

**Electric Division**  
**of Bowling Green Municipal Utilities**  
**A Component Unit of the City of Bowling Green, Kentucky**  
Independent Auditor's Reports and Financial Statements  
June 30, 2019 and 2018



**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
June 30, 2019 and 2018**

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## Independent Auditor's Report

Board of Directors  
Bowling Green Municipal Utilities  
Bowling Green, Kentucky

### Report on the Financial Statements

We have audited the accompanying financial statements of the Electric Division (Division), a Division of Bowling Green Municipal Utilities (BGMU), a component unit of the City of Bowling Green, Kentucky, as of and for the years ended June 30, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the Division's basic financial statements, as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Division's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Division's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Division as of June 30, 2019 and 2018, and the changes in financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Emphasis of Matter***

As discussed in Note 1, the financial statements of the Division are intended to present the financial position, the changes in financial position and cash flows of only that portion of the business-type activities that are attributable to the transactions of the Division. They do not purport to, and do not present fairly, the financial position of BGMU as of June 30, 2019 and 2018, the changes in its financial position or its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, pension and postemployment benefits other than pension information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated September 30, 2019, on our consideration of the Division's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing

of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the effectiveness of the Division's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Division's internal control over financial reporting and compliance.

*BKD, LLP*

Bowling Green, Kentucky  
September 30, 2019

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

Our discussion and analysis of the Electric Division (Division) of Bowling Green Municipal Utilities' (BGMU) financial performance provides an overview of the Division's financial activities for the fiscal years ended June 30, 2019 and 2018. Please read it in conjunction with the Independent Auditor's Report and the Division's financial statements, which are included. The adoption of Governmental Accounting Standards Board (GASB) Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions* has not been reflected in the 2017 information included in this management's discussion and analysis.

***Financial Highlights***

- The Division's net utility plant increased by \$644,915, or 1.12%.
- The Division's total assets and deferred outflows of resources decreased \$659,559, or 0.73%.
- The Division's noncurrent liabilities decreased by \$839,950, or 2.97%.
- The Division's total decrease in net position for 2019 was \$457,048.
- The Division purchased power from Tennessee Valley Authority (TVA). Purchased power costs for the fiscal year are 80.90% of electric sales.

***Overview of Annual Financial Report***

The financial statements report information about the Division using accounting methods similar to those used by private sector companies. These statements offer short- and long-term financial information about its activities.

The balance sheet presents information on all of the Division's assets, deferred outflows of resources, liabilities and deferred inflows of resources with the difference reported as net position (capital structure). Over time, increases and decreases in net position are one indicator of whether the financial position of the Division is improving or deteriorating.

While the balance sheet provides information about the nature and amount of resources and obligations at year-end, the statement of revenues, expenses and changes in net position presents the results of the business activities over the course of the fiscal year and information as to how the assets changed during the year. This statement measures the success of the Division's operations over the past year and can be used to determine whether the Division has successfully recovered all its costs through its user fees (rates) and other charges. This statement also measures the Division's profitability and creditworthiness.

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The statement of cash flows provides information about changes in the Division's cash and cash equivalents during the reporting period. This statement reports cash receipts, cash payments and net changes in cash resulting from operations, investing and financing activities and provides answers to such questions as, "where did cash come from; what was cash used for and what was the change in cash balance during the reporting period?"

The notes to financial statements provide required disclosures and other information that are essential to a full understanding of material data provided in the statements. The notes present information about the Division's accounting practices, significant balances and activities, material risks, obligations, commitments, contingencies and subsequent events, if any.

***Summary of Organization and Business***

BGMU is a municipal corporation governed by a five member board of directors (Board). The Board members for the fiscal year ended June 30, 2019, are Sarah Glenn Grise, Todd Davis (chairman), Steve Snodgrass (secretary), Donna Harmon and Bruce Wilkerson. The members of the Board are appointed by the mayor, subject to the approval of the City Commission. Mayor Bruce Wilkerson is the City's representative to the Board.

BGMU's management staff members for the fiscal year are Mark Iverson (general manager), Gary Bridges (chief financial officer), Jeff White (Electric Division manager), Michael Gardner (Water/Sewer Division manager), Teresa Newman (General Services Division manager), Christy Twyman (customer relations and communications manager) and Jill Hartley (director of human resources). BGMU's controller is Holly Vaughn.

BGMU operates three divisions: Electric, Water/Sewer and General Services (hereinafter, collectively referred to as the Utilities), providing electricity, water, wastewater service and fiber optic services to the residents and businesses of Bowling Green (City). While no operating division is responsible for the debt of others, the Utilities do share certain costs such as customer billing, which are allocated by cost allocation analysis and other calculations as appropriate. Related-party transactions are disclosed in the notes to the financial statements.

At June 30, 2019, the Division had 25,857 residential customers and 4,767 industrial and commercial customers. The Electric Division has no wholesale customers. The Division currently purchases power from TVA.

The Division has no taxing power. Operational and maintenance costs are funded from customer fees and charges. The acquisition and construction of capital assets are funded by capital (cash and systems) contributions from customers, including developers, grants, loans and customer revenues.

The Division is the focal point for this management discussion and analysis.

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***Financial Analysis of the Division as a Whole***

The following comparative condensed financial statements and other selected information serve as the key financial data and indicators for management, monitoring and planning. Comments regarding year-to-year variances are included after the financial statement presentation.

**Condensed Balance Sheets  
(Dollars in Thousands)**

|  | June 30          |                  |                  | Increase (Decrease)<br>2018 to 2019 |           |
|--|------------------|------------------|------------------|-------------------------------------|-----------|
|  | 2019             | 2018             | 2017             | \$                                  | %         |
| Current assets   | \$ 26,474        | \$ 26,726        | \$ 26,168        | \$ (252)                            | 1%        |
| Utility plant, net   | 58,089           | 57,444           | 55,894           | 645                                 | 1%        |
| Restricted assets and investments  | 1,247            | 1,299            | 1,182            | (52)                                | 4%        |
| Other assets   | 33               | 5                | 5                | 28                                  | 560%      |
| <b>Total assets</b>  | <b>85,843</b>    | <b>85,474</b>    | <b>83,249</b>    | <b>369</b>                          | <b>0%</b> |
| Deferred outflows of resources   | 3,851            | 4,879            | 2,339            | (1,028)                             | 21%       |
| <b>Total assets and deferred outflows of resources</b>                   | <b>\$ 89,694</b> | <b>\$ 90,353</b> | <b>\$ 85,588</b> | <b>\$ (659)</b>                     | <b>1%</b> |
| Long-term debt   | \$ 9,105         | \$ 9,610         | \$ 10,104        | \$ (505)                            | 5%        |
| Long-term liabilities  | 18,345           | 18,680           | 11,524           | (335)                               | 2%        |
| Current liabilities  | 17,449           | 17,468           | 16,500           | (19)                                | 0%        |
| <b>Total liabilities</b>   | <b>44,899</b>    | <b>45,758</b>    | <b>38,128</b>    | <b>(859)</b>                        | <b>2%</b> |
| Deferred inflows of resources  | 1,316            | 659              | 130              | 657                                 | 100%      |
| Net position (deficit)   |                  |                  |                  |                                     |           |
| Net investment in capital assets   | 48,489           | 47,350           | 45,316           | 1,139                               | 2%        |
| Restricted   | 1,247            | 1,299            | 1,182            | (52)                                | 4%        |
| Unrestricted   | (6,257)          | (4,713)          | 832              | (1,544)                             | 33%       |
| <b>Total net position</b>  | <b>43,479</b>    | <b>43,936</b>    | <b>47,330</b>    | <b>(457)</b>                        | <b>1%</b> |
| <b>Total liabilities, deferred inflows of resources and net position</b> | <b>\$ 89,694</b> | <b>\$ 90,353</b> | <b>\$ 85,588</b> | <b>\$ (659)</b>                     | <b>1%</b> |



**Electric Division  
of Bowling Green Municipal Utilities  
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Years Ended June 30, 2019 and 2018**

**Condensed Statements of Revenues, Expenses and Changes in Net Position  
(Dollars in Thousands)**

|   | June 30   |           |           | Increase (Decrease)<br>2018 to 2019 |      |
|---|-----------|-----------|-----------|-------------------------------------|------|
|   | 2019      | 2018      | 2017      | \$                                  | %    |
| Operating revenues                                  |           |           |           |                                     |      |
| Electric sales                                      | \$ 87,199 | \$ 87,520 | \$ 86,950 | \$ (321)                            | 0%   |
| Other operating revenues                            | 1,894     | 1,715     | 1,683     | 179                                 | 10%  |
| Total operating revenues                            | 89,093    | 89,235    | 88,633    | (142)                               | 0%   |
| Other revenues                                      | 409       | 329       | 191       | 80                                  | 24%  |
| Total revenues                                      | 89,502    | 89,564    | 88,824    | (62)                                | 0%   |
| Purchased power                                     | 70,541    | 69,984    | 70,240    | 557                                 | 1%   |
| Operation expense                                   | 9,065     | 9,462     | 7,949     | (397)                               | 4%   |
| Maintenance expense                                 | 2,747     | 2,692     | 2,586     | 55                                  | 2%   |
| Other operating expense                             | 7,303     | 7,182     | 6,967     | 121                                 | 2%   |
| Interest and debt expense                           | 303       | 314       | 314       | (11)                                | 4%   |
| Total expenses                                      | 89,959    | 89,634    | 88,056    | 325                                 | 0%   |
| Increase (decrease) in net position                 | (457)     | (70)      | 768       | (387)                               | 553% |
| Beginning net position, as previously reported      | 43,936    | 47,330    | 46,562    | (3,394)                             | 7%   |
| Cumulative effect of change in accounting principle | -         | (3,324)   | -         | 3,324                               | 100% |
| Beginning net position, as restated                 | 43,936    | 44,006    | 46,562    | (70)                                | 0%   |
| Ending net position                                 | \$ 43,479 | \$ 43,936 | \$ 47,330 | \$ (457)                            | 1%   |

**Comments Regarding Variances**

**Balance Sheets**

Current assets are \$252,350, or 0.94%, less in 2019 than in 2018. Long-term liabilities decreased \$839,950, or 2.97% in 2019. The net pension liability increased \$321,881 and other postemployment benefits liability (OPEB) decreased \$595,509 in 2019 from 2018, respectively. Long-term debt (which includes current portion of long-term debt) decreased \$494,695, or 4.90%, in 2019.

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***Statements of Revenues, Expenses and Changes in Net Position***

The majority of the Division's revenues result from electric sales (\$87.2 million, or 98%, of total operating revenues in 2019 as compared to \$87.5 million, or 98%, of total operating revenues in 2018). The other four categories are connection fees, forfeited discounts, miscellaneous service revenues and rents. Electric sales are \$320,633, or 0.37%, less in 2019 than 2018. Growth in number of customers has been slow in prior years, continuing to grow slowly in 2019, increasing by only 502 customers, or 1.67%, (from 30,122 to 30,624 residential, commercial and industrial customers) and by 395 customers, or 1.33%, in 2018 (from 29,727 to 30,122 residential, commercial and industrial customers). While the customer base did not change significantly, electric sales can still fluctuate significantly (increase or decrease) as the utility industry is "weather-driven." The total monthly fuel cost (TMFC) adjustment mechanism used by TVA to forecast, track, and reconcile spending on different fuel and purchased power used to meet customer demand for electricity continues to be a factor in revenue fluctuations.

There was an increase in purchased power of \$556,924, or 0.80%, when comparing 2019 to 2018. The current year power costs are 80.90% of electric sales in 2019, as compared to 79.96% of electric sales in 2018. The other fluctuations year-to-year can be attributed to the TMFC.

Gross interest income increased in 2019 by \$105,424, or 57.14%.

Total operating expenses, excluding power costs, were 21.46% of operating revenues in 2019 and 21.67% of operating revenues in 2018. The utility industry is "system-driven," meaning classification of labor and material expenses is driven by the types of system conditions each year, *e.g.*, street light repair as opposed to customer premises lighting; overhead line operating expense as opposed to maintenance efforts. Major variances between years can and do occur. This year, the major differences are:

- Labor and other employment costs make up the largest single expense category for the Division. Labor costs before benefits are more than \$12,000,000 for the Utilities. Other labor costs include payroll tax for social security taxes; County Employees Retirement System of Kentucky (CERS), health, dental, disability and life insurance and various company functions. Salary and hourly costs increased by approximately 3.1% in 2019 for merit increases.
- TVA bills wholesale power costs based on a rate structure known as modified time of use. This causes seasonality (summer, winter and transition periods) to the Division's wholesale power costs, as well as "on-peak" and "off-peak" rates.

***Statements of Cash Flows***

Cash flows from operating activities for the current year totaled \$5,054,183. This is a decrease of \$624,401, or 11.00%.

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Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

**Capital Assets and Debt Administration**

**Capital Assets**

At the end of the fiscal year, the Division's investment in capital assets amounted to \$58,089,213, which is stated net of \$53,594,504 of accumulated depreciation. This investment in capital includes:

- Transmission plant
- Distribution plant
- General plant

During 2019, the net increase in the Division's investment in capital assets before taking into account depreciation was \$4,610,283. Major capital assets events during 2019 include the following:

- Net increase to distribution plant of \$3,997,167
- Net increase in general plant of \$89,069
- Net increase in transmission plant of \$79,073
- Decrease to construction in progress of \$1,234,752, relating primarily to the rebuilding of the South Industrial substation

**Utility Plant, Net of Accumulated Depreciation  
(Dollars in Thousands)**

|                            | June 30   |           |           |
|----------------------------|-----------|-----------|-----------|
|                            | 2019      | 2018      | 2017      |
| Transmission system assets | \$ 2,611  | \$ 2,532  | \$ 2,505  |
| Distribution system assets | 93,024    | 89,027    | 87,827    |
| General plant              | 15,055    | 14,966    | 14,020    |
| Total plant in service     | 110,690   | 106,525   | 104,352   |
| Accumulated depreciation   | 53,595    | 51,309    | 49,812    |
|                            | 57,095    | 55,216    | 54,540    |
| Construction in progress   | 994       | 2,228     | 1,354     |
| Net utility plant          | \$ 58,089 | \$ 57,444 | \$ 55,894 |

**Electric Division  
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Management's Discussion and Analysis  
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***Long-Term Debt and Debt Administration***

At the end of the fiscal year, the Division had \$9,599,770 in long-term debt outstanding, which was down \$494,695 over the prior year's \$10,094,465. TVA must approve all debt issued. Management, however, continues to review and monitor current bond market conditions for evaluating the feasibility of restructuring any and all outstanding debt obligations, if and when the opportunity presents itself and only after it is conclusively determined that it makes significant financial sense to pursue.

A summary of the long-term debt transactions for the year ended June 30, 2019, and more details regarding the outstanding debt can be found in Note 6.

***Economic Factors and Rates***

Many economic factors are considered each year by BGMU in its efforts to operate the Division. Some of these factors and information regarding rates include:

- TVA implemented a TMFC adjustment mechanism. This mechanism allows TVA to forecast, track and reconcile spending on different fuel and purchased power used to meet customer demand for electricity. The TMFC adjustment changes monthly.
- Employment costs: health costs continue to rise for BGMU as they do for other employers. In an attempt to find a balance of cost efficiency and employee benefit BGMU moved to a self-insured health insurance plan beginning January 1, 2019.

Trustees of the Kentucky Retirement Systems, which manages, among others, the pension and post-employment insurance plans of the County Employee Retirement System (CERS) which BGMU participates in, adopted new long-term investment return assumptions in 2017. The assumptions were decreased from an average annual expected investment return of 7.50% on plan assets, to 6.25%. The effect of the change in investment return assumptions is to increase the rate of employer contributions by approximately 10%, or approximately 50% over employer CERS non-hazardous rates at that time of 19.18%. To phase-in the impact of the increases in CERS employer contribution rates, House Bill 362 capped the annual increase in rates to 12% annually. Accordingly, BGMU's employer contribution rate will be 24.06% beginning July 1, 2019. The employee contribution remains 5.00%.

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- Large capital improvements anticipated for the next fiscal year include:

|                                |             |
|--------------------------------|-------------|
| Overhead distribution projects | \$768,750   |
| Overhead transmission projects | \$230,000   |
| Street light system            | \$510,000   |
| Substation equipment           | \$970,000   |
| Line transformers              | \$650,000   |
| Poles, towers and fixtures     | \$400,000   |
| AMI meters and meter equipment | \$1,052,304 |
| Transportation equipment       | \$540,000   |

***Contacting the Division’s Financial Management***

This financial report is designed to provide our ratepayers, creditors, City officials and other persons with an interest in BGMU with a general overview of the Division’s finances and to show the Division’s accountability for the money it receives from ratepayers. If you have questions about this report or need financial information, contact the Division’s chief financial officer at Bowling Green Municipal Utilities, 801 Center Street, P.O. Box 10300 Bowling Green, KY 42102-7300.

**Electric Division  
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Balance Sheets  
June 30, 2019 and 2018**

**Assets and Deferred Outflows of Resources**

|   | <u>2019</u>          | <u>2018</u>          |
|---|----------------------|----------------------|
| <b>Current Assets</b>   |                      |                      |
| Cash and cash equivalents   | \$ 16,176,548        | \$ 16,088,771        |
| Accounts receivable – customers, net of allowance;<br>2019 – \$14,000 and 2018 – \$14,000 | 6,739,028            | 8,428,204            |
| Accounts receivable – other   | 108,104              | 70,641               |
| Accounts receivable – Water/Sewer Division  | 138,321              | 117,515              |
| Accounts receivable – General Services Division   | -                    | 700                  |
| Inventories   | 1,028,831            | 994,559              |
| Prepayment to TVA   | 1,946,368            | 562,671              |
| Prepaid expenses  | 265,445              | 392,631              |
| Other   | 71,128               | 70,431               |
|   | <u>26,473,773</u>    | <u>26,726,123</u>    |
| <b>Noncurrent Cash and Investments</b>  |                      |                      |
| Restricted investments  | 1,146,706            | 1,199,194            |
| Other long-term investment  | 100,000              | 100,000              |
|   | <u>1,246,706</u>     | <u>1,299,194</u>     |
| <b>Utility Plant</b>  |                      |                      |
| Distribution plant  | 93,023,975           | 89,026,808           |
| General plant   | 15,054,636           | 14,965,567           |
| Transmission plant  | 2,611,222            | 2,532,149            |
| Construction in progress  | 993,884              | 2,228,636            |
|   | 111,683,717          | 108,753,160          |
| Accumulated depreciation  | (53,594,504)         | (51,308,862)         |
|   | <u>58,089,213</u>    | <u>57,444,298</u>    |
| <b>Other Assets</b>   |                      |                      |
|   | <u>33,016</u>        | <u>4,716</u>         |
| Total assets  | <u>85,842,708</u>    | <u>85,474,331</u>    |
| <b>Deferred Outflows of Resources</b>   |                      |                      |
|   | <u>3,850,984</u>     | <u>4,878,920</u>     |
| Total assets and deferred outflows of resources   | <u>\$ 89,693,692</u> | <u>\$ 90,353,251</u> |

**Electric Division  
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Balance Sheets  
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**Liabilities, Deferred Inflows of Resources and Net Position**

|  | <u>2019</u>          | <u>2018</u>          |
|--|----------------------|----------------------|
| <b>Current Liabilities</b>   |                      |                      |
| Current maturities of long-term debt   | \$ 495,000           | \$ 485,000           |
| Accounts payable   | 7,789,282            | 8,531,845            |
| Accounts payable – Water/Sewer Division  | 438,810              | 385,203              |
| Accounts payable – General Services Division   | 41,887               | 22,860               |
| Accrued expenses   | 903,929              | 616,195              |
| Accrued compensated absences   | 533,957              | 472,266              |
| Interest payable   | 940,311              | 958,965              |
| Customer deposits  | 6,305,804            | 5,995,808            |
|  | <u>17,448,980</u>    | <u>17,468,142</u>    |
| <b>Noncurrent Liabilities</b>  |                      |                      |
| Net pension liability  | 14,045,652           | 13,723,771           |
| Net other postemployment benefits liability  | 4,015,838            | 4,611,347            |
| Accrued compensated absences   | 227,126              | 294,217              |
| Advances for construction  | 56,950               | 51,486               |
| Long-term debt, net of unamortized discount; 2019 – \$30,417<br>and 2018 – \$32,565; net of unamortized premiums; 2019 –<br>\$200,187 and 2018 – \$212,030 | 9,104,770            | 9,609,465            |
|  | <u>27,450,336</u>    | <u>28,290,286</u>    |
| Total noncurrent liabilities   | <u>27,450,336</u>    | <u>28,290,286</u>    |
| Total liabilities  | <u>44,899,316</u>    | <u>45,758,428</u>    |
| <b>Deferred Inflows of Resources</b>   | <u>1,315,718</u>     | <u>659,117</u>       |
| <b>Net Position (Deficit)</b>  |                      |                      |
| Net investment in capital assets   | 48,489,443           | 47,349,833           |
| Restricted for debt service  | 1,246,706            | 1,299,194            |
| Unrestricted   | (6,257,491)          | (4,713,321)          |
|  | <u>43,478,658</u>    | <u>43,935,706</u>    |
| Total net position   | <u>43,478,658</u>    | <u>43,935,706</u>    |
| Total liabilities, deferred inflows of resources and<br>net position   | <u>\$ 89,693,692</u> | <u>\$ 90,353,251</u> |

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Revenues, Expenses and Changes in Net Position  
Years Ended June 30, 2019 and 2018**

|   | <u>2019</u>                 | <u>2018</u>                 |
|---|-----------------------------|-----------------------------|
| <b>Operating Revenues</b>                       |                             |                             |
| Electricity sales                               | \$ 87,199,101               | \$ 87,519,734               |
| Connection fees                                 | 315,475                     | 309,755                     |
| Forfeited discounts                             | 553,234                     | 510,576                     |
| Miscellaneous service revenues                  | 337,857                     | 301,479                     |
| Rents from electric properties                  | <u>687,649</u>              | <u>593,293</u>              |
| Total operating revenues                        | <u>89,093,316</u>           | <u>89,234,837</u>           |
| <b>Operating Expenses</b>                       |                             |                             |
| Purchased power                                 | 70,540,794                  | 69,983,870                  |
| Operation expense                               |                             |                             |
| Distribution                                    | 1,937,818                   | 2,166,060                   |
| Customer service                                | 182,743                     | 180,175                     |
| Customer accounts                               | 1,356,393                   | 1,313,583                   |
| Sales   | 138,643                     | 86,585                      |
| Administrative and general                      | 5,449,309                   | 5,715,952                   |
| Maintenance expense                             |                             |                             |
| Distribution                                    | 2,359,562                   | 2,292,760                   |
| Administrative and general                      | 387,019                     | 399,142                     |
| Other operating expense                         |                             |                             |
| Depreciation, excluding vehicles                | 3,718,106                   | 3,632,390                   |
| Taxes   | <u>3,585,849</u>            | <u>3,549,444</u>            |
| Total operating expenses                        | <u>89,656,236</u>           | <u>89,319,961</u>           |
| <b>Operating Loss</b>                           | <u>(562,920)</u>            | <u>(85,124)</u>             |
| <b>Nonoperating Revenues (Expenses)</b>         |                             |                             |
| Interest income                                 | 289,939                     | 184,515                     |
| Gains from merchandising and contract work, net | 119,164                     | 144,209                     |
| Interest expense                                | <u>(303,231)</u>            | <u>(313,852)</u>            |
| Net nonoperating revenues                       | <u>105,872</u>              | <u>14,872</u>               |
| <b>Decrease in Net Position</b>                 | (457,048)                   | (70,252)                    |
| <b>Net Position, Beginning of Year</b>          | <u>43,935,706</u>           | <u>44,005,958</u>           |
| <b>Net Position, End of Year</b>                | <u><u>\$ 43,478,658</u></u> | <u><u>\$ 43,935,706</u></u> |



**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Cash Flows  
Years Ended June 30, 2019 and 2018**

|  | <u>2019</u>          | <u>2018</u>          |
|--|----------------------|----------------------|
| <b>Operating Activities</b>  |                      |                      |
| Cash received from customers   | \$ 89,198,273        | \$ 87,007,896        |
| Purchased power  | (71,924,491)         | (70,100,811)         |
| Payments to employees and other payments to suppliers                | (10,557,949)         | (9,392,634)          |
| Other payments – taxes and tax equivalents                           | (3,555,865)          | (3,550,970)          |
| Other revenues (forfeited discounts, miscellaneous service revenues) | <u>1,894,215</u>     | <u>1,715,103</u>     |
| Net cash provided by operating activities                            | <u>5,054,183</u>     | <u>5,678,584</u>     |
| <b>Capital and Related Financing Activities</b>                      |                      |                      |
| Purchase of capital assets   | (4,076,678)          | (5,104,068)          |
| Proceeds from disposition of assets                                  | 119,164              | 144,208              |
| Principal payments on bonds  | (485,000)            | (475,000)            |
| Interest paid on bonds and customer deposits                         | (331,580)            | (330,724)            |
| Removal costs  | <u>(534,739)</u>     | <u>(313,027)</u>     |
| Net cash used in capital and related financing activities            | <u>(5,308,833)</u>   | <u>(6,078,611)</u>   |
| <b>Investing Activities</b>  |                      |                      |
| Sales and redemptions of investments                                 | 4,596,660            | 4,036,189            |
| Purchases of investments   | (4,544,172)          | (4,153,282)          |
| Interest income  | <u>289,939</u>       | <u>184,515</u>       |
| Net cash provided by investing activities                            | <u>342,427</u>       | <u>67,422</u>        |
| <b>Increase (Decrease) in Cash and Cash Equivalents</b>              | 87,777               | (332,605)            |
| <b>Cash and Cash Equivalents, Beginning of Year</b>                  | <u>16,088,771</u>    | <u>16,421,376</u>    |
| <b>Cash and Cash Equivalents, End of Year</b>                        | <u>\$ 16,176,548</u> | <u>\$ 16,088,771</u> |

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Cash Flows (Continued)  
Years Ended June 30, 2019 and 2018**

|   | <u>2019</u>         | <u>2018</u>         |
|---|---------------------|---------------------|
| <b>Reconciliation of Operating Loss to Net Cash Provided<br/>by Operating Activities</b>  |                     |                     |
| Operating loss  | \$ (562,920)        | \$ (85,124)         |
| Adjustments to reconcile operating income to net cash<br>provided by operating activities |                     |                     |
| Depreciation  | 3,965,368           | 3,951,983           |
| Changes in  |                     |                     |
| Accounts receivable – customers   | 1,689,176           | (652,712)           |
| Prepayment to TVA   | (1,383,697)         | (116,941)           |
| Inventories   | (34,272)            | (32,258)            |
| Prepaid expenses and other current assets   | 68,920              | (89,441)            |
| Other noncurrent assets   | (28,300)            | 32                  |
| Deferred outflows of resources – pension  | 861,672             | (1,278,370)         |
| Deferred outflows of resources – other postemployment<br>benefits and other               | 160,972             | (263,044)           |
| Deferred outflows of resources – debt refunding   | 5,292               | 5,292               |
| Accounts payable and accrued expenses   | (319,370)           | 743,105             |
| Net pension liability   | 321,881             | 2,543,936           |
| Net other postemployment benefits liability   | (595,509)           | 525,480             |
| Deferred inflows of resources – pension   | 77,567              | 287,507             |
| Deferred outflows of resources – other postemployment<br>benefits and other               | 579,034             | -                   |
| Customer deposits   | 309,996             | 140,874             |
| Noncurrent liabilities  | (61,627)            | (1,735)             |
|   | <u>\$ 5,054,183</u> | <u>\$ 5,678,584</u> |
| <b>Noncash Investing, Capital and Financing Activities</b>                                |                     |                     |
| Utility plant and construction in progress in accounts payable                            | \$ 172,840          | \$ 173,974          |

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies**

***Nature of Operations***

The Electric Division (Division) of Bowling Green Municipal Utilities (BGMU) owns and operates the electric transmission and distribution system in the City of Bowling Green, Kentucky (City). The Division is a distributor of electrical power under the authority of the Federal Energy Regulatory Commission (FERC) and Tennessee Valley Authority (TVA). The Division provides service to customers primarily in the City.

***Financial Reporting Division***

BGMU is a municipal corporation governed by a five member board (Board). The members of the Board are appointed by the mayor subject to the approval of the City Commission. BGMU operates three distinct divisions: the Division, Water/Sewer Division (WSD) and General Services Division (GSD), (hereinafter collectively referred to as the Utilities). These Utilities provide electric, water/sewer and fiber optic services to the residents and businesses of the City. The Board has exclusive jurisdiction and control over the construction, equipment, management and operation of BGMU. None of the operating Divisions are responsible for the debts of the other Divisions.

These financial statements represent only the Division and are not intended to present the financial position, results of operations and cash flows of the Utilities in conformity with accounting principles generally accepted in the United States of America.

These Division-only financial statements are prepared for the purpose of meeting bond financing and regulatory requirements.

BGMU is a component unit of the City. Accordingly, BGMU's financial statements are included in the City's general purpose financial statements because of BGMU's financial relationship with the City. Those relationships include:

- Four of the five Board members are appointed by the mayor and approved by the City Commission. The fifth member is one of the members of the City Commission, designated by the mayor, with the approval of the board of commissioners.
- The Division makes "payments in lieu of taxes" to the City based on its investment in utility plant.

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

***Basis of Accounting and Presentation***

The financial statements of the Division have been prepared on the accrual basis of accounting. All activities of the Division are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are: (a) financed and operated in a manner similar to private enterprises where the intent of the governing body is that the cost (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability or other purposes.

The accounting and financial reporting treatment applied to the Division is determined by its measurement focus. The transactions of the Division are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets, deferred outflows of resources, liabilities and deferred inflows of resources associated with the operations are included on the balance sheet.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and deferred inflows and outflows of resources and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Cash Equivalents***

The Division considers all liquid investments with original maturities of three months or less to be cash equivalents. At June 30, 2019 and 2018, cash equivalents consisted of a money market account.

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

***Investments and Investment Income***

The Division maintains various designated and restricted accounts (see Note 2) that are held for debt service obligations and other items. Investments in money market mutual funds are carried at cost, which approximates fair value. Certificates of deposit are stated at cost plus accrued interest, which approximates fair value. Fair value is determined based on quoted market prices or yields currently available on comparable securities of issuers with similar credit ratings.

Investment income consists of interest income.

***Accounts Receivable***

Accounts receivable are reported net of an allowance for uncollectible amounts, which has been provided based on management's analysis of historical trends. The Division's operating revenues are recognized on the basis of cycle billings rendered daily. If payment has not been received on or before the eighth day following the due date of the bill, all services are subject to disconnection. After all internal attempts have been made to collect, accounts are turned over to a collection agency within three months unless a payment agreement is signed. New service is denied until all outstanding balances have been settled.

***Amortization of Bond Premium and Discount***

Bond premium and discount costs arising from the bond issues are amortized using the effective interest method over the life of the issue.

***Inventories***

Inventories consist primarily of plant materials and are stated at the lower of cost or market. Costs are determined on an average cost method.

***Compensated Absences***

The Division policies permit most employees to accumulate vacation and sick leave benefits that may be realized as paid time off or, in limited circumstances, as a cash payment. Expense and the related liability are recognized as benefits and are earned whether the employee is expected to realize the benefit as time off or in cash. Compensated absence liabilities are computed using the regular pay and termination pay rates in effect at the balance sheet date, plus an additional amount for compensation-related payments, such as social security and Medicare taxes computed using rates in effect at that date. The estimated compensated absences liability expected to be paid more than one year after the balance sheet date is included in noncurrent liabilities.

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

***Utility Plant***

Utility plant is stated at original cost when first constructed or purchased. The cost of the current repairs and maintenance is charged to expense as incurred, while the cost of replacements and betterments is capitalized. At such time as property is retired and removed from service, the cost of the property, together with removal cost, less salvage value, is charged against accumulated depreciation.

Periodically, the state of Kentucky will have construction projects, which will require relocation of Division equipment (poles, etc.). The Division has a contract with the state of Kentucky to do this work, as needed. The state will pay the Division a fixed amount for such a relocation job, which may be less than the actual cost to relocate this equipment. The difference, which is underwritten by the Division, is capitalized to utility plant.

The Division capitalizes interest costs as a component of construction in progress, based on interest costs of borrowing specifically for the project and net of interest earned on investments acquired with the proceeds of the borrowing. No interest was capitalized for the years ended June 30, 2019 and 2018.

***Depreciation***

Provision for depreciation of the utility plant is computed on the straight-line method, using rates based on estimated lives as follows:

|                    |             |
|--------------------|-------------|
| Transmission plant | 20–50 years |
| Distribution plant | 20–50 years |
| General plant      | 5–50 years  |

***Capital Asset Impairment***

The Division evaluates capital assets for impairment whenever events or circumstances indicate a significant, unexpected decline in the service utility of a capital asset has occurred. If a capital asset is tested for impairment and the magnitude of the decline in service utility is significant and unexpected, the capital asset historical cost and related accumulated depreciation are decreased proportionally, such that the net decrease equals the impairment loss.

No asset impairment was recognized during the years ended June 30, 2019 and 2018.

**Electric Division  
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Notes to Financial Statements  
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***Cost-Sharing Defined Benefit Pension Plan***

The Division participates in the County Employees Retirement System (CERS), a cost-sharing multiple-employer defined benefit pension plan (Plan). CERS is administered by the Kentucky Retirement System, a component of the Commonwealth of Kentucky. For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions and pension expense, information about the fiduciary net position of the Plan and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Plan. Investments are reported at fair value.

***Cost-Sharing Defined Benefit Other Postemployment Benefit Plan***

The Division participates in CERS, a cost-sharing multiple-employer defined benefit other postemployment benefit plan (OPEB Plan). CERS is administered by the Kentucky Retirement System, a component of the Commonwealth of Kentucky. For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the OPEB Plan and additions to/deductions from the OPEB Plan's fiduciary net position have been determined on the same basis as they are reported by the OPEB Plan. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

***Deferred Outflows of Resources***

The Division reports the consumption of net position that is applicable to a future reporting period as deferred outflows of resources in a separate section of its balance sheet. Deferred outflows of resources are comprised of losses on debt refundings, pension and OPEB items.

***Deferred Inflows of Resources***

The Division reports an acquisition of net position that is applicable to a future reporting period as deferred inflows of resources in a separate section of its balance sheet. Deferred inflows of resources are comprised of pension and OPEB items.

***Operating Revenues and Purchased Power***

The Division recognizes metered sales revenue based on cycle billings, whereby customers are billed at various dates throughout the month for electric service through metering dates. Additionally, purchased power from TVA represents wholesale metering through the end of the month. The Division also accrues for unbilled revenues for electric service from the most recent metering date to the end of each accounting period. At June 30, 2019 and 2018, accounts receivable included approximately \$1,503,499 and \$2,343,967, respectively, of unbilled revenues.

**Electric Division  
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A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

***Net Position***

Net position is classified in three components. Net investment in capital assets consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of borrowings used to finance the purchase or construction of those assets. Restricted expendable net position is made up of noncapital assets that must be used for a particular purpose as specified by creditors, grantors or donors external to the Division, including amounts deposited with trustees as required by bond indentures, reduced by the outstanding balances of any related borrowings. Unrestricted net position is the remaining net position that does not meet the definition of net investment in capital assets or restricted net position.

***Income Taxes***

As an instrumentality of the Commonwealth of Kentucky, BGMU is exempt from federal and state income taxes. Accordingly, the financial statements of the Division include no provision for such taxes.

**Note 2: Deposits, Investments and Investment Income**

***Deposits***

Custodial credit risk is the risk that in the event of a bank failure, a government's deposit may not be returned to it. The Division's deposit policy for custodial credit risk requires compliance with the provisions of state law.

State law requires collateralization of all deposits with federal depository insurance, bonds and other obligations of the U.S. Treasury, U.S. agencies or instrumentalities or the state of Kentucky, bonds of any city, county, school district or special road district of the state of Kentucky or a surety bond having an aggregate value at least equal to the amount of the deposits. State law also allows uncollateralized deposits issued by any bank rated in one of the three highest categories by a nationally recognized rating agency.

At June 30, 2019 and 2018, the carrying amounts of the Division's deposits were \$16,276,548 and \$16,188,771, respectively, and the bank balances were \$15,832,946 and \$16,096,370, respectively, which were covered by federal deposit insurance or by collateral held by the bank's agent in the Division's name.



**Electric Division  
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Notes to Financial Statements  
June 30, 2019 and 2018**

**Investments**

The Division may legally invest in direct obligations and other obligations guaranteed as to principal by the U.S. Treasury and U.S. agencies and instrumentalities, Kentucky bonds and certificates of indebtedness, highly-rated securities issued by a state or local government in the United States and certain other investments more fully described in Kentucky Revised Statutes (KRS).

At June 30, 2019 and 2018, the Division had the following investments and maturities:

| Type                 | 2019         |                     |       |        |              |
|----------------------|--------------|---------------------|-------|--------|--------------|
|                      | Fair Value   | Maturities in Years |       |        |              |
|                      |              | Less than 1         | 1 – 5 | 6 – 10 | More than 10 |
| Money market account | \$ 1,146,706 | \$ 1,146,706        | \$ -  | \$ -   | \$ -         |

  

| Type                 | 2018         |                     |       |        |              |
|----------------------|--------------|---------------------|-------|--------|--------------|
|                      | Fair Value   | Maturities in Years |       |        |              |
|                      |              | Less than 1         | 1 – 5 | 6 – 10 | More than 10 |
| Money market account | \$ 1,199,194 | \$ 1,199,194        | \$ -  | \$ -   | \$ -         |

*Interest Rate Risk* – Interest rate risk is the risk of fair value losses arising from rising interest rates. The Division does not have a formal policy to limit its interest rate risk.

*Credit Risk* – Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligations. At June 30, 2019 and 2018, the Division’s investments in U.S. agencies obligations not directly guaranteed by the U.S. Government were rated by Standard & Poor’s and by Moody’s Investors Services as AAA.

*Custodial Credit Risk* – For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Division will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. At June 30, 2019 and 2018, the Division was not exposed to custodial credit risk.

*Concentration of Credit Risk* – The Division places no limit on the amount that may be invested in any one issuer.

**Electric Division  
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A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

***Summary of Carrying Values***

The carrying values of deposits and investments shown above are included in the balance sheets as follows:

|  | <b>2019</b>   | <b>2018</b>   |
|--|---------------|---------------|
| Carrying value                                   |               |               |
| Deposits   | \$ 16,276,548 | \$ 16,188,771 |
| Investments                                      | 1,146,706     | 1,199,194     |
|  | \$ 17,423,254 | \$ 17,387,965 |
| Included in the following balance sheet captions |               |               |
| Cash   | \$ 16,176,548 | \$ 16,088,771 |
| Noncurrent cash and investments                  | 1,246,706     | 1,299,194     |
|  | \$ 17,423,254 | \$ 17,387,965 |

***Investment Income***

Investment income for the years ended consisted of:

|                 | <b>2019</b> | <b>2018</b> |
|-----------------|-------------|-------------|
| Interest income | \$ 289,939  | \$ 184,515  |

Deposits include a non-negotiable certificate of deposit of \$100,000 at June 30, 2019 and 2018.

**Electric Division**  
**of Bowling Green Municipal Utilities**  
**A Component Unit of the City of Bowling Green, Kentucky**  
**Notes to Financial Statements**  
**June 30, 2019 and 2018**

**Note 3: Utility Plant**

Utility plant activity for the years ended June 30, 2019 and 2018 was:

|                          | <b>2019</b>                  |                     |                   |                      |
|--------------------------|------------------------------|---------------------|-------------------|----------------------|
|                          | <b>Beginning<br/>of Year</b> | <b>Additions</b>    | <b>Disposals</b>  | <b>End of Year</b>   |
| Transmission plant       | \$ 2,532,149                 | \$ 109,061          | \$ (29,988)       | \$ 2,611,222         |
| Distribution plant       | 89,026,808                   | 5,006,935           | (1,009,768)       | 93,023,975           |
| General plant            | 14,965,567                   | 194,300             | (105,231)         | 15,054,636           |
| Utility plant in service | 106,524,524                  | 5,310,296           | (1,144,987)       | 110,689,833          |
| Construction in progress | 2,228,636                    | (1,234,752)         | -                 | 993,884              |
| Total utility plant      | 108,753,160                  | 4,075,544           | (1,144,987)       | 111,683,717          |
| Accumulated depreciation | (51,308,862)                 | (3,965,368)         | 1,679,726         | (53,594,504)         |
| Utility plant, net       | <u>\$ 57,444,298</u>         | <u>\$ 110,176</u>   | <u>\$ 534,739</u> | <u>\$ 58,089,213</u> |
|                          | <b>2018</b>                  |                     |                   |                      |
|                          | <b>Beginning<br/>of Year</b> | <b>Additions</b>    | <b>Disposals</b>  | <b>End of Year</b>   |
| Transmission plant       | \$ 2,504,374                 | \$ 55,668           | \$ (27,893)       | \$ 2,532,149         |
| Distribution plant       | 87,827,096                   | 3,142,186           | (1,942,474)       | 89,026,808           |
| General plant            | 14,020,068                   | 1,116,813           | (171,314)         | 14,965,567           |
| Utility plant in service | 104,351,538                  | 4,314,667           | (2,141,681)       | 106,524,524          |
| Construction in progress | 1,354,363                    | 874,273             | -                 | 2,228,636            |
| Total utility plant      | 105,705,901                  | 5,188,940           | (2,141,681)       | 108,753,160          |
| Accumulated depreciation | (49,811,588)                 | (3,951,983)         | 2,454,709         | (51,308,862)         |
| Utility plant, net       | <u>\$ 55,894,313</u>         | <u>\$ 1,236,957</u> | <u>\$ 313,028</u> | <u>\$ 57,444,298</u> |

The Division allocates depreciation for vehicles to transportation expense. The amount of depreciation charged to transportation expense was \$247,262 and \$319,593 for the years ended June 30, 2019 and 2018, respectively.

**Electric Division  
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Notes to Financial Statements  
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**Note 4: Deferred Outflows of Resources**

As of June 30, 2019 and 2018, the deferred outflows of resources consisted of \$2,656,052 and \$3,517,724, respectively, related to pensions (see Note 9), \$1,105,472 and \$1,266,444, respectively, related to other postemployment benefits liability (see Note 10) and \$89,460 and \$94,752, respectively, related to debt refunding. The amount related to debt refunding will be recognized in interest expense using the straight-line method over the next 20 years.

**Note 5: Deferred Inflows of Resources**

As of June 30, 2019 and 2018, the deferred inflows of resources consisted of \$495,247 and \$417,680, respectively, related to pensions (see Note 9) and \$820,471 and \$241,437, respectively, related to other postemployment benefits liability (see Note 10).

**Note 6: Long-Term Liabilities**

The following is a summary of long-term debt transactions for the Division for the years ended June 30, 2019 and 2018:

|                                  | 2019                 |             |                   |                     |                    |
|----------------------------------|----------------------|-------------|-------------------|---------------------|--------------------|
|                                  | Beginning<br>Balance | Additions   | Deductions        | Ending<br>Balance   | Current<br>Portion |
| Long-term debt                   |                      |             |                   |                     |                    |
| Revenue bonds                    |                      |             |                   |                     |                    |
| Series 2013                      | \$ 4,525,000         | \$ -        | \$ 245,000        | \$ 4,280,000        | \$ 250,000         |
| Series 2016                      | 5,390,000            | -           | 240,000           | 5,150,000           | 245,000            |
|                                  | 9,915,000            | -           | 485,000           | 9,430,000           | 495,000            |
| Less unamortized bond discount   | 32,565               | -           | 2,147             | 30,418              | -                  |
| Plus unamortized bond premiums   | 212,030              | -           | 11,842            | 200,188             | -                  |
| Total long-term debt obligations | <u>\$ 10,094,465</u> | <u>\$ -</u> | <u>\$ 494,695</u> | <u>\$ 9,599,770</u> | <u>\$ 495,000</u>  |

**Electric Division  
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Notes to Financial Statements  
June 30, 2019 and 2018**

|                                  | 2018                 |             |                   |                      |                    |
|----------------------------------|----------------------|-------------|-------------------|----------------------|--------------------|
|                                  | Beginning<br>Balance | Additions   | Deductions        | Ending<br>Balance    | Current<br>Portion |
| Long-term debt                   |                      |             |                   |                      |                    |
| Revenue bonds                    |                      |             |                   |                      |                    |
| Series 1997                      | \$ 85,000            | \$ -        | \$ 85,000         | \$ -                 | \$ -               |
| Series 2013                      | 4,675,000            | -           | 150,000           | 4,525,000            | 245,000            |
| Series 2016                      | 5,630,000            | -           | 240,000           | 5,390,000            | 240,000            |
|                                  | 10,390,000           | -           | 475,000           | 9,915,000            | 485,000            |
| Less unamortized bond discount   | 35,011               | -           | 2,446             | 32,565               | -                  |
| Plus unamortized bond premiums   | 223,873              | -           | 11,843            | 212,030              | -                  |
| Total long-term debt obligations | <u>\$ 10,578,862</u> | <u>\$ -</u> | <u>\$ 484,397</u> | <u>\$ 10,094,465</u> | <u>\$ 485,000</u>  |

**Revenue Bonds Payable – Series 1997**

The Series 1997 revenue bonds payable, which were held by the public, consisted of Electric Plant Board Revenue Refunding Bonds in the original amount of \$5,765,000 dated October 1, 1997, which bore interest at 4.40% to 5.00%. The bonds were payable in annual installments through April 1, 2018. The Division was required to make monthly deposits in a sinking fund for the redemption of the bonds and payment of bond interest to maintain an appropriate balance for a debt service fund, depreciation fund and reserve fund. All of the bonds outstanding were subject to redemption prior to their maturity, in whole or in part, in the reverse order of their maturities. These bonds may be redeemed at a redemption price expressed as a percentage of the face amount of the bonds to be redeemed, plus accrued interest to the redemption date. The redemption price is 100% of the face amount of the bonds. The bonds were secured by the net revenues of the Division, and the assets restricted under the bond indenture agreement. The bond payable was paid in full during the year ended June 30, 2018.

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***Revenue Bonds Payable – Series 2013***

The Series 2013 revenue bonds payable, which are held by the public, consist of Electric Plant Board Revenue Bonds in the original amount of \$5,350,000 dated September 4, 2013, which bear interest at 1.00% to 4.30%. The bonds are payable in annual installments through April 1, 2033. The Division is required to make monthly deposits in a sinking fund for the redemption of the bonds and payment of bond interest to maintain an appropriate balance for a debt service fund, depreciation fund and reserve fund. The bonds maturing on or after April 1, 2024, are subject to redemption prior to maturity, at the option of the Division, on any date on or after October 1, 2023, in whole or in part, in any order of maturities and by lot within a single maturity, at a redemption price of 100% of the principal amount of the Series 2013 bonds called for redemption, plus accrued interest to the date of redemption. The bonds are secured by the net revenues of the Division, and the assets restricted under the bond indenture agreement.

***Revenue Bonds Payable – Series 2016***

The Series 2016 revenue bonds payable, which are held by the public, consist of Electric Plant Board Revenue Bonds in the original amount of \$5,885,000 dated May 25, 2016, which bear interest at 2.00% to 3.00%. The bonds are payable in annual installments through April 1, 2036. The Division is required to make monthly deposits in a sinking fund for the redemption of the bonds and payment of bond interest to maintain an appropriate balance for a debt service fund, depreciation fund and reserve fund. The bonds maturing on or after April 1, 2027, are subject to redemption prior to maturity, at the option of the Division, on any date on or after April 1, 2026, in whole or in part, in any order of maturities and by lot within a single maturity, at a redemption price of 100% of the principal amount of the Series 2016 bonds called for redemption, plus accrued interest to the date of redemption. The bonds are secured by the net revenues of the Division, and the assets restricted under the bond indenture agreement.

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The debt service requirements as of June 30, 2019, are as follows:

| Year Ended June 30 | Interest            | Principal           | Total                |
|--------------------|---------------------|---------------------|----------------------|
| 2020               | \$ 293,690          | \$ 495,000          | \$ 788,690           |
| 2021               | 282,915             | 505,000             | 787,915              |
| 2022               | 271,285             | 515,000             | 786,285              |
| 2023               | 259,165             | 530,000             | 789,165              |
| 2024               | 245,865             | 540,000             | 785,865              |
| 2025–2029          | 973,833             | 2,975,000           | 3,948,833            |
| 2030–2034          | 422,468             | 3,125,000           | 3,547,468            |
| 2035–2036          | 33,600              | 745,000             | 778,600              |
|                    | <u>\$ 2,782,821</u> | <u>\$ 9,430,000</u> | <u>\$ 12,212,821</u> |

**Compensated Absences**

During the years ended June 30, 2019 and 2018, additions to long-term compensated absences for the Division totaled \$83,291 and \$104,955, respectively, while deductions totaled \$150,382 and \$106,690, respectively.

**Note 7: Related-Party Transactions**

BGMU is composed of three Utilities. Shared office facilities are owned by the WSD and charged monthly to the Division. Joint purchases and other routine services are performed by or for the Division. Outstanding receivables or payables between divisions of BGMU are generally satisfied on a monthly basis or specific terms.

|   | <u>2019</u>  | <u>2018</u>  |
|---|--------------|--------------|
| <b>Balances</b>   |              |              |
| Current receivable from WSD                             | \$ 138,321   | \$ 117,515   |
| Current receivable from GSD                             | \$ -         | \$ 700       |
| Current payable to GSD                                  | \$ (41,887)  | \$ (22,860)  |
| Current payable to WSD                                  | \$ (438,810) | \$ (385,203) |
| <b>Transactions</b>                                     |              |              |
| Rent income from GSD (for pole and office rental)       | \$ 92,011    | \$ 88,144    |
| Rent income from WSD (for communication equipment)      | \$ 39,144    | \$ -         |
| Rent expense to WSD (for office space rental)           | \$ 372,000   | \$ 372,000   |
| Utility sales to WSD                                    | \$ 1,658,899 | \$ 1,593,355 |
| Utility sales to GSD                                    | \$ 27,496    | \$ 26,164    |
| Utility purchases from GSD                              | \$ 107,452   | \$ 106,363   |
| Utility purchases from WSD                              | \$ 8,739     | \$ 6,662     |
| Rent expense paid to WSD (for computer and radio usage) | \$ 44,592    | \$ 44,592    |

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**Note 8: Purchased Power Contracts**

The Division purchases its electric power on a wholesale basis from TVA. The Power Supply Contract (Contract) between TVA, the City and the Division, dated December 22, 1978, calls for:

- TVA to produce and deliver to BGMU the electric power required to service BGMU's customers.
- BGMU to inform TVA of important developments affecting probable future loads or service agreements.
- BGMU to serve all its customers directly, TVA can serve federal buildings and large industrial customers (greater than 10,000,000 kilowatt hours per month).
- The funds and accounts of the Division to be separate from and not commingled with funds and accounts of other BGMU Utilities or of the City.
- The City to be limited to receiving only "in lieu of tax" payments.

An agreement dated October 1, 1997, revised the Contract. The agreement allows either party to terminate the Contract with five years written notice. Additionally, the agreement states TVA may not charge or impose charges for unrecovered fixed costs (stranded investments) should the Contract be terminated under the notification provisions of the agreement.

**Note 9: Pension Plan**

***Plan Description***

The Division contributes to the nonhazardous CERS, a cost-sharing multiple-employer defined benefit pension plan covering substantially all employees. CERS is administered by the Kentucky Retirement System (KRS), a component of the Commonwealth of Kentucky. The plan is administered by a board of trustees appointed by the Governor and KRS. Benefit provisions are contained in the plan document and were established and can be amended by state law. The pension plan issues a publicly available financial report that can be obtained at [www.kyret.ky.gov](http://www.kyret.ky.gov).



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***Benefits Provided***

|   | Tier 1<br>Participation Prior to<br>September 1, 2008   | Tier 2<br>Participation September 1, 2008,<br>Through December 31, 2013   | Tier 3<br>Participation on or After<br>January 1, 2014   |
|---|---|---|--|
| <b>Nonhazardous</b>                     |   |   |  |
| <b>Benefit Formula</b>                  | Final Compensation X Benefit Factor X Years of Service.   |   | Cash balance plan.   |
| <b>Final Compensation</b>               | Average of the highest five fiscal years (must contain at least 48 months). Includes lump-sum compensation payments (before and at retirement).             | Five complete fiscal years immediately preceding retirement; each year must contain 12 months. Lump-sum compensation payments (before and at retirement) are not to be included in creditable compensation.   | No final compensation.   |
| <b>Benefit Factor</b>                   | 2.2% if the participation date was before August 1, 2004, or 2.0% if participation date was after August 1, 2004.   | 10 years or less = 1.10%. Greater than 10 years, but no more than 20 years = 1.30%. Greater than 20 years, but not more than 26 years = 1.50%. Greater than 26 years, but no more than 30 years = 1.75%. Additional years above 30 = 2.00% (2.00% benefit factor only applies to service earned in excess of 30 years). | No benefit factor. A life annuity can be calculated in accordance with actuarial assumptions and methods adopted by the board based on member's accumulated account balance. |
| <b>Cost of Living Adjustment (COLA)</b> | No COLA unless authorized by the Legislature. If authorized, COLA is limited to 1.5%. This impacts all retirees regardless of Tier.                         |   |  |
| <b>Unreduced Retirement Benefit</b>     | Any age with 27 years of service. Age 65 with 48 months of service. Money purchase for age 65 with less than 48 months based on contributions and interest. | Rule of 87: Member must be at least age 57 and age, plus earned service must equal 87 years at retirement to retire under this provision. Age 65 with 5 years of earned service. No money purchase calculations.  |  |
| <b>Reduced Retirement Benefit</b>       | Any age with 25 years of service. Age 55 with 5 years of service.   | Age 60 with 10 years of service. Excludes purchased service (exception: refunds, omitted, free military).   | No reduced retirement benefit  |

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***Contributions***

The KRS board of trustees determines CERS employer contribution rates necessary for the actuarial soundness of KRS as required by KRS 61.565 and 61.702. Those rates can be altered by legislation enacted by the Kentucky General Assembly. Employees are required to contribute 5% of their annual pay. Employees with a participation date after September 1, 2008, are required to contribute an additional 1% of their annual pay for retiree health care benefits. The Division's contractually required contribution rate applied to pension (16.22% and 14.48%) and healthcare benefits (5.26% and 4.70%) for the years ended June 30, 2019 and 2018, was 21.48% and 19.18%, respectively, of annual payroll, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the years ended June 30, 2019 and 2018, contributions to the pension plan from the Division were \$923,482 and \$810,399, respectively.

***Pension Liabilities, Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions***

At June 30, 2019 and 2018, the Division reported a liability of \$14,045,652 and \$13,723,771, respectively, for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2018 and 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of this date. BGMU's proportion of the net pension liability was based on BGMU's actual total employer contributions for the years ended June 30, 2018 and 2017, compared to actual total employer contributions for all employers for the same period. At June 30, 2019, BGMU's proportion was 0.499230% compared to the June 30, 2018 proportion of 0.507144%. The Division's proportion of BGMU's net pension liability was based on the Division's share of contributions relative to the contributions of all three divisions of BGMU. The Division's proportion was 44.71% at June 30, 2019, and 45.23% at June 30, 2018.

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For the years ended June 30, 2019 and 2018, the Division recognized pension expense of \$2,178,465 and \$2,342,679, respectively. At June 30, 2019 and 2018, the Division reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|   | <b>2019</b>                                   |  |
|---|---|--|
|   | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings on pension plan investments                              | \$ -  | \$ 147,744                                   |
| Difference between expected and actual experience   | 444,207                                       | 202,904                                      |
| Change of assumptions   | 1,364,524                                     | -  |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | 156,935                                       | 144,599                                      |
| Division's contributions subsequent to the measurement date   | 690,386                                       | -  |
| <b>Total</b>  | <b>\$ 2,656,052</b>                           | <b>\$ 495,247</b>                            |
|   | <b>2018</b>                                   |  |
|   | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings on pension plan investments                              | \$ 179,414                                    | \$ -   |
| Difference between expected and actual experience   | 17,273  | 340,819                                      |
| Change of assumptions   | 2,485,052                                     | -  |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | 261,862                                       | 76,861                                       |
| Division's contributions subsequent to the measurement date   | 574,123                                       | -  |
| <b>Total</b>  | <b>\$ 3,517,724</b>                           | <b>\$ 417,680</b>                            |

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At June 30, 2019 and 2018, the Division reported \$690,386 and \$574,123, respectively, as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date that will be recognized as a reduction of the net pension liability in the following year. Other amounts reported as deferred outflows of resources and deferred inflows of resources at June 30, 2019 and 2018, related to pensions will be recognized in pension expense as follows:

|      |                     |
|------|---------------------|
| 2020 | \$ 1,127,132        |
| 2021 | 547,879             |
| 2022 | (180,331)           |
| 2023 | <u>(24,261)</u>     |
|      | <u>\$ 1,470,419</u> |

***Actuarial Assumptions***

The total pension liability in the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |  |
|---------------------------|--|
| Inflation                 | 2.30%  |
| Salary increases          | 3.05% average, including inflation                                   |
| Investment rate of return | 6.25% net of pension plan<br>investment expense, including inflation |

The mortality table used for active members is RP-2000 Combined Mortality Table projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females). For healthy retired members and beneficiaries, the mortality table used is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (setback one year for females). For disabled members, the RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 (setback four years for males) is used for the period after disability retirement. There is some margin in the current mortality table for possible future improvement in mortality rates and that margin will be reviewed again when the next experience investigation is conducted.

The long-term expected return on plan assets is reviewed as part of the regular experience studies prepared every five years for the System. The most recent actuarial experience study was for the period July 1, 2008, through June 30, 2013. The long-term expected rate of return was determined by using a building-block method in which best estimate ranges of expected future real rate of returns are developed for each asset class. The ranges are combined by weighting the expected future real rate of return by the target asset allocation percentage.

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The target allocation and best estimates of arithmetic real rate of return for each major asset class are summarized in the tables below. The KRS Board of trustees plans to have the next experience study conducted using the plan's experience for the five-year period ended June 30, 2018. The actuarial assumptions that result from that experience study will be first used to prepare the June 30, 2019, valuation.

The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| <b>Asset Class</b>   | <b>Target<br/>Allocation</b> | <b>Long-Term<br/>Expected Real<br/>Rate of Return*</b> |
|----------------------|------------------------------|--|
| U.S. equity          | 17.50%                       | 5.97%  |
| International equity | 17.50%                       | 7.85%  |
| Global bonds         | 4.00%                        | 2.63%  |
| Global credit        | 2.00%                        | 3.63%  |
| High yield           | 7.00%                        | 5.75%  |
| Emerging market debt | 5.00%                        | 5.50%  |
| Private credit       | 10.00%                       | 8.75%  |
| Real estate          | 5.00%                        | 7.63%  |
| Absolute return      | 10.00%                       | 5.63%  |
| Real return          | 10.00%                       | 6.13%  |
| Private equity       | 10.00%                       | 8.25%  |
| Cash equivalent      | 2.00%                        | 1.88%  |
| Total                | <u>100.00%</u>               |  |

\*Long-Term Expected Real Rates of Return may vary by plans depending on the risk tolerance of the plan.

**Discount Rate**

The discount rate used to measure the total pension liability was 6.25% for the year ended June 30, 2018. The projection of cash flows used to determine the discount rate assumed that participating employers would contribute the actuarially determined contribution rate of projected compensation over the remaining 25 years (closed) amortization period of the unfunded actuarial accrued liability. The discount rate determination does not use a municipal bond rate.

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***Sensitivity of the Division’s Proportionate Share of the Net Pension Liability to Changes in the Discount Rate***

The Division’s proportionate share of the net pension liability has been calculated using a discount rate of 6.25%. The following presents the Division’s proportionate share of the net pension liability calculated using a discount rate 1% higher and 1% lower than the current rate.

| <u>1% Decrease</u> | <u>Current<br/>Discount<br/>Rate</u> | <u>1% Increase</u> |
|--------------------|--------------------------------------|--------------------|
| \$ 17,682,021      | \$ 14,045,652                        | \$ 10,999,011      |

***Pension Plan Fiduciary Net Position***

Detailed information about the pension plan’s fiduciary net position is available in the separately issued Plan financial report.

***Payable to the Pension Plan***

At June 30, 2019 and 2018, the Division reported a payable of \$86,648 and \$112,334, respectively, for the outstanding amount of contributions to the pension plan required for the years ended June 30, 2019 and 2018.

**Note 10: Other Postemployment Benefit Plan**

***Plan Description***

The Division contributes to the non-hazardous CERS, a cost-sharing multiple-employer defined benefit other postemployment benefit (OPEB) plan covering substantially all employees. CERS is administered by the Kentucky Retirement System (KRS), a component of the Commonwealth of Kentucky. The OPEB plan is administered by a board of trustees appointed by the Governor and KRS. Benefit provisions are contained in the plan document and were established and can be amended by state law. The OPEB plan issues a publicly available financial report that can be obtained at [www.kyret.ky.gov](http://www.kyret.ky.gov).

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***Benefits Provided***

|   | Tier 1<br>Participation Prior to<br>September 1, 2008   | Tier 2<br>Participation September 1, 2008,<br>Through December 31, 2013                   | Tier 3<br>Participation on or After<br>January 1, 2014 |
|---|---|---|--|
| <b>Nonhazardous</b>                     |   |   |  |
| <b>Eligibility</b>                      | Participation before July 2003: 15 years for eligibility.<br>Based on years of service and type of service.<br>Participation after July 2003: 10 years of earned service at retirement to be eligible for insurance benefits. |   |  |
| <b>Benefit Factor</b>                   | Participation before July 2003: KRS pays a percentage of the monthly contribution rate.<br>Participation after July 2003: \$10 per month for each year of earned service without regard to a maximum dollar amount.           | \$10 per month for each year of earned service without regard to a maximum dollar amount. |  |
| <b>Cost of Living Adjustment (COLA)</b> | Adjusted annually   | Monthly contributions is increased by 1.5% each July 1.                                   |  |

***Contributions***

The KRS board of trustees determines CERS employer contribution rates necessary for the actuarial soundness of KRS as required by KRS 61.565 and 61.702. Those rates can be altered by legislation enacted by the Kentucky General Assembly. Employees are required to contribute 5% of their annual pay. Employees with a participation date after September 1, 2008, are required to contribute an additional 1% of their annual pay for retiree health care benefits. The Division's contractually required contribution rate applied to pension (16.22% and 14.48%) and healthcare benefits (5.26% and 4.70%) for the years ended June 30, 2019 and 2018, was 21.48% and 19.18%, respectively, of annual payroll, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the years ended June 30, 2019 and 2018, contributions to the OPEB plan from the Division were \$299,477 and \$263,044, respectively.

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***OPEB Liabilities, OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB***

At June 30, 2019 and 2018, the Division reported a liability of \$4,015,838 and \$4,611,347, respectively, for its proportionate share of the net OPEB liability. The net OPEB liability was measured as of June 30, 2018 and 2017, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of that date. BGMU's proportion of the net OPEB liability was based on BGMU's actual total employer contributions for the years ended June 30, 2018 and 2017, compared to actual total employer contributions for all employers for the same period. At June 30, 2019 and 2018, BGMU's proportion was 0.499211% and 0.507144%, respectively, which was unchanged from the prior year. The Division's proportion of BGMU's net OPEB liability was based on the Division's share of contributions relative to the contributions of all three divisions of BGMU. The Division's proportion was 44.71% at June 30, 2019, and 45.23% at June 30, 2018.

For the years ended June 30, 2019 and 2018, the Division recognized OPEB expense of \$443,974 and \$525,480, respectively. At June 30, 2019 and 2018, the Division reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

|   | <b>2019</b>                                   |  |
|---|---|--|
|   | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings on OPEB plan investments                                 | \$ -  | \$ 275,466                                   |
| Difference between expected and actual experience   | -   | 461,962                                      |
| Change of assumptions   | 802,970                                       | 9,155  |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | -   | 73,888                                       |
| Division's contributions subsequent to the measurement date   | 302,502                                       | -  |
| Total   | <u>\$ 1,105,472</u>                           | <u>\$ 820,471</u>                            |



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|  | <b>2018</b>                                   |  |
|--|---|--|
|  | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings<br>on OPEB plan investments                                 | \$ -  | \$ 217,930                                   |
| Difference between expected and actual experience  | -   | 12,808                                       |
| Change of assumptions  | 1,003,400                                     | -  |
| Changes in proportion and differences between employer<br>contributions and proportionate share of contributions | -   | 10,699                                       |
| Division's contributions subsequent to the measurement<br>date   | 263,044                                       | -  |
| Total  | \$ 1,266,444                                  | \$ 241,437                                   |

At June 30, 2019 and 2018, the Division reported \$302,502 and \$263,044, respectively, as deferred outflows of resources related to OPEB resulting from contributions subsequent to the measurement date that will be recognized as a reduction of the net OPEB liability in the following year. Other amounts reported as deferred outflows of resources and deferred inflows of resources at June 30, 2019 and 2018, related to OPEB will be recognized in OPEB expense as follows:

|            |             |
|------------|-------------|
| 2020       | \$ (199)    |
| 2021       | (199)       |
| 2022       | (199)       |
| 2023       | 52,815      |
| 2024       | (48,702)    |
| Thereafter | (21,017)    |
|            | \$ (17,501) |

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***Actuarial Assumptions***

The total OPEB liability in the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                              |  |
|------------------------------|--|
| Inflation                    | 2.30%  |
| Salary Increases             | 3.05%, average, including inflation  |
| Health care cost trend rates |  |
| Pre-65                       | Initial trend starting at 7.00% at January 1, 2020, and gradually decreasing to an ultimate trend rate of 4.05% over a period of 12 years. |
| Post-65                      | Initial trend starting at 5.00% at January 1, 2020, and gradually decreasing to an ultimate trend rate of 4.05% over a period of 10 years. |
| Investment Rate of Return    | 6.25%  |
| Mortality                    | RP-2000 Combined Mortality Table, projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females)                        |

The mortality table used for active members is RP-2000 Combined Mortality Table projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females). For healthy retired members and beneficiaries, the mortality table used is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (set back 1 year for females). For disabled members, the RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 (set back 4 years for males) is used for the period after disability retirement. There is some margin in the current mortality table for possible future improvement in mortality rates and that margin will be reviewed again when the next experience investigation is conducted.

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best estimate ranges of expected future real rates of return (expected returns, net of OPEB plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

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The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| <b>Asset Class</b>   | <b>Target<br/>Allocation</b> | <b>Long-Term<br/>Expected Real<br/>Rate of Return*</b> |
|----------------------|------------------------------|--|
| U.S. equity          | 17.50%                       | 5.97%  |
| International equity | 17.50%                       | 7.85%  |
| Global bonds         | 4.00%                        | 2.63%  |
| Global credit        | 2.00%                        | 3.63%  |
| High yield           | 7.00%                        | 5.75%  |
| Emerging market debt | 5.00%                        | 5.50%  |
| Private credit       | 10.00%                       | 8.75%  |
| Real estate          | 5.00%                        | 7.63%  |
| Absolute return      | 10.00%                       | 5.63%  |
| Real return          | 10.00%                       | 6.13%  |
| Private equity       | 10.00%                       | 8.25%  |
| Cash equivalent      | 2.00%                        | 1.88%  |
| Total                | <u>100.00%</u>               |  |

\*Long-term expected real rates of return may vary by plans depending on the risk tolerance of the plan.

***Discount Rate***

The discount rate used to measure the total OPEB liability was 5.85% for the year ended June 30, 2018. The projection of cash flows used to determine the discount rate assumed that participating employer contributions will be made at the actuarially determined contribution rate of projected compensation over the remaining 25 years (closed) amortization period of the unfunded actual accrued liability. The discount rate determination used an expected rate of return of 6.25%, and a municipal bond rate of 3.62%, as reported in Fidelity Index's "20-Year Municipal GO AA Index" as of June 30, 2018. However, the cost associated with the implicit employer subsidy was not included in the calculation of the System's actuarial determined contributions, and any cost associated with the implicit subsidy will not be paid out of the System's trusts. Therefore, the municipal bond rate was applied to future expected benefit payments associated with the implicit subsidy.

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

***Sensitivity of the Division's Proportionate Share of the Net OPEB Liability to Changes in the Discount Rate***

BGMU's proportionate share of the net OPEB liability has been calculated using a discount rate of 5.85%. The following presents the Division's proportionate share of the allocated net OPEB liability calculated using a discount rate 1% higher and 1% lower than the current rate.

| <u>1% Decrease</u> | <u>Current<br/>Discount<br/>Rate</u> | <u>1% Increase</u> |
|--------------------|--------------------------------------|--------------------|
| \$ 5,215,930       | \$ 4,015,838                         | \$ 2,993,579       |

***Sensitivity of the Division's Proportionate Share of the Net OPEB Liability to Changes in the Health Care Cost Trend Rates***

BGMU's proportionate share of the net OPEB liability has been calculated using an initial pre-65 health care trend rate of 7.00%, gradually decreasing to an ultimate trend rate of 4.05% over a period of 12 years. The post-65 health care trend rate starts at 5.00%, gradually decreasing to an ultimate trend rate of 4.05% over a period of 10 years. The following presents the Division's proportionate share of the allocated net OPEB liability calculated using health care cost trend rates 1% higher and 1% lower than the current rates.

| <u>1% Decrease</u> | <u>Current Health<br/>Care Cost<br/>Trend Rates</u> | <u>1% Increase</u> |
|--------------------|---|--------------------|
| \$ 2,989,831       | \$ 4,015,838  | \$ 5,225,205       |

***OPEB Plan Fiduciary Net Position***

Detailed information about the OPEB plan's fiduciary net position is available in the separately issued Plan financial report.

***Payable to the OPEB Plan***

At June 30, 2019 and 2018, the Division reported a payable of \$28,089 and \$36,462, respectively, for the outstanding amount of contributions to the OPEB plan required for the years ended June 30, 2019 and 2018.

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

**Note 11: Significant Estimates and Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

***General Litigation***

The Division is subject to claims and lawsuits that arise primarily in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position, results of operations and cash flows of the Division.

**Note 12: Risk Management**

The Division is exposed to various risks of loss related to torts, theft of, damage to and destruction of assets, business interruption, errors and omissions, employee injuries and illnesses, natural disasters and employee health and accident benefits.

BGMU self-insures certain costs related to employee health and accident benefit programs, including the Division's employees. Medical claims are administered by UMR, Inc. and pharmacy claims are administered by PDMI.

**Note 13: Future Change in Accounting Principle**

The Governmental Accounting Standards Board Statement No. 87, *Leases*, was issued in June 2017. The provisions of the statement are effective for fiscal years beginning after December 15, 2019 (fiscal year 2021). This statement requires certain lease assets and liabilities for leases that were previously classified as operating leases to be recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. The statement establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. The Division has yet to determine the impact the Governmental Accounting Standards Board Statement No. 87 will have on its financial statements.

**Note 14: Subsequent Events**

Subsequent events have been evaluated through September 30, 2019, which is the date the financial statements were available to be issued.

## **Required Supplementary Information**

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's Proportionate Share of the Net Pension Liability  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|   | <u>2019</u>          | <u>2018</u>          | <u>2017</u>          | <u>2016</u>         | <u>2015</u>         |
|---|----------------------|----------------------|----------------------|---------------------|---------------------|
| Division's proportion of the net pension liability  | 0.2232%              | 0.2294%              | 0.2239%              | 0.2305%             | 0.2325%             |
| Division's proportionate share of the net pension liability   | <u>\$ 14,045,652</u> | <u>\$ 13,723,771</u> | <u>\$ 11,179,835</u> | <u>\$ 9,991,271</u> | <u>\$ 7,544,205</u> |
| Division's covered payroll  | <u>\$ 5,596,675</u>  | <u>\$ 5,657,725</u>  | <u>\$ 5,333,277</u>  | <u>\$ 5,436,434</u> | <u>\$ 5,703,108</u> |
| Division's proportionate share of the net pension liability<br>as a percentage of its covered payroll | 250.96%              | 242.57%              | 209.62%              | 183.78%             | 132.28%             |
| Plan fiduciary net position as a percentage of the total<br>pension liability                         | 53.54%               | 53.30%               | 59.97%               | 59.97%              | 66.80%              |

**Note to Schedule:** *Changes in assumptions* - In the fiscal year 2018, the CERS Non-Hazardous investment rate and discount rate both decreased from 7.50% to 6.25%, the inflation rate decreased from 3.25% to 2.30%, and the estimated salary increases decreased from 4.00% to 3.05%. In the fiscal year 2016, the CERS Non-Hazardous investment rate and discount rate both decreased from 7.75% to 7.50%, the inflation rate decreased from 3.50% to 3.25%, and the estimated salary increased decreased from 4.50% to 4.00%. Additionally, the mortality tables changed from the 1983 and 1994 Group Annuity Mortality Tables to the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (adjusted for males and females).

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** This schedule is based on the measurement date (June 30 of the previous year) of the collective net pension liability.

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's Pension Contributions  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|   | <u>2019</u>    | <u>2018</u>    | <u>2017</u>    | <u>2016</u>    | <u>2015</u>    |
|---|----------------|----------------|----------------|----------------|----------------|
| Contractually required contribution                                 | \$ 923,482     | \$ 810,399     | \$ 789,253     | \$ 662,393     | \$ 693,145     |
| Contribution in relation to the contractually required contribution | <u>923,482</u> | <u>810,399</u> | <u>789,253</u> | <u>662,393</u> | <u>693,145</u> |
| Contribution deficiency (excess)                                    | <u>\$ -</u>    | <u>\$ -</u>    | <u>\$ -</u>    | <u>\$ -</u>    | <u>\$ -</u>    |
| Division's covered payroll  | \$ 5,693,477   | \$ 5,596,675   | \$ 5,657,725   | \$ 5,333,277   | \$ 5,436,434   |
| Contributions as a percentage of covered payroll                    | 16.22%         | 14.48%         | 13.95%         | 12.42%         | 12.75%         |

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become



**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's Proportionate Share of the Net OPEB Liability  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|  | <u>2019</u>         | <u>2018</u>         |
|--|---------------------|---------------------|
| Division's proportion of the net OPEB liability  | 0.2232%             | 0.2294%             |
| Division's proportionate share of the net OPEB liability   | <u>\$ 4,015,838</u> | <u>\$ 4,611,347</u> |
| Division's covered payroll   | <u>\$ 5,596,675</u> | <u>\$ 5,657,725</u> |
| Division's proportionate share of the net OPEB liability<br>as a percentage of its covered payroll | 71.75%              | 81.51%              |
| Plan fiduciary net position as a percentage of the total<br>OPEB liability                         | 57.62%              | 52.40%              |

**Note to Schedule:** *Changes in assumptions* - In the fiscal year 2018, the CERS Non-Hazardous investment rate decreased from 7.50% to 6.25%, the discount rate decreased from 6.89% to 5.84%, the inflation rate decreased from 3.25% to 2.30%, and the estimated salary increases decreased from 4.00% to 3.05%.

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** This schedule is based on the measurement date (June 30 of the previous year) of the collective net OPEB liability.

**Electric Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's OPEB Contributions  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|   | <b>2019</b>  | <b>2018</b>  |
|---|--------------|--------------|
| Contractually required contribution                                 | \$ 299,477   | \$ 263,044   |
| Contribution in relation to the contractually required contribution | 299,477      | 263,044      |
| Contribution deficiency (excess)                                    | \$ -         | \$ -         |
| Division's covered payroll  | \$ 5,693,477 | \$ 5,596,675 |
| Contributions as a percentage of covered payroll                    | 5.26%        | 4.70%        |

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** Amounts presented for the fiscal year were determined as of June 30.

**Report on Internal Control over Financial Reporting and on Compliance and  
Other Matters Based on an Audit of Financial Statements Performed  
in Accordance with *Government Auditing Standards***

**Independent Auditor's Report**

Board of Directors  
Bowling Green Municipal Utilities  
Bowling Green, Kentucky

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Electric Division (Division), a division of Bowling Green Municipal Utilities, which is a component unit of the City of Bowling Green, Kentucky, which comprises the balance sheet as of June 30, 2019, and the related statements of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated September 30, 2019, which contained an emphasis of matter paragraph regarding divisional reporting.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Division's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Division's internal control. Accordingly, we do not express an opinion on the effectiveness of the Division's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Division's financial statements will not be prevented or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Division's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

**BKD, LLP**

Bowling Green, Kentucky  
September 30, 2019

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky**  
Independent Auditor's Reports and Financial Statements  
June 30, 2019 and 2018



**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
June 30, 2019 and 2018**

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## Independent Auditor's Report

Board of Directors  
Bowling Green Municipal Utilities  
Bowling Green, Kentucky

### Report on the Financial Statements

We have audited the accompanying financial statements of the Water/Sewer Division (Division), a Division of Bowling Green Municipal Utilities (BGMU), a component unit of the City of Bowling Green, Kentucky, as of and for the years ended June 30, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the Division's basic financial statements, as listed in the table of contents.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Division's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Division's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Division as of June 30, 2019 and 2018, and the changes in financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Emphasis of Matter***

As discussed in Note 1, the financial statements of the Division are intended to present the financial position, the changes in financial position and cash flows of only that portion of the business-type activities that is attributable to the transactions of the Division. They do not purport to, and do not, present fairly the financial position of BGMU as of June 30, 2019 and 2018, the changes in its financial position or its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, pension and postemployment benefits other than pension information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.



*Supplementary Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Division's basic financial statements. The accompanying supplementary information, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves and other procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated September 30, 2019, on our consideration of the Division's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the effectiveness of the Division's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Division's internal control over financial reporting and compliance.

*BKD, LLP*

Bowling Green, Kentucky  
September 30, 2019

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

Our discussion and analysis of the Water/Sewer Division (Division) of Bowling Green Municipal Utilities' (BGMU) financial performance provides an overview of the Division's financial activities for the fiscal years ended June 30, 2019 and 2018. Please read it in conjunction with the Independent Auditor's Report and the Division's financial statements, which are included. The adoption of Governmental Accounting Standards Board Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions* has not been reflected in the 2017 information included in this management's discussion and analysis.

***Financial Highlights***

- The Division's net utility plant increased by \$2,841,901, or 2.04%.
- The Division's total assets and deferred outflows of resources increased by \$64,913,659 or 39.35%.
- The Division's current liabilities increased by \$612,182, or 9.67%.
- The Division's noncurrent liabilities increased by \$58,892,163, or 73.61%.
- The Division's net position increased by \$4,680,613.

***Overview of Annual Financial Report***

The financial statements report information about the Division using accounting methods similar to those used by private sector companies. These statements offer short- and long-term financial information about its activities.

The balance sheet presents information on all of the Division's assets, deferred outflows of resources, liabilities and deferred inflows of resources with the difference reported as net position (capital structure). Over time, increases and decreases in net position are one indicator of whether the financial position of the Division is improving or deteriorating.

While the balance sheet provides information about the nature and amount of resources and obligations at year-end, the statement of revenues, expenses and changes in net position presents the results of the business activities over the course of the fiscal year and information as to how the assets changed during the year. This statement measures the success of the Division's operations over the past year and can be used to determine whether the Division has successfully recovered all its costs through its user fees (rates) and other charges. This statement also measures the Division's profitability and creditworthiness.

The statement of cash flows provides information about changes in the Division's cash and cash equivalents during the reporting period. This statement reports cash receipts, cash payments and net changes in cash resulting from operations, investing and financing activities and provides answers to such questions as, "where did cash come from; what was cash used for and what was the change in cash balance during the reporting period?"

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

The notes to the financial statements provide required disclosures and other information that are essential to a full understanding of material data provided in the statements. The notes present information about the Division's accounting practices, significant balances and activities, material risks, obligations, commitments, contingencies and subsequent events, if any.

***Summary of Organization and Business***

BGMU is a municipal corporation governed by a five member board of directors (Board). The Board members for the fiscal year ended June 30, 2019, are Sarah Glenn Grise, Todd Davis (chairman), Steve Snodgrass (secretary), Donna Harmon and Bruce Wilkerson. The members of the Board are appointed by the mayor subject to the approval of the City Commission. Mayor Bruce Wilkerson is the City's representative to the Board.

BGMU's management staff members for the fiscal year are Mark Iverson (general manager), Gary Bridges (chief financial officer), Jeff White (Electric Division manager), Michael Gardner (Water/Sewer Division manager), Teresa Newman (General Services Division manager), Christy Twyman (customer relations and communications manager) and Jill Hartley (director of human resources). BGMU's controller is Holly Vaughn.

BGMU operates three divisions: Electric, Water/Sewer and General Services (hereinafter, collectively referred to as the Utilities) providing electricity, water, wastewater service and fiber optic services to the residents and businesses of Bowling Green (City). While no operating division is responsible for the debt of others, the Utilities do share certain costs, such as customer billing, which are allocated by cost allocation analysis and other calculations as appropriate. Related-party transactions are disclosed in the notes to the financial statements.

At June 30, 2019, the Division had 19,468 water customers and 21,484 wastewater customers.

The Division has one wholesale customer, Warren County Water District (WCWD). Sales to WCWD are approximately 23% of total revenues in 2019. WCWD rates are analyzed and adjusted on a periodic basis, about every two years. They are based on gallons sold, expenses and debt costs.

The Division has no taxing power. Operational and maintenance costs are funded from customer fees and charges. The acquisition and construction of capital assets are funded by capital (cash and systems) contributions from customers, including developers, grants and loans and customer revenues. A small portion of revenues is based on billing-service revenues for city sanitation and recycling pickup.

The Division is the focal point for this management discussion and analysis.

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

***Financial Analysis of the Division as a Whole***

The following comparative condensed financial statements and other selected information serve as the key financial data and indicators for management, monitoring and planning. Comments regarding year-to-year variances are included after the financial statement presentation.

**Condensed Balance Sheets  
(Dollars in Thousands)**

|  | June 30           |                   |                   | Increase (Decrease)<br>2018 to 2019 |            |
|--|-------------------|-------------------|-------------------|-------------------------------------|------------|
|  | 2019              | 2018              | 2017              | \$                                  | %          |
| Current assets   | \$ 14,937         | \$ 12,664         | \$ 10,410         | \$ 2,273                            | 18%        |
| Utility plant, net   | 142,073           | 139,231           | 137,598           | 2,842                               | 2%         |
| Noncurrent cash and investments                                      | 66,325            | 5,222             | 5,125             | 61,103                              | 1170%      |
| Other assets   | 1,923             | 2,385             | 3,070             | (462)                               | 19%        |
| Total assets   | 225,258           | 159,502           | 156,203           | 65,756                              | 41%        |
| Deferred outflows of resources                                       | 4,601             | 5,443             | 2,763             | (842)                               | 15%        |
| Total assets and deferred outflows of resources                      | <u>\$ 229,859</u> | <u>\$ 164,945</u> | <u>\$ 158,966</u> | <u>\$ 64,914</u>                    | <u>39%</u> |
| Long-term debt   | \$ 120,105        | \$ 60,932         | \$ 61,018         | \$ 59,173                           | 97%        |
| Long-term liabilities  | 18,796            | 19,077            | 11,505            | (281)                               | 1%         |
| Current liabilities  | 6,944             | 6,332             | 6,595             | 612                                 | 10%        |
| Total liabilities  | 145,845           | 86,341            | 79,118            | 59,504                              | 69%        |
| Deferred inflows of resources  | 1,423             | 694               | 135               | 729                                 | 105%       |
| Net position   |                   |                   |                   |                                     |            |
| Net investment in capital assets                                     | 73,289            | 73,897            | 72,242            | (608)                               | 1%         |
| Restricted   | 9,714             | 5,222             | 5,125             | 4,492                               | 86%        |
| Unrestricted   | (412)             | (1,209)           | 2,346             | 797                                 | 66%        |
| Total net position   | 82,591            | 77,910            | 79,713            | 4,681                               | 6%         |
| Total liabilities, deferred inflows of resources<br>and net position | <u>\$ 229,859</u> | <u>\$ 164,945</u> | <u>\$ 158,966</u> | <u>\$ 64,914</u>                    | <u>39%</u> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

**Condensed Statements of Revenues, Expenses and Changes in Net Position  
(Dollars in Thousands)**

|   | June 30   |           |           | Increase (Decrease)<br>2018 to 2019 |       |
|---|-----------|-----------|-----------|-------------------------------------|-------|
|   | 2019      | 2018      | 2017      | \$                                  | %     |
| Operating revenues                                  |           |           |           |                                     |       |
| Metered and unmetered sales                         | \$ 26,037 | \$ 25,116 | \$ 24,126 | \$ 921                              | 4%    |
| Other operating revenues                            | 1,785     | 1,660     | 1,399     | 125                                 | 8%    |
| Total operating revenues                            | 27,822    | 26,776    | 25,525    | 1,046                               | 4%    |
| Other revenues                                      | 761       | 68        | 99        | 693                                 | 1019% |
| Total revenues                                      | 28,583    | 26,844    | 25,624    | 1,739                               | 6%    |
| Operating and maintenance – water                   | 5,382     | 4,870     | 4,610     | 512                                 | 11%   |
| Operating and maintenance – sewer                   | 4,441     | 4,692     | 4,423     | (251)                               | 5%    |
| Administrative and billing                          | 8,333     | 8,307     | 6,720     | 26                                  | 0%    |
| Depreciation  | 5,692     | 5,513     | 5,442     | 179                                 | 3%    |
| Interest and debt expense                           | 1,169     | 1,109     | 1,146     | 60                                  | 5%    |
| Other expense                                       | -         | 2,315     | -         | (2,315)                             | 100%  |
| Total expenses                                      | 25,017    | 26,806    | 22,341    | (1,789)                             | 7%    |
| Increase in net position                            | 3,566     | 38        | 3,283     | 3,528                               | 9284% |
| Beginning net position, as previously reported      | 77,910    | 79,713    | 76,152    | (1,803)                             | 2%    |
| Cumulative effect of change in accounting principle | -         | (3,514)   | -         | 3,514                               | 100%  |
| Beginning net position, as restated                 | 77,910    | 76,199    | 76,152    | 1,711                               | 2%    |
| Capital contributions                               | 1,115     | 1,673     | 278       | (558)                               | 33%   |
| Ending net position                                 | \$ 82,591 | \$ 77,910 | \$ 79,713 | \$ 4,681                            | 6%    |

**Comments Regarding Variances**

**Balance Sheets**

Current assets are \$2,272,467 or 17.94%, more in 2019 than in 2018. The current year increase relates primarily to an increase in cash and cash equivalents and other short-term investments.

Current liabilities are \$612,182, or 9.67%, more in 2019 than in 2018. The current year increase pertains in large part to an increase in the current portion of long-term debt.

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***Statements of Revenues, Expenses and Changes in Net Position***

The majority of the Division's revenues result from metered and unmetered sales (93.59% of total operating revenues in 2019 and 93.80% of total operating revenues in 2018). The other four categories are industrial sewer surcharge, miscellaneous service revenues, penalties and nonutility revenues, including tower rental and billing-services revenue. Metered and unmetered sales are \$921,736, or 3.67%, more in 2019 than in 2018. The increase can be partially attributed to the increase in rates as of July 1, 2018.

Growth in number of customers has been slow in prior years and remained so in 2019 and 2018, increasing by 479 customers, or 1.17 %, in 2019 (from 19,235 water customers and 21,238 wastewater customers in 2018 to 19,468 water customers and 21,484 wastewater customers in 2019) and increasing by 439 customers, or 1.09%, in 2018 (from 19,050 water customers and 20,984 wastewater customers in 2017 to 19,235 water customers and 21,238 wastewater customers in 2018). Sales may fluctuate significantly as the utility industry is "weather-driven."

Operating expenses were 85.71% of operating revenues in 2019 and 87.32% of operating revenues in 2018. The utility industry is "system-driven," meaning classification of labor and material expenses is driven by the types of system conditions each year, *e.g.*, main-line breaks due to freezing temperatures as opposed to new line construction; pump repairs as opposed to ordinary maintenance. Major variances between years can and do occur. This year, the major differences are:

- Labor and other employment costs make up the largest single expense category for the Division. Labor costs before benefits are more than \$12,000,000 for the Utilities. Other labor costs include payroll tax for social security taxes, state retirement (CERS), health, dental and disability and life insurance. Salary and hourly costs increased by approximately 3.1% in 2019 for merit increases.

***Statements of Cash Flows***

- Cash flows from operating activities for the current year totaled \$11,603,148. This is an increase of \$1,072,554 or 10.19%.

**Water/Sewer Division  
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**Capital Assets and Debt Administration**

**Capital Assets**

At the end of the fiscal year, the Division's investment in capital amounted to \$142,072,659, which is stated net of \$94,571,475 of accumulated depreciation. This investment in capital includes:

- Water plant and system
- Sewer plant and system
- Equipment
- Trucks and autos
- Office equipment and additions
- Land

During 2019, the net increase in the Division's investment in capital assets was \$2,841,901. Major capital assets events during 2019 include the following:

- Increase to water plant and system of approximately \$9,041,000
- Increase to sewer plant and system of approximately \$2,210,000
- Net decrease to construction in progress of approximately \$2,579,000

**Utility Plant, Net of Accumulated Depreciation  
(Dollars in Thousands)**

|                                  | <b>June 30</b>    |                   |                   |
|----------------------------------|-------------------|-------------------|-------------------|
|                                  | <b>2019</b>       | <b>2018</b>       | <b>2017</b>       |
| Water treatment plant and system | \$ 103,762        | \$ 94,721         | \$ 92,230         |
| Wastewater treatment plant and   | 115,035           | 112,825           | 115,083           |
| Land                             | 1,829             | 2,669             | 2,642             |
| Equipment                        | 3,970             | 3,796             | 3,774             |
| Trucks and autos                 | 2,664             | 2,296             | 2,284             |
| Office equipment                 | 1,731             | 1,579             | 1,502             |
| Office additions                 | 66                | 66                | 66                |
|                                  | <hr/>             | <hr/>             | <hr/>             |
| Total plant in service           | 229,057           | 217,952           | 217,581           |
|                                  | <hr/>             | <hr/>             | <hr/>             |
| Accumulated depreciation         | 94,571            | 88,887            | 83,659            |
|                                  | <hr/>             | <hr/>             | <hr/>             |
| Construction in progress         | 134,486           | 129,065           | 133,922           |
|                                  | <hr/>             | <hr/>             | <hr/>             |
| Construction in progress         | 7,587             | 10,166            | 3,676             |
|                                  | <hr/>             | <hr/>             | <hr/>             |
| Net utility plant                | <u>\$ 142,073</u> | <u>\$ 139,231</u> | <u>\$ 137,598</u> |

**Water/Sewer Division  
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***Long-Term Debt and Debt Administration***

At the end of the fiscal year, the Division had \$124,891,270 in long-term debt outstanding, which increased \$59,557,120 over the prior year's \$65,334,150, due to new 2019 KIA loan issue.

The Division has ten outstanding KIA loans (final payments due in December 2022, December 2027, June 2028, December 2030, December 2032, June 2033, November 2036 and June 2049). Revenue bonds were issued in the 2012 fiscal year to finance the construction of a new general office building. Bond funds were issued in December 2011 and January 2012, totaling \$11,035,000. Final payment is due in December 2031. The Division refunded a portion of the 2004 bonds during the 2014 fiscal year. The refunding involved a new 2013 issuance of \$5,460,000. The 2013 bond final payment is due December 2024. A revenue bond was issued in 2019 totaling \$58,470,000 to finance the construction of an expansion of the Water Treatment Plant and a new Sewer Force Main.

The City Commission must approve all debt issued. Management, however, continues to review and monitor current bond market conditions for evaluating the feasibility of restructuring any and all outstanding debt obligations if, and when, the opportunity presents itself and only after it is conclusively determined that it makes significant financial sense to pursue.

A summary of the long-term debt transactions for the year ended June 30, 2019, and more details regarding the outstanding debt can be found in Note 6.

***Economic Factors and Rates***

Many economic factors are considered each year by BGMU in its efforts to operate the Division. Some of these factors and information regarding rates include:

- A rate study that analyzed projected future annual operating and maintenance expenses, necessary capital expenditures and debt requirements was performed during fiscal year 2015. The results of the study were used to recommend a rate action sufficient to recover those needs. This rate increase was approved by the Board and became effective February 1, 2015. This rate action provided systematic increases over a seven year period. Rates for BGMU customers (excluding those to WCWD) are approved by the City Commission. Wholesale water and sewer rates to WCWD are analyzed and updated periodically. An analysis was done in fiscal year 2016. The rates incorporate all of the operating, maintenance and debt service requirements to serve WCWD. Those rates were implemented in fiscal year 2017. The rates provided by the Division to WCWD are regulated by the Commonwealth of Kentucky's Public Service Commission. Wholesale rates in subsequent years will be adjusted as debt service obligations are increased.



**Water/Sewer Division  
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- Employment costs: Health costs continue to rise for BGMU as they do for other employers. In an attempt to find a balance of cost efficiency and employee benefit BGMU moved to a self-insured health insurance plan beginning January 1, 2019.

Trustees of the Kentucky Retirement Systems, which manages, among others, the pension and post-employment insurance plans of the County Employee Retirement System (CERS) which BGMU participates in, adopted new long-term investment return assumptions in 2017. The assumptions were decreased from an average annual expected investment return of 7.50% on plan assets, to 6.25%. The effect of the change in investment return assumptions is to increase the rate of employer contributions by approximately 10%, or approximately 50% over employer CERS non-hazardous rates at that time of 19.18%. To phase-in the impact of the increases in CERS employer contribution rates, House Bill 362 capped the annual increase in rates to 12% annually. Accordingly, BGMU's employer contribution rate will be 24.06% beginning July 1, 2019. The employee contribution remains 5.00%.

- Significant capital projects anticipated in the next fiscal year include:

|  |              |
|--|--------------|
| Wastewater Treatment Plant expansion design and construction | \$19,500,000 |
| AMI water meter replacements                                 | \$1,250,000  |
| Wastewater line rehab projects                               | \$3,600,000  |
| Wastewater Treatment Plant improvements                      | \$500,000    |
| Vehicles and equipment                                       | \$305,000    |

***Contacting the Division's Financial Management***

This financial report is designed to provide our ratepayers, creditors, City officials and other persons with an interest in BGMU with a general overview of the Division's finances and to show the Division's accountability for the money it receives from ratepayers. If you have questions about this report or need financial information, contact the Division's chief financial officer at Bowling Green Municipal Utilities, 801 Center Street, P.O. Box 10300 Bowling Green, KY 42102-7300.

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Balance Sheets  
June 30, 2019 and 2018**

**Assets and Deferred Outflows of Resources**

|   | <b>2019</b>           | <b>2018</b>           |
|---|-----------------------|-----------------------|
| <b>Current Assets</b>   |                       |                       |
| Cash and cash equivalents   | \$ 10,193,765         | \$ 9,376,619          |
| Accounts receivable – customers, net of allowance;<br>2019 – \$7,500 and 2018 – \$7,500 | 1,469,167             | 1,644,733             |
| Accounts receivable – others  | 110,583               | 201,556               |
| Accounts receivable – Electric Division   | 438,810               | 385,203               |
| Accounts receivable – General Services Division   | 6,798                 | 4,450                 |
| Current portion of long-term receivable – General Services<br>Division                  | 605,598               | 600,000               |
| Interest receivable - General Services Division   | 399,668               | -                     |
| Inventories   | 291,547               | 221,617               |
| Other short-term investments  | 1,286,290             | -                     |
| Prepaid expenses  | 134,546               | 230,127               |
|   | <u>14,936,772</u>     | <u>12,664,305</u>     |
| <b>Noncurrent Cash and Investments</b>  |                       |                       |
| Restricted cash   | 2,684,799             | 2,665,246             |
| Restricted investments  | 63,136,911            | 2,557,017             |
| Other long-term investments   | 503,681               | -                     |
|   | <u>66,325,391</u>     | <u>5,222,263</u>      |
| <b>Utility Plant</b>  |                       |                       |
| Utility plant in service, at cost   | 229,056,820           | 217,952,039           |
| Construction in progress  | 7,587,314             | 10,166,097            |
|   | <u>236,644,134</u>    | <u>228,118,136</u>    |
| Accumulated depreciation  | (94,571,475)          | (88,887,378)          |
|   | <u>142,072,659</u>    | <u>139,230,758</u>    |
| <b>Other Assets</b>   |                       |                       |
| Long-term receivable – General Services Division  | 1,797,044             | 2,250,000             |
| Long-term receivable – other  | 87,500                | 131,250               |
| Other   | 39,078                | 3,750                 |
|   | <u>1,923,622</u>      | <u>2,385,000</u>      |
| Total assets  | 225,258,444           | 159,502,326           |
| <b>Deferred Outflows of Resources</b>   |                       |                       |
|   | <u>4,600,971</u>      | <u>5,443,430</u>      |
| Total assets and deferred outflows of resources   | <u>\$ 229,859,415</u> | <u>\$ 164,945,756</u> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Balance Sheets  
June 30, 2019 and 2018**

**Liabilities, Deferred Inflows or Resources and Net Position**

|  | <b>2019</b>           | <b>2018</b>           |
|--|-----------------------|-----------------------|
| <b>Current Liabilities</b>   |                       |                       |
| Current portion of long-term debt  | \$ 4,786,262          | \$ 4,401,742          |
| Accounts payable   | 1,283,886             | 1,318,516             |
| Accounts payable – Electric Division   | 138,321               | 117,515               |
| Accrued interest payable   | 90,556                | 102,596               |
| Accrued compensated absences   | 291,016               | 259,040               |
| Customer deposits  | 600                   | 100                   |
| Other current liabilities  | 353,581               | 132,531               |
|  | <b>6,944,222</b>      | <b>6,332,040</b>      |
| <b>Noncurrent Liabilities</b>  |                       |                       |
| Net pension liability  | 14,350,163            | 14,004,524            |
| Net other postemployment benefits liability  | 4,235,943             | 4,875,406             |
| Long-term debt, net of unamortized discount; 2019 – \$136,364<br>and 2018 – \$150,954; net of unamortized premiums; 2019 –<br>\$2,127,032 and 2018 – \$0 | 120,105,008           | 60,932,408            |
| Accrued compensated absences   | 210,078               | 196,691               |
|  | <b>138,901,192</b>    | <b>80,009,029</b>     |
| Total noncurrent liabilities   | <b>138,901,192</b>    | <b>80,009,029</b>     |
| Total liabilities  | <b>145,845,414</b>    | <b>86,341,069</b>     |
| <b>Deferred Inflows of Resources</b>   | <b>1,422,965</b>      | <b>694,264</b>        |
| <b>Net Position (Deficit)</b>  |                       |                       |
| Net investment in capital assets   | 73,288,655            | 73,896,608            |
| Restricted for debt service  | 9,714,444             | 5,222,263             |
| Unrestricted   | (412,063)             | (1,208,448)           |
|  | <b>82,591,036</b>     | <b>77,910,423</b>     |
| Total net position   | <b>82,591,036</b>     | <b>77,910,423</b>     |
| <br>   |                       |                       |
| Total liabilities, deferred inflows of resources and net<br>position   | <b>\$ 229,859,415</b> | <b>\$ 164,945,756</b> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Revenues, Expenses and Changes in Net Position  
Years Ended June 30, 2019 and 2018**

|   | <u>2019</u>          | <u>2018</u>          |
|---|----------------------|----------------------|
| <b>Operating Revenues</b>                                 |                      |                      |
| Metered and unmetered sales                               | \$ 26,037,342        | \$ 25,115,606        |
| Industrial sewer surcharges                               | 784,141              | 665,392              |
| Miscellaneous service revenues                            | 178,720              | 182,580              |
| Penalties – delinquent accounts                           | 142,116              | 127,554              |
| Nonutility revenues                                       | <u>679,182</u>       | <u>685,112</u>       |
| Total operating revenues                                  | <u>27,821,501</u>    | <u>26,776,244</u>    |
| <b>Operating Expenses</b>                                 |                      |                      |
| Purification  | 3,139,792            | 2,792,417            |
| Distribution  | 1,907,331            | 1,580,788            |
| Engineering   | 1,079,340            | 1,083,543            |
| Customer’s accounting and collections                     | 1,157,614            | 1,139,615            |
| Sewer plant and disposal                                  | 3,976,136            | 4,221,543            |
| Administrative and general                                | 6,849,946            | 6,995,561            |
| Uncollectible accounts                                    | 45,154               | 54,999               |
| Depreciation, excluding vehicles                          | <u>5,691,695</u>     | <u>5,513,325</u>     |
| Total operating expenses                                  | <u>23,847,008</u>    | <u>23,381,791</u>    |
| <b>Operating Income</b>                                   | <u>3,974,493</u>     | <u>3,394,453</u>     |
| <b>Nonoperating Revenues (Expenses)</b>                   |                      |                      |
| Interest income   | 733,588              | 67,693               |
| Gain (loss) on dispositions of utility plant              | 27,178               | (2,315,305)          |
| Interest expense  | <u>(1,168,924)</u>   | <u>(1,108,933)</u>   |
| Net nonoperating expenses                                 | <u>(408,158)</u>     | <u>(3,356,545)</u>   |
| <b>Increase in Position, Before Capital Contributions</b> | 3,566,335            | 37,908               |
| <b>Capital Contributions</b>                              | <u>1,114,278</u>     | <u>1,674,032</u>     |
| <b>Increase in Net Position</b>                           | 4,680,613            | 1,711,940            |
| <b>Net Position, Beginning of Year</b>                    | <u>77,910,423</u>    | <u>76,198,483</u>    |
| <b>Net Position, End of Year</b>                          | <u>\$ 82,591,036</u> | <u>\$ 77,910,423</u> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Cash Flows  
Years Ended June 30, 2019 and 2018**

|  | <u>2019</u>          | <u>2018</u>          |
|--|----------------------|----------------------|
| <b>Operating Activities</b>  |                      |                      |
| Cash received from customers   | \$ 28,088,540        | \$ 26,725,510        |
| Cash paid to suppliers and employees                                     | <u>(16,485,392)</u>  | <u>(16,194,916)</u>  |
| Net cash provided by operating activities                                | <u>11,603,148</u>    | <u>10,530,594</u>    |
| <b>Capital and Related Financing Activities</b>                          |                      |                      |
| Proceeds from capital contributions                                      | 389,705              | 927,632              |
| Principal payments on long-term debt                                     | (4,401,739)          | (7,618,066)          |
| Proceeds from borrowings on long-term debt                               | 63,944,269           | 7,581,850            |
| Proceeds on sale of capital assets                                       | 27,178               | 106,800              |
| Interest paid on long-term debt  | (1,166,374)          | (1,077,377)          |
| Acquisition and construction of utility plant assets                     | <u>(8,014,651)</u>   | <u>(9,081,108)</u>   |
| Net cash provided by (used in) capital and related financing activities  | <u>50,778,388</u>    | <u>(9,160,269)</u>   |
| <b>Investing Activities</b>  |                      |                      |
| Sales and redemptions of investments                                     | 149,249,684          | 32,228,986           |
| Purchases of investments   | (211,619,549)        | (32,317,559)         |
| Collection of note receivable  | 43,750               | 43,750               |
| Collections of General Services Division note receivable                 | 447,358              | 600,000              |
| Interest income from General Services Division                           | 152,642              | -                    |
| Investment income  | <u>181,278</u>       | <u>67,693</u>        |
| Net cash provided by (used in) investing activities                      | <u>(61,544,837)</u>  | <u>622,870</u>       |
| <b>Increase in Cash and Cash Equivalents</b>                             | 836,699              | 1,993,195            |
| <b>Cash and Cash Equivalents, Beginning of Year</b>                      | <u>12,041,865</u>    | <u>10,048,670</u>    |
| <b>Cash and Cash Equivalents, End of Year</b>                            | <u>\$ 12,878,564</u> | <u>\$ 12,041,865</u> |
| <b>Reconciliation of Cash and Cash Equivalents to the Balance Sheets</b> |                      |                      |
| Cash and cash equivalents  | \$ 10,193,765        | \$ 9,376,619         |
| Restricted cash  | <u>2,684,799</u>     | <u>2,665,246</u>     |
| Total cash and cash equivalents  | <u>\$ 12,878,564</u> | <u>\$ 12,041,865</u> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Cash Flows (Continued)  
Years Ended June 30, 2019 and 2018**

|  | <b>2019</b>          | <b>2018</b>          |
|--|----------------------|----------------------|
| <b>Reconciliation of Operating Income to Net Cash Provided by Operating Activities</b> |                      |                      |
| Operating income   | \$ 3,974,493         | \$ 3,394,453         |
| Adjustments to reconcile operating income to net cash provided by operating activities |                      |                      |
| Depreciation and amortization  | 5,900,871            | 5,656,980            |
| Changes in operating assets and liabilities  |                      |                      |
| Accounts receivable  | 210,584              | (70,210)             |
| Inventories  | (69,930)             | (14,106)             |
| Prepaid expenses   | 95,581               | (35,138)             |
| Other assets   | (35,328)             | 41,559               |
| Deferred outflows of resources – pension   | 895,043              | (1,373,555)          |
| Deferred outflows of resources – other postemployment benefits and other               | 172,853              | (278,106)            |
| Deferred outflows of resources – debt refunding  | (225,437)            | 31,622               |
| Accounts payable and accrued liabilities   | 249,541              | (372,055)            |
| Net pension liability  | 345,639              | 2,689,609            |
| Net other postemployment benefits liability  | (639,463)            | 555,571              |
| Deferred inflows of resources – other postemployment benefits and other                | 621,772              | -                    |
| Deferred inflows of resources – pension  | 106,929              | 303,970              |
|  | <u>\$ 11,603,148</u> | <u>\$ 10,530,594</u> |
| <b>Noncash Investing, Capital and Financing Activities</b>                             |                      |                      |
| Utility plant and construction in progress in accounts payable                         | \$ 598,577           | \$ 595,031           |
| Capital assets in accounts receivable  | \$ -                 | \$ 150,000           |
| Contributed plant  | \$ 724,575           | \$ 746,400           |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies**

***Nature of Operations***

The Water/Sewer Division (Division) of Bowling Green Municipal Utilities (BGMU) owns and operates the water treatment and distribution system (Water System) and the wastewater collection and treatment system (Sewer System) in the City of Bowling Green, Kentucky (City). The Water System provides potable water to the citizens of the City and also is the primary source of potable water for Warren County, Kentucky via the Warren County Water District (WCWD). The Sewer System collects and treats wastewater for the citizens of the City and also collects and treats wastewater for the WCWD.

The rates and services provided by the Division to its largest customer, WCWD, are regulated by the Commonwealth of Kentucky's Public Service Commission.

***Financial Reporting Division***

BGMU is a municipal corporation governed by a five member board (Board). The members of the Board are appointed by the mayor subject to the approval of the City Commission. BGMU operates three distinct divisions: the Division, the Electric Division (ED) and General Services Division (GSD) (hereinafter collectively referred to as the Utilities). These Utilities provide electric, water/sewer and fiber optic services to the residents and businesses of the City. The Board has exclusive jurisdiction and control over the construction, equipment, management and operation of BGMU. None of the operating Divisions are responsible for the debts of the other Divisions.

These financial statements represent only the Division and are not intended to present the financial position, results of operations and cash flows of the Utilities in conformity with accounting principles generally accepted in the United States of America.

These Division-only financial statements are prepared for the purpose of meeting bond financing and regulatory requirements.

BGMU is a component unit of the City. Accordingly, BGMU's financial statements are included in the City's general purpose financial statements because of BGMU's financial relationship with the City. Those relationships include:

- The Division may not issue debt without the approval of the City Commission.
- Water and sewer rates must be approved by the City Commission.
- Four of the five Board members are appointed by the mayor and approved by the City Commission. The fifth member is one of the members of the City Commission, designated by the mayor, with the approval of the board of commissioners.

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

***Basis of Accounting and Presentation***

The financial statements of the Division have been prepared on the accrual basis of accounting. All activities of the Division are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are: (a) financed and operated in a manner similar to private enterprises where the intent of the governing body is that the cost (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability or other purposes.

The accounting and financial reporting treatment applied to the Division is determined by its measurement focus. The transactions of the Division are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets, deferred outflows of resources, liabilities and deferred inflows of resources associated with the operations are included on the balance sheet.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

***Cash Equivalents***

The Division considers all liquid investments with original maturities of three months or less to be cash equivalents. At June 30, 2019 and 2018, cash equivalents consisted of a money market account with a broker.

***Investments and Investment Income***

The Division maintains various designated and restricted accounts (see Note 2) that are held for debt service obligations and other items. Investments in money market mutual funds, U.S. treasury securities, U.S. agency obligations and fixed income funds are carried at fair value. Negotiable certificates of deposit are stated at fair value. Fair value is determined based on quoted market prices or yields currently available on comparable securities of issuers with similar credit ratings.

Investment income consists of interest income and the net change for the year in fair value of investments.



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***Accounts Receivable***

Accounts receivable have been reported net of an allowance for uncollectible amounts, which has been provided based on management's analysis of historical trends. The Division's operating revenues are recognized on the basis of cycle billings rendered daily. If payment has not been received on or before the eighth day following the due date of the bill, all services are subject to disconnection. After all internal attempts have been made to collect, accounts are turned over to a collection agency within three months unless a payment agreement is signed. New service is denied until all outstanding balances have been settled.

***Amortization of Bond Premium and Discount***

Bond premium and discount costs arising from bond issues are amortized using the effective interest method over the life of the issue.

***Inventories***

Inventories consist primarily of plant materials and are stated at the lower of cost or market, on an average cost method.

***Compensated Absences***

The Division policies permit most employees to accumulate vacation and sick leave benefits that may be realized as paid time off or, in limited circumstances, as a cash payment. Expense and the related liability are recognized as benefits are earned whether the employee is expected to realize the benefit as time off or in cash. Compensated absence liabilities are computed using the regular pay and termination pay rates in effect at the balance sheet date, plus an additional amount for compensation-related payments, such as social security and Medicare taxes computed using rates in effect at that date. The estimated compensated absences liability expected to be paid more than one year after the balance sheet date is included in other noncurrent liabilities.

***Utility Plant***

Utility plant is stated at original cost when first constructed or purchased, net of developer or governmental contributions. The cost of the current repairs and maintenance is charged to expense as incurred, while the cost of replacements and betterments is capitalized.

The Division capitalizes interest costs as a component of construction in progress, based on the weighted-average rates paid for long-term borrowing. There was no interest capitalized during the years ended June 30, 2019 and 2018.

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***Depreciation***

Provision for depreciation of the utility plant is computed on the straight-line method, using rates based on estimated lives as follows:

|                                   |          |
|-----------------------------------|----------|
| Treatment plant                   | 40 years |
| Distribution and collector system | 40 years |
| Equipment                         | 7 years  |
| Vehicles                          | 5 years  |
| Office equipment                  | 5 years  |

***Capital Asset Impairment***

The Division evaluates capital assets for impairment whenever events or circumstances indicate a significant, unexpected decline in the service utility of a capital asset has occurred. If a capital asset is tested for impairment and the magnitude of the decline in service utility is significant and unexpected, the capital asset historical cost and related accumulated depreciation are decreased proportionally such that the net decrease equals the impairment loss.

No asset impairment was recognized during the years ended June 30, 2019 and 2018.

***Cost-Sharing Defined Benefit Pension Plan***

The Division participates in the County Employees Retirement System (CERS), a cost-sharing multiple-employer defined benefit pension plan (Plan). CERS is administered by the Kentucky Retirement System, a component of the Commonwealth of Kentucky. For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions and pension expense, information about the fiduciary net position of the Plan and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Plan. Investments are reported at fair value.

***Cost-Sharing Defined Benefit Other Postemployment Benefit Plan***

The Division participates in CERS, a cost-sharing multiple-employer defined benefit other postemployment benefit plan (OPEB Plan). CERS is administered by the Kentucky Retirement System, a component of the Commonwealth of Kentucky. For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the OPEB Plan and additions to/deductions from the OPEB Plan's fiduciary net position have been determined on the same basis as they are reported by the OPEB Plan. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

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***Deferred Outflows of Resources***

The Division reports the consumption of net position that is applicable to a future reporting period as deferred outflows of resources in a separate section of its balance sheet. Deferred outflows of resources are comprised of losses on debt refundings, pension and OPEB items.

***Deferred Inflows of Resources***

The Division reports an acquisition of net position that is applicable to a future reporting period as deferred inflows of resources in a separate section of its balance sheet. Deferred inflows of resources are comprised of pension and OPEB items.

***Net Position***

Net position is classified in three components. Net investment in capital assets consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of borrowings used to finance the purchase or construction of those assets. Restricted expendable net position is made up of noncapital assets that must be used for a particular purpose as specified by creditors, grantors or donors external to the Division, including amounts deposited with trustees as required by bond indentures, reduced by the outstanding balances of any related borrowings. Unrestricted net position is the remaining net position that does not meet the definition of net investment in capital assets or restricted net position.

***Capital Contributions***

Contributions are recognized in the statements of revenues, expenses and changes in net position when earned. Contributions include capacity fees, developer contributed utility systems, capital grants and other supplemental support by other utilities and industrial customers and federal, state and local grants in support of system improvements.

***Operating Revenues***

The Division recognizes metered sales revenue based on cycle billings, whereby customers are billed at various dates throughout the month for water and sewer service through metering dates. Metering for the Division's largest customer, WCWD, is performed and billed at the end of each month. The Division does not accrue for unbilled revenues for water and sewer services furnished to its remaining customers from the metering dates to the end of each accounting period, a practice permitted by generally accepted accounting principles.

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***Income Taxes***

As an instrumentality of the Commonwealth of Kentucky, BGMU is exempt from federal and state income taxes. Accordingly, the financial statements of the Division include no provision for such taxes.

**Note 2: Deposits, Investments and Investment Return**

***Deposits***

Custodial credit risk is the risk that in the event of a bank failure, a government's deposit may not be returned to it. The Division's deposit policy for custodial credit risk requires compliance with the provisions of state law.

State law requires collateralization of all deposits with federal depository insurance, bonds and other obligations of the U.S. Treasury, U.S. agencies or instrumentalities or the state of Kentucky, bonds of any city, county, school district or special road district of the state of Kentucky or a surety bond having an aggregate value at least equal to the amount of the deposits. State law also allows uncollateralized deposits issued by any bank rated in one of the three highest categories by a nationally recognized rating agency.

At June 30, 2019 and 2018, the Division's deposits covered by federal deposit insurance or by collateral held by the bank's agent in the Division's name had a carrying amount of \$2,183,699 and \$3,975,684, respectively, and a bank balance of \$2,284,417 and \$4,284,555, respectively. At June 30, 2019 and 2018, the Division also had uncollateralized deposits with both carrying amounts and bank balances of \$10,696,356 and \$8,066,181, respectively, at a bank rated by Standard & Poor's (S&P) and by Moody's Investors Services (Moody's) as A, as permitted by state law.

***Investments***

The Division may legally invest in direct obligations of and other obligations guaranteed as to principal by the U.S. Treasury and U.S. agencies and instrumentalities, Kentucky bonds and certificates of indebtedness, highly-rated securities issued by a state or local government in the United States and certain other investments more fully described in Kentucky Revised Statutes (KRS).

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At June 30, 2019 and 2018, the Division had the following investments and maturities:

| Type                               | 2019                 |                      |                   |             |              |
|------------------------------------|----------------------|----------------------|-------------------|-------------|--------------|
|                                    | Maturities in Years  |                      |                   |             |              |
|                                    | Fair Value           | Less than 1          | 1 – 5             | 6 – 10      | More than 10 |
| U.S. Treasury obligations          | \$ 995,027           | \$ 995,027           | \$ -              | \$ -        | \$ -         |
| Fixed income funds                 | 399,585              | 399,585              | -                 | -           | -            |
| Negotiable certificates of deposit | 989,714              | 486,033              | 503,681           | -           | -            |
| Money market accounts              | 70,773,581           | 70,773,581           | -                 | -           | -            |
|                                    | <u>\$ 73,157,907</u> | <u>\$ 72,654,226</u> | <u>\$ 503,681</u> | <u>\$ -</u> | <u>\$ -</u>  |
| Type                               | 2018                 |                      |                   |             |              |
|                                    | Maturities in Years  |                      |                   |             |              |
|                                    | Fair Value           | Less than 1          | 1 – 5             | 6 – 10      | More than 10 |
| U.S. Treasury obligations          | \$ 589,492           | \$ 589,492           | \$ -              | \$ -        | \$ -         |
| Money market accounts              | 7,368,411            | 7,368,411            | -                 | -           | -            |
|                                    | <u>\$ 7,957,903</u>  | <u>\$ 7,957,903</u>  | <u>\$ -</u>       | <u>\$ -</u> | <u>\$ -</u>  |

*Interest Rate Risk* – Interest rate risk is the risk of fair value losses arising from rising interest rates. The U.S. Treasury mutual fund is presented as an investment with a maturity of less than one year because it is redeemable in full immediately. The Division does not have a formal policy to limit its interest rate risk.

*Credit Risk* – Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligations. At June 30, 2019 and 2018, the Division’s investments in U.S. agencies obligations not directly guaranteed by the U.S. Government were rated by S&P and by Moody’s as A.

*Custodial Credit Risk* – For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Division will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. At June 30, 2019, the Division was not exposed to custodial credit risk.

*Concentration of Credit Risk* – The Division places no limit on the amount that may be invested in any one issuer. At June 30, 2019 and 2018, the Division’s investments in U.S. Treasury Note obligations constituted 1% and 7%, respectively of its total investments.

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**Summary of Carrying Values**

The carrying values of deposits and investments shown above are included in the balance sheets as follows:

|  | <b>2019</b>          | <b>2018</b>          |
|--|----------------------|----------------------|
| Carrying value                                   |                      |                      |
| Deposits   | \$ 4,647,539         | \$ 6,640,979         |
| Investments                                      | 73,157,907           | 7,957,903            |
|  | <u>\$ 77,805,446</u> | <u>\$ 14,598,882</u> |
|  | <b>2019</b>          | <b>2018</b>          |
| Included in the following balance sheet captions |                      |                      |
| Cash and cash equivalents                        | \$ 10,193,765        | \$ 9,376,619         |
| Other short-term investments                     | 1,286,290            | -                    |
| Noncurrent cash and investments                  | 66,325,391           | 5,222,263            |
|  | <u>\$ 77,805,446</u> | <u>\$ 14,598,882</u> |

**Investment Income**

Investment income for the years ended June 30, 2019 and 2018, consisted of:

|                               | <b>2019</b>       | <b>2018</b>      |
|-------------------------------|-------------------|------------------|
| Interest income – investments | <u>\$ 733,588</u> | <u>\$ 67,693</u> |

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**Note 3: Utility Plant**

Utility plant activity for the years ended June 30, 2019 and 2018, was:

|                          | <b>2019</b>                  |                     |                       |                  |                       |
|--------------------------|------------------------------|---------------------|-----------------------|------------------|-----------------------|
|                          | <b>Beginning<br/>Balance</b> | <b>Additions</b>    | <b>Disposals</b>      | <b>Transfers</b> | <b>Ending Balance</b> |
| Water plant              | \$ 94,721,389                | \$ 593,439          | \$ -                  | \$ 8,447,342     | \$ 103,762,170        |
| Sewer plant              | 112,825,145                  | 350,948             | -                     | 1,858,655        | 115,034,748           |
| Equipment                | 3,795,799                    | 173,768             | -                     | -                | 3,969,567             |
| Trucks and autos         | 2,296,110                    | 584,452             | (216,774)             | -                | 2,663,788             |
| Office equipment         | 1,578,859                    | 152,714             | -                     | -                | 1,731,573             |
| Office additions         | 65,716                       | -                   | -                     | -                | 65,716                |
| Land                     | 2,669,021                    | -                   | -                     | (839,763)        | 1,829,258             |
| Utility plant in service | 217,952,039                  | 1,855,321           | (216,774)             | 9,466,234        | 229,056,820           |
| Construction in progress | 10,166,097                   | 6,887,451           | -                     | (9,466,234)      | 7,587,314             |
| Total utility plant      | 228,118,136                  | 8,742,772           | (216,774)             | -                | 236,644,134           |
| Accumulated depreciation | (88,887,378)                 | (5,900,871)         | 216,774               | -                | (94,571,475)          |
| Utility plant, net       | <u>\$ 139,230,758</u>        | <u>\$ 2,841,901</u> | <u>\$ -</u>           | <u>\$ -</u>      | <u>\$ 142,072,659</u> |
|                          | <b>2018</b>                  |                     |                       |                  |                       |
|                          | <b>Beginning<br/>Balance</b> | <b>Additions</b>    | <b>Disposals</b>      | <b>Transfers</b> | <b>Ending Balance</b> |
| Water plant              | \$ 92,230,361                | \$ 765,493          | \$ -                  | \$ 1,725,535     | \$ 94,721,389         |
| Sewer plant              | 115,082,573                  | 297,869             | (2,939,549)           | 384,252          | 112,825,145           |
| Equipment                | 3,773,984                    | 42,150              | (55,560)              | 35,225           | 3,795,799             |
| Trucks and autos         | 2,284,461                    | 17,049              | (5,400)               | -                | 2,296,110             |
| Office equipment         | 1,502,029                    | 47,945              | -                     | 28,885           | 1,578,859             |
| Office additions         | 65,716                       | -                   | -                     | -                | 65,716                |
| Land                     | 2,641,496                    | -                   | -                     | 27,525           | 2,669,021             |
| Utility plant in service | 217,580,620                  | 1,170,506           | (3,000,509)           | 2,201,422        | 217,952,039           |
| Construction in progress | 3,676,147                    | 8,691,372           | -                     | (2,201,422)      | 10,166,097            |
| Total utility plant      | 221,256,767                  | 9,861,878           | (3,000,509)           | -                | 228,118,136           |
| Accumulated depreciation | (83,658,802)                 | (5,656,980)         | 428,404               | -                | (88,887,378)          |
| Utility plant, net       | <u>\$ 137,597,965</u>        | <u>\$ 4,204,898</u> | <u>\$ (2,572,105)</u> | <u>\$ -</u>      | <u>\$ 139,230,758</u> |

The Division allocates depreciation for vehicles to transportation expense. The amount of depreciation charged to transportation expense was \$209,176 and \$143,655, respectively, for years ended June 30, 2019 and 2018.

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During 2018, the Division disposed of an impaired asset at the wastewater treatment facility amounted to \$2,572,105, net of \$367,444 accumulated depreciation.

**Note 4: Deferred Outflows of Resources**

As of June 30, 2019 and 2018, the deferred outflows of resources consisted of \$3,035,507 and \$3,930,550, respectively, related to pensions (see Note 8), \$1,166,111 and \$1,338,964, respectively, related to other postemployment benefits liability (see Note 9) and \$399,353 and \$173,916, respectively, related to debt refunding. The amount related to debt refunding will be recognized in interest expense using the straight-line method over the next five years.

**Note 5: Deferred Inflows of Resources**

As of June 30, 2019 and 2018, the deferred inflows of resources consisted of \$545,930 and \$439,001, respectively, related to pensions (see Note 8), \$877,035 and \$255,263, respectively, related to other postemployment benefits liability (see Note 9).

**Note 6: Long-Term Liabilities**

The following is a summary of long-term debt transactions for the Division for the years ended June 30, 2019 and 2018:

|  | 2019                 |                      |                     |                       |                     |
|--|----------------------|----------------------|---------------------|-----------------------|---------------------|
|  | Beginning<br>Balance | Additions            | Deductions          | Ending Balance        | Current<br>Portion  |
| Long-term debt                           |                      |                      |                     |                       |                     |
| Revenue Bonds                            |                      |                      |                     |                       |                     |
| Series 2011/2012                         | \$ 8,195,000         | \$ -                 | \$ 495,000          | \$ 7,700,000          | \$ 510,000          |
| Series 2013                              | 4,220,000            | -                    | 565,000             | 3,655,000             | 575,000             |
| Series 2019                              | -                    | 58,470,000           | -                   | 58,470,000            | 320,000             |
| KIA Assistance Agreement, 2007           | 2,692,877            | -                    | 257,365             | 2,435,512             | 259,942             |
| KIA Assistance Agreement, 2008           | 40,147,734           | -                    | 2,586,274           | 37,561,460            | 2,612,201           |
| KIA Assistance Agreement, 2009           | 43,372               | -                    | 3,086               | 40,286                | 3,149               |
| KIA Assistance Agreement, 2012           | 838,060              | -                    | 48,425              | 789,635               | 49,399              |
| KIA Assistance Agreement, 2016           | 1,120,020            | -                    | 46,262              | 1,073,758             | 47,669              |
| KIA Assistance Agreement, 2017           | 1,902,207            | 97,793               | -                   | 2,000,000             | -                   |
| KIA Assistance Agreement, 2017           | 2,006,352            | 1,879,138            | -                   | 3,885,490             | -                   |
| KIA Assistance Agreement, 2018           | 894,450              | -                    | 191,901             | 702,549               | 195,760             |
| KIA Assistance Agreement, 2018           | 2,181,636            | -                    | 208,426             | 1,973,210             | 213,142             |
| KIA Assistance Agreement, 2018           | 1,243,396            | 1,370,306            | -                   | 2,613,702             | -                   |
|  | 65,485,104           | 61,817,237           | 4,401,739           | 122,900,602           | 4,786,262           |
| Less unamortized bond discount (premium) | 150,954              | (2,127,032)          | 14,590              | (1,990,668)           | -                   |
| Total long-term debt obligations         | <u>\$ 65,334,150</u> | <u>\$ 63,944,269</u> | <u>\$ 4,387,149</u> | <u>\$ 124,891,270</u> | <u>\$ 4,786,262</u> |



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|                                  | 2018                 |                     |                     |                      |                     |
|----------------------------------|----------------------|---------------------|---------------------|----------------------|---------------------|
|                                  | Beginning<br>Balance | Additions           | Deductions          | Ending Balance       | Current<br>Portion  |
| Long-term debt                   |                      |                     |                     |                      |                     |
| Revenue Bonds                    |                      |                     |                     |                      |                     |
| Series 2011/2012                 | \$ 8,680,000         | \$ -                | \$ 485,000          | \$ 8,195,000         | \$ 495,000          |
| Series 2013                      | 4,780,000            | -                   | 560,000             | 4,220,000            | 565,000             |
| KIA Assistance Agreement, 2000   | 1,078,021            | -                   | 1,078,021           | -                    | -                   |
| KIA Assistance Agreement, 2003   | 2,381,432            | -                   | 2,381,432           | -                    | -                   |
| KIA Assistance Agreement, 2007   | 2,947,684            | -                   | 254,807             | 2,692,877            | 257,365             |
| KIA Assistance Agreement, 2008   | 42,708,338           | -                   | 2,560,604           | 40,147,734           | 2,586,274           |
| KIA Assistance Agreement, 2009   | 46,397               | -                   | 3,025               | 43,372               | 3,087               |
| KIA Assistance Agreement, 2012   | 885,532              | -                   | 47,472              | 838,060              | 48,425              |
| KIA Assistance Agreement, 2016   | 1,164,915            | -                   | 44,895              | 1,120,020            | 46,262              |
| KIA Assistance Agreement, 2017   | 843,197              | 1,059,010           | -                   | 1,902,207            | -                   |
| KIA Assistance Agreement, 2017   | -                    | 2,006,352           | -                   | 2,006,352            | -                   |
| KIA Assistance Agreement, 2018   | -                    | 988,979             | 94,529              | 894,450              | 191,903             |
| KIA Assistance Agreement, 2018   | -                    | 2,284,113           | 102,477             | 2,181,636            | 208,426             |
| KIA Assistance Agreement, 2018   | -                    | 1,243,396           | -                   | 1,243,396            | -                   |
| Pension-related debt to ED       | 5,804                | -                   | 5,804               | -                    | -                   |
|                                  | <u>65,521,320</u>    | <u>7,581,850</u>    | <u>7,618,066</u>    | <u>65,485,104</u>    | <u>4,401,742</u>    |
| Less unamortized bond discount   | 165,600              | -                   | 14,646              | 150,954              | -                   |
| Total long-term debt obligations | <u>\$ 65,355,720</u> | <u>\$ 7,581,850</u> | <u>\$ 7,603,420</u> | <u>\$ 65,334,150</u> | <u>\$ 4,401,742</u> |

**Revenue Bonds Payable – Series 2011/2012**

The Series 2011/2012 revenue bonds payable, which are held by the public, consist of Water and Sewer Revenue Bonds in the original amount of \$11,035,000 dated December 6, 2011, which bear interest at 0.60% to 3.25%. The Bonds are payable in annual installments through December 1, 2031. The Division is required to make monthly deposits in a sinking fund for the redemption of the bonds and payment of bond interest, to maintain an appropriate balance for a debt service fund, depreciation fund and reserve fund. The bonds maturing on or after December 1, 2031, are subject to redemption prior to maturity, at the option of the Division, on any date on or after April 1, 2016, in whole or in part, in inverse order of maturities and by lot within a single maturity, at a redemption price of 100% of the principal amount of the Series 2011/2012 bonds called for redemption, plus accrued interest to the date of redemption. The bonds are secured by the net revenues of the Division and the assets restricted under the bond indenture agreement.

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The 2011 bonds maturing on December 1, 2021, are subject to mandatory redemption on December 1 in the years and amounts as follows, at a price of 100% of the principal amount of the bonds being redeemed, plus accrued interest to the date of redemption.

| Year | Principal<br>Amount |
|------|---------------------|
| 2020 | \$ 360,000          |
| 2021 | \$ 370,000          |

The 2012 bonds maturing on December 1, 2025, are subject to mandatory redemption on December 1 in the years and amounts as follows, at a price of 100% of the principal amount of the bonds being redeemed, plus accrued interest to the date of redemption.

| Year | Principal<br>Amount |
|------|---------------------|
| 2020 | \$ 155,000          |
| 2021 | \$ 160,000          |
| 2022 | \$ 165,000          |
| 2023 | \$ 170,000          |
| 2024 | \$ 175,000          |
| 2025 | \$ 175,000          |

The 2012 bonds maturing on December 1, 2027, are subject to mandatory redemption on December 1 in the years and amounts as follows, at a price of 100% of the principal amount of the bonds being redeemed, plus accrued interest to the date of redemption.

| Year | Principal<br>Amount |
|------|---------------------|
| 2026 | \$ 180,000          |
| 2027 | \$ 185,000          |

The 2012 bonds maturing on December 1, 2029, are subject to mandatory redemption on December 1 in the years and amounts as follows, at a price of 100% of the principal amount of the bonds being redeemed, plus accrued interest to the date of redemption.

| Year | Principal<br>Amount |
|------|---------------------|
| 2028 | \$ 195,000          |
| 2029 | \$ 200,000          |

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The 2012 bonds maturing on December 1, 2031, are subject to mandatory redemption on December 1 in the years and amounts as follows, at a price of 100% of the principal amount of the bonds being redeemed, plus accrued interest to the date of redemption.

| Year | Principal<br>Amount |
|------|---------------------|
| 2030 | \$ 205,000          |
| 2031 | \$ 215,000          |

***Revenue Bonds Payable – Series 2013***

The Series 2013 refunding revenue bonds payable, which are held by the public, consist of Water and Sewer Revenue Bonds in the original amount of \$5,460,000 dated December 19, 2013, which bear interest at 0.40% to 3.00%. The bonds are payable in annual installments through December 1, 2024. The Division is required to make monthly deposits in a sinking fund for the redemption of the bonds and payment of bond interest, to maintain an appropriate balance for a debt service fund, depreciation fund and reserve fund. The bonds are secured by the net revenues of the Division and the assets restricted under the bond indenture agreement.

***Revenue Bonds Payable – Series 2019***

The Series 2019 revenue bonds payable, which are held by the public, consist of Water and Sewer Revenue Bonds in the original amount of \$58,470,000 dated June 4, 2019, which bear interest at 3.25% to 5.00%. The bonds are payable in annual installments through June 1, 2049. The Division is required to make monthly deposits in a sinking fund for the redemption of the bonds and payment of bond interest, to maintain an appropriate balance for a debt service fund, depreciation fund and reserve fund. The bonds are secured by the net revenues of the Division and the assets restricted under the bond indenture agreement.

The bonds maturing on June 1, 2046, are subject to mandatory redemption on June 1 in the years and amounts as follows, at a price of 100% of the principal amount of the bonds being redeemed, plus accrued interest to the date of redemption.

| Year | Principal<br>Amount |
|------|---------------------|
| 2045 | \$ 1,740,000        |
| 2046 | \$ 1,790,000        |

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The bonds maturing on June 1, 2049, are subject to mandatory redemption on June 1 in the years and amounts as follows, at a price of 100% of the principal amount of the bonds being redeemed, plus accrued interest to the date of redemption.

| Year | Principal<br>Amount |
|------|---------------------|
| 2047 | \$ 1,855,000        |
| 2048 | \$ 1,895,000        |
| 2049 | \$ 1,955,000        |

***KIA Assistance Agreement, 2000***

KIA Assistance Agreement (Fund F), dated August 1, 2000, in the amount of \$3,049,314; funding for water treatment plant renovation, upgrade and water transmission system improvements. The loan was to be repaid in 20 years with final payment due December 1, 2022, payable semi-annually on June 1 and December 1, including interest at 3.80%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division was required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs. This agreement was refinanced during the year ended June 30, 2018, and paid in full with the proceeds of with KIA Assistance Agreement (Fund C), dated January 1, 2018, of \$988,979.

***KIA Assistance Agreement, 2003***

KIA Assistance Agreement (Fund F), dated May 1, 2003, in the amount of \$3,980,000; funding for water treatment plant renovation, upgrade and water transmission system improvements. The loan was to be repaid in 20 years with final payment due December 1, 2027, payable semi-annually on June 1 and December 1, including interest at 3.00%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division was required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs. This agreement was refinanced during the year ended June 30, 2018, and paid in full with the proceeds of KIA Assistance Agreement (Fund C), dated January 1, 2018, of \$2,284,113.

***KIA Assistance Agreement, 2007***

KIA Assistance Agreement (Fund A), dated March 1, 2007, in the amount of \$5,130,000; funding for sewer line extensions and water transmission system improvements. The loan is to be repaid in 20 years with final payment due June 1, 2028, payable semi-annually on June 1 and December 1, including interest at 1.00%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division is required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs.

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***KIA Assistance Agreement, 2008***

KIA Assistance Agreement (Fund A), dated December 1, 2008, KIA loan not to exceed \$53,881,569; funding for a waste water treatment facility. The loan is to be repaid in 20 years with final payment due December 1, 2032, payable semi-annually on June 1 and December 1, including interest at 1.00%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division is required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs.

***KIA Assistance Agreement, 2009***

KIA Assistance Agreement (Fund A), dated December 1, 2009, in the amount of \$64,665; funding for mobile generators. The loan is to be repaid in 20 years with final payment due December 1, 2030, payable semi-annually on June 1 and December 1, including interest at 2.00%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division is required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs.

***KIA Assistance Agreement, 2012***

KIA Assistance Agreement (Fund F), dated September 1, 2012, in the amount of \$1,298,680; funding for the replacement of water lines. The loan is to be repaid in 20 years with final payment due June 1, 2033, payable semi-annually on June 1 and December 1, including interest at 2.00%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division is required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs.

***KIA Assistance Agreement, 2016***

KIA Assistance Agreement (Fund C), dated January 1, 2015, in the amount of \$1,599,511; funding for a piping renovation project. The loan is to be repaid in 20 years with final payment due November 1, 2036, payable monthly, including interest at 3.00%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division is required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs.

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***KIA Assistance Agreement, 2017***

KIA Assistance Agreement (Fund B), dated January 1, 2017, in the amount of \$2,000,000; funding for the replacing of bulk chlorine gas disinfection system with a mixed oxidant system. The loan is to be repaid in 20 years from the date of the last draw of funds, payable monthly, including interest at 1.75%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division is required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs.

***KIA Assistance Agreement, 2017***

KIA Assistance Agreement (Fund C), dated January 1, 2017, in the amount of \$4,800,000; funding for the replacing of bulk chlorine gas disinfection system with a mixed oxidant system. The loan is to be repaid in 20 years from the date of the last draw of funds, payable monthly, including interest at 1.75%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division is required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs. At June 30, 2019, the Division had not made the final draw on the funds.

***KIA Assistance Agreement, 2018***

KIA Assistance Agreement (Fund C), dated January 1, 2018, in the amount of \$988,979 refinanced the KIA Assistance Agreement (Fund F), dated August 1, 2000; funding for water treatment plant renovation, upgrade and water transmission system improvements. The loan is to be repaid in 20 years from original loan maturity date with final payment due December 1, 2022, payable semi-annually on June 1 and December 1, including interest at 2.00%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division was required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs.

***KIA Assistance Agreement, 2018***

KIA Assistance Agreement (Fund C), dated January 1, 2018, in the amount of \$2,284,113 refinanced the KIA Assistance Agreement (Fund F), dated May 1, 2003; funding for water treatment plant renovation, upgrade and water transmission system improvements. The loan is to be repaid in 20 years from original loan maturity date with final payment due December 1, 2027, payable semi-annually on June 1 and December 1, including interest at 2.25%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division was required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs.

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***KIA Assistance Agreement, 2018***

KIA Assistance Agreement (Fund C), dated September 1, 2017, in the amount of \$3,800,000; funding for the engineering portion of a large water treatment plant expansion project. The loan is to be repaid in 20 years from the date of the last draw of funds, payable monthly, including interest at 3.00%; secured by gross revenues of the Division and the assets restricted under the bond indenture agreement. The Division is required to make annual deposits in a maintenance and replacement reserve fund for extraordinary maintenance expenses or unbudgeted costs. At June 30, 2019, the Division had not made the final draw on the funds.

***Pension-Related Debt***

On October 1, 1997, the ED of BGMU issued revenue refunding bonds to currently refund outstanding ED bonds and to refinance \$1,151,800 of outstanding pension-related debt to the CERS. The portion of the CERS pension-related debt attributable to the Division has been recorded in these financial statements using the same repayment terms as the revenue refunding bonds with a corresponding amount included in the ED's financial statements as a long-term receivable. This was repaid during the year ended June 30, 2018.

The debt service requirements as of June 30, 2019, are as follows:

| <b>Year Ended June 30</b> | <b>Interest</b>      | <b>Principal</b>      | <b>Total</b>          |
|---------------------------|----------------------|-----------------------|-----------------------|
| 2020                      | \$ 2,750,259         | \$ 4,786,262          | \$ 7,536,521          |
| 2021                      | 2,823,971            | 4,836,318             | 7,660,289             |
| 2022                      | 2,743,200            | 4,921,917             | 7,665,117             |
| 2023                      | 2,658,224            | 5,333,650             | 7,991,874             |
| 2024                      | 2,549,851            | 5,427,796             | 7,977,647             |
| 2025–2029                 | 10,896,728           | 28,276,001            | 39,172,729            |
| 2030–2034                 | 7,353,120            | 26,059,993            | 33,413,113            |
| 2035–2039                 | 4,543,572            | 26,103,665            | 30,647,237            |
| 2040–2044                 | 2,472,281            | 7,920,000             | 10,392,281            |
| 2045–2049                 | 1,089,700            | 9,235,000             | 10,324,700            |
|                           | <u>\$ 39,880,906</u> | <u>\$ 122,900,602</u> | <u>\$ 162,781,508</u> |

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***Compensated Absences***

During the year ended June 30, 2019 and 2018, additions to long-term compensated absences for the Division totaled \$35,609 and \$54,132, respectively, while deductions totaled \$48,996 and \$60,261, respectively.

**Note 7: Related-Party Transactions**

BGMU is composed of three Utilities. Shared office facilities are owned by the Division and charged monthly to the ED and GSD. In addition, joint purchases and other routine services are performed by or for the Division. Outstanding receivables or payables between Utilities of BGMU are generally satisfied on a monthly basis or specific terms.

|  | <b>2019</b>  | <b>2018</b>  |
|--|--------------|--------------|
| Balances   |              |              |
| Current note receivable from GSD                   | \$ 605,598   | \$ 600,000   |
| Long-term note receivable from GSD                 | \$ 1,797,044 | \$ 2,250,000 |
| Interest receivable from GSD                       | \$ 399,668   | \$ -         |
| Current receivable from GSD                        | \$ 6,798     | \$ 4,450     |
| Current receivable from ED                         | \$ 438,810   | \$ 385,203   |
| Current payable to ED                              | \$ (138,321) | \$ (117,515) |
| Transactions                                       |              |              |
| Rent income from ED                                | \$ 372,000   | \$ 372,000   |
| Rent income from GSD                               | \$ 20,160    | \$ 20,160    |
| Rent expense to ED                                 | \$ 39,144    | \$ -         |
| Utility sales to ED                                | \$ 8,739     | \$ 6,662     |
| Utility purchases from ED                          | \$ 1,658,899 | \$ 1,593,355 |
| Utility purchases from GSD                         | \$ 59,133    | \$ 58,409    |
| Rent income from ED (for computer and radio usage) | \$ 44,592    | \$ 44,592    |
| Interest income from GSD                           | \$ 552,310   | \$ -         |

**Note 8: Pension Plan**

***Plan Description***

The Division contributes to the nonhazardous CERS, a cost-sharing multiple-employer defined benefit-pension plan covering substantially all employees. CERS is administered by the Kentucky Retirement System (KRS), a component of the Commonwealth of Kentucky. The Plan is administered by a board of trustees appointed by the Governor and KRS. Benefit provisions are contained in the plan document and were established and can be amended by state law. The pension plan issues a publicly available financial report that can be obtained at [www.kyret.ky.gov](http://www.kyret.ky.gov).



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**Benefits Provided**

| Nonhazardous                            | Tier 1<br>Participation Prior to<br>September 1, 2008   | Tier 2<br>Participation September 1, 2008,<br>Through December 31, 2013   | Tier 3<br>Participation on or After<br>January 1, 2014   |
|---|---|---|--|
| <b>Benefit Formula</b>                  | Final Compensation X Benefit Factor X Years of Service.   |   | Cash balance plan.   |
| <b>Final Compensation</b>               | Average of the highest five fiscal years (must contain at least 48 months). Includes a lump-sum compensation payments (before and at retirement).           | Five complete fiscal years immediately preceding retirement; each year must contain 12 months. Lump-sum compensation payments (before and at retirement) are not to be included in creditable compensation.   | No final compensation.   |
| <b>Benefit Factor</b>                   | 2.2% if the participation date was before August 1, 2004, or 2.0% if participation date was after August 1, 2004 but before September 1, 2008.              | 10 years or less = 1.10%. Greater than 10 years, but no more than 20 years = 1.30%. Greater than 20 years, but not more than 26 years = 1.50%. Greater than 26 years, but no more than 30 years = 1.75%. Additional years above 30 = 2.00% (2.00% benefit factor only applies to service earned in excess of 30 years). | No benefit factor. A life annuity can be calculated in accordance with actuarial assumptions and methods adopted by the board based on member's accumulated account balance. |
| <b>Cost of Living Adjustment (COLA)</b> | No COLA unless authorized by the Legislature. If authorized, COLA is limited to 1.5%. This impacts all retirees regardless of Tier.                         |   |  |
| <b>Unreduced Retirement Benefit</b>     | Any age with 27 years of service. Age 65 with 48 months of service. Money purchase for age 65 with less than 48 months based on contributions and interest. | Rule of 87: Member must be at least age 57 and age, plus earned service must equal 87 years at retirement to retire under this provision. Age 65 with 5 years of earned service. No money purchase calculations.  |  |
| <b>Reduced Retirement Benefit</b>       | Any age with 25 years of service. Age 55 with 5 years of service.   | Age 60 with 10 years of service. Excludes purchased service (exception: refunds, omitted, free military).   | No reduced retirement benefit.   |

**Contributions**

The KRS Board of trustees determines CERS employer contribution rates necessary for the actuarial soundness of KRS as required by KRS 61.565 and 61.702. Those rates can be altered by legislation enacted by the Kentucky General Assembly. Employees are required to contribute 5% of their annual pay. Employees with a participation date after September 1, 2008, are required to contribute an additional 1% of their annual pay for retiree health care benefits. The Division's contractually required contribution rate applied to pension (16.22% and 14.48%) and healthcare benefits (5.26% and 4.70%) for the years ended June 30, 2019 and 2018, was 21.48% and 19.18%,

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respectively, of annual payroll, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the years ended June 30, 2019 and 2018, contributions to the pension plan from the Division were \$991,643 and \$856,804.

***Pension Liabilities, Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions***

At June 30, 2019 and 2018, the Division reported a liability of \$14,350,163 and \$14,004,524 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2018 and 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of those dates. BGMU's proportion of the net pension liability was based on BGMU's actual total employer contributions compared to actual total employer contributions for all employers for the same period. At June 30, 2019 and 2018, BGMU's proportion was 0.499230% and 0.507144%, respectively. The Division's proportion of BGMU's net pension liability was based on the Division's share of contributions relative to the contributions of all three divisions of BGMU. The Division's proportion was 48.01% at June 30, 2019, and 47.82% at June 30, 2018.

For the years ended June 30, 2019 and 2018, the Division recognized pension expense of \$2,339,255 and \$2,476,828. At June 30, 2019 and 2018, the Division reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|   | <b>2019</b>                                   |  |
|---|---|--|
|   | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings on pension plan investments                              | \$ -  | \$ 182,286                                   |
| Difference between expected and actual experience   | 475,747                                       | 212,242                                      |
| Change of assumptions   | 1,412,474                                     | -  |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | 164,043                                       | 151,402                                      |
| Division's contributions subsequent to the measurement date   | 983,243                                       | -  |
| Total   | <u>\$ 3,035,507</u>                           | <u>\$ 545,930</u>                            |

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|   | <b>2018</b>                                   |  |
|---|---|--|
|   | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings on pension plan investments                              | \$ 169,019                                    | \$ -   |
| Difference between expected and actual experience   | 17,302  | 360,336                                      |
| Change of assumptions   | 2,615,707                                     | -  |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | 276,714                                       | 78,665                                       |
| Division's contributions subsequent to the measurement date   | 851,808                                       | -  |
| Total   | \$ 3,930,550                                  | \$ 439,001                                   |

At June 30, 2019 and 2018, the Division reported \$983,243 and \$851,808, respectively, as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date that will be recognized as a reduction of the net pension liability in the following year. Other amounts reported as deferred outflows of resources and deferred inflows of resources at June 30, 2019 and 2018, related to pensions will be recognized in pension expense as follows:

|      |              |
|------|--------------|
| 2020 | \$ 1,210,325 |
| 2021 | 588,318      |
| 2022 | (193,641)    |
| 2023 | (98,668)     |
|      | \$ 1,506,334 |

***Actuarial Assumptions***

The total pension liability in the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |   |
|---------------------------|---|
| Inflation                 | 2.30%   |
| Salary increases          | 3.05% average, including inflation                                |
| Investment rate of return | 6.25% net of pension plan investment expense, including inflation |

The mortality table used for active members is RP-2000 Combined Mortality Table projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females). For healthy retired members and beneficiaries, the mortality table used is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (setback one year for females). For disabled members, the

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RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 (setback four years for males) is used for the period after disability retirement. There is some margin in the current mortality table for possible future improvement in mortality rates and that margin will be reviewed again when the next experience investigation is conducted.

The long-term expected return on plan assets is reviewed as part of the regular experience studies prepared every five years for the System. The most recent actuarial experience study was for the period July 1, 2008, through June 30, 2013. The long-term expected rate of return was determined by using a building-block method in which best estimate ranges of expected future real rate of returns are developed for each asset class. The ranges are combined by weighting the expected future real rate of return by the target asset allocation percentage. The target allocation and best estimates of arithmetic real rate of return for each major asset class are summarized in the tables below. The KRS Board of trustees plans to have the next experience study conducted using the plan's experience for the five-year period ended June 30, 2018. The actuarial assumptions that result from that experience study will be first used to prepare the June 30, 2019, valuation.

The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| <b>Asset Class</b>   | <b>Target<br/>Allocation</b> | <b>Long-Term<br/>Expected Real<br/>Rate of Return*</b> |
|----------------------|------------------------------|--|
| U.S. equity          | 17.50%                       | 5.97%  |
| International equity | 17.50%                       | 7.85%  |
| Global bonds         | 4.00%                        | 2.63%  |
| Global credit        | 2.00%                        | 3.63%  |
| High yield           | 7.00%                        | 5.75%  |
| Emerging market debt | 5.00%                        | 5.50%  |
| Private credit       | 10.00%                       | 8.75%  |
| Real estate          | 5.00%                        | 7.63%  |
| Absolute return      | 10.00%                       | 5.63%  |
| Real return          | 10.00%                       | 6.13%  |
| Private equity       | 10.00%                       | 8.25%  |
| Cash equivalent      | 2.00%                        | 1.88%  |
| Total                | <u>100.00%</u>               |  |

\*Long-Term Expected Real Rates of Return may vary by plans depending on the risk tolerance of the plan.

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***Discount Rate***

The discount rate used to measure the total pension liability was 6.25% for the year ended June 30, 2018. The projection of cash flows used to determine the discount rate assumed that participating employers would contribute the actuarially determined contribution rate of projected compensation over the remaining 25 years (closed) amortization period of the unfunded actuarial accrued liability. The discount rate determination does not use a municipal bond rate.

***Sensitivity of the Division's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate***

The Division's proportionate share of the net pension liability has been calculated using a discount rate of 6.25%. The following presents the Division's proportionate share of the net pension liability calculated using a discount rate 1% higher and 1% lower than the current rate.

| <u>1% Decrease</u> | <u>Current<br/>Discount<br/>Rate</u> | <u>1% Increase</u> |
|--------------------|--------------------------------------|--------------------|
| \$ 18,065,369      | \$ 14,350,163                        | \$ 11,237,471      |

***Pension Plan Fiduciary Net Position***

Detailed information about the pension plan's fiduciary net position is available in the separately issued Plan financial report.

***Payable to the Pension Plan***

At June 30, 2019 and 2018, the Division reported a payable of \$61,352 and \$77,848, respectively, for the outstanding amount of contributions to the pension plan required for the years ended June 30, 2019 and 2018.

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**Note 9: Other Postemployment Benefit Plan**

***Plan Description***

The Division contributes to the non-hazardous CERS, a cost-sharing multiple-employer defined benefit other postemployment benefit (OPEB) plan covering substantially all employees. CERS is administered by the Kentucky Retirement System (KRS), a component of the Commonwealth of Kentucky. The OPEB plan is administered by a board of trustees appointed by the Governor and KRS. Benefit provisions are contained in the plan document and were established and can be amended by state law. The OPEB plan issues a publicly available financial report that can be obtained at [www.kyret.ky.gov](http://www.kyret.ky.gov).

***Benefits Provided***

|   | Tier 1<br>Participation Prior to<br>September 1, 2008   | Tier 2<br>Participation September 1, 2008,<br>Through December 31, 2013 | Tier 3<br>Participation on or After<br>January 1, 2014                                    |
|---|---|---|---|
| <b>Nonhazardous</b>                     |   |   |   |
| <b>Eligibility</b>                      | Participation before July 2003: Based on years of service and type of service.<br>Participation after July 2003: 10 years of earned service at retirement to be eligible for insurance benefits.                    |   | 15 years for eligibility.   |
| <b>Benefit Factor</b>                   | Participation before July 2003: KRS pays a percentage of the monthly contribution rate.<br>Participation after July 2003: \$10 per month for each year of earned service without regard to a maximum dollar amount. |   | \$10 per month for each year of earned service without regard to a maximum dollar amount. |
| <b>Cost of Living Adjustment (COLA)</b> | Adjusted annually   |   | Monthly contributions is increased by 1.5% each July 1.                                   |

***Contributions***

The KRS board of trustees determines CERS employer contribution rates necessary for the actuarial soundness of KRS as required by KRS 61.565 and 61.702. Those rates can be altered by legislation enacted by the Kentucky General Assembly. Employees are required to contribute 5% of their annual pay. Employees with a participation date after September 1, 2008, are required to contribute an additional 1% of their annual pay for retiree health care benefits. The Division's contractually required contribution rate applied to pension (16.22% and 14.48%) and healthcare

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benefits (5.26% and 4.70%) for the years ended June 30, 2019 and 2018, was 21.48% and 19.18%, respectively, of annual payroll, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the years ended June 30, 2019 and 2018, contributions to the OPEB plan from the Division were \$321,581 and \$278,106.

***OPEB Liabilities, OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB***

At June 30, 2019 and 2018, the Division reported a liability of \$4,235,943 and \$4,875,406 for its proportionate share of the net OPEB liability. The net OPEB liability was measured as of June 30, 2018 and 2017, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of the date. BGMU's proportion of the net OPEB liability was based on BGMU's actual total employer contributions, compared to actual total employer contributions for all employers for the same period. At June 30, 2019 and 2018, BGMU's proportion was 0.499230% and 0.507144%, respectively. The Division's proportion of BGMU's net OPEB liability was based on the Division's share of contributions relative to the contributions of all three divisions of BGMU. The Division's proportion was 48.01% at June 30, 2019, and 47.82% at June 30, 2018.

For the year ended June 30, 2019 and 2018, the Division recognized OPEB expense of \$476,744 and \$555,571, respectively. At June 30, 2019 and 2018, the Division reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

|   | <b>2019</b>                                   |  |
|---|---|--|
|   | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings on pension plan investments                              | \$ -  | \$ 292,192                                   |
| Difference between expected and actual experience   | -   | 495,847                                      |
| Change of assumptions   | 845,635                                       | 9,832  |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | -   | 79,164                                       |
| Division's contributions subsequent to the measurement date   | 320,476                                       | -  |
| Total   | \$ 1,166,111                                  | \$ 877,035                                   |

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|   | <b>2018</b>                                   |  |
|---|---|--|
|   | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings on pension plan investments                              | \$ -  | \$ 230,409                                   |
| Difference between expected and actual experience   | -   | 13,541                                       |
| Change of assumptions   | 1,060,858                                     | -  |
| Changes in proportion and differences between employer contributions and proportionate share of contributions | -   | 11,313                                       |
| Division's contributions subsequent to the measurement date   | 278,106                                       | -  |
| Total   | \$ 1,338,964                                  | \$ 255,263                                   |

At June 30, 2019 and 2018, the Division reported \$320,476 and \$278,106, respectively as deferred outflows of resources related to OPEB resulting from contributions subsequent to the measurement date that will be recognized as a reduction of the net OPEB liability in the following year. Other amounts reported as deferred outflows of resources and deferred inflows of resources at June 30, 2019, related to OPEB will be recognized in OPEB expense as follows:

|            |             |
|------------|-------------|
| 2020       | \$ (214)    |
| 2021       | (214)       |
| 2022       | (214)       |
| 2023       | 56,713      |
| 2024       | (52,297)    |
| Thereafter | (35,174)    |
|            | \$ (31,400) |



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***Actuarial Assumptions***

The total OPEB liability in the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                              |  |
|------------------------------|--|
| Inflation                    | 2.30%  |
| Salary Increases             | 3.05%, average, including inflation  |
| Health care cost trend rates |  |
| Pre-65                       | Initial trend starting at 7.00% at January 1, 2020, and gradually decreasing to an ultimate trend rate of 4.05% over a period of 12 years. |
| Post-65                      | Initial trend starting at 5.00% at January 1, 2020, and gradually decreasing to an ultimate trend rate of 4.05% over a period of 10 years. |
| Investment Rate of Return    | 6.25%  |
| Mortality                    | RP-2000 Combined Mortality Table, projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females)                        |

The mortality table used for active members is RP-2000 Combined Mortality Table projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females). For healthy retired members and beneficiaries, the mortality table used is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (set back 1 year for females). For disabled members, the RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 (set back 4 years for males) is used for the period after disability retirement. There is some margin in the current mortality table for possible future improvement in mortality rates and that margin will be reviewed again when the next experience investigation is conducted.

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best estimate ranges of expected future real rates of return (expected returns, net of OPEB plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

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The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| <b>Asset Class</b>   | <b>Target<br/>Allocation</b> | <b>Long-Term<br/>Expected Real<br/>Rate of Return*</b> |
|----------------------|------------------------------|--|
| US equity            | 17.50%                       | 5.97%  |
| International equity | 17.50%                       | 7.85%  |
| Global bonds         | 4.00%                        | 2.63%  |
| Global credit        | 2.00%                        | 3.63%  |
| High yield           | 7.00%                        | 5.75%  |
| Emerging market debt | 5.00%                        | 5.50%  |
| Private credit       | 10.00%                       | 8.75%  |
| Real estate          | 5.00%                        | 7.63%  |
| Absolute return      | 10.00%                       | 5.63%  |
| Real return          | 10.00%                       | 6.13%  |
| Private equity       | 10.00%                       | 8.25%  |
| Cash equivalent      | 2.00%                        | 1.88%  |
|                      | <hr/>                        |  |
| Total                | <u>100.00%</u>               |  |

\*Long-term expected real rates of return may vary by plans depending on the risk tolerance of the plan.

**Discount Rate**

The discount rate used to measure the total OPEB liability was 5.85% for the year ended June 30, 2018. The projection of cash flows used to determine the discount rate assumed that participating employer contributions will be made at the actuarially determined contribution rate of projected compensation over the remaining 26 years (closed) amortization period of the unfunded actual accrued liability. The discount rate determination used an expected rate of return of 6.25%, and a municipal bond rate of 3.62%, as reported in Fidelity Index's "20-Year Municipal GO AA Index" as of June 30, 2018. However, the cost associated with the implicit employer subsidy was not included in the calculation of the System's actuarial determined contributions, and any cost associated with the implicit subsidy will not be paid out of the System's trusts. Therefore, the municipal bond rate was applied to future expected benefit payments associated with the implicit subsidy.

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***Sensitivity of the Division's Proportionate Share of the Net OPEB Liability to Changes in the Discount Rate***

BGMU's proportionate share of the net OPEB liability has been calculated using a discount rate of 5.85%. The following presents the Division's proportionate share of the allocated net OPEB liability calculated using a discount rate 1% higher and 1% lower than the current rate.

| <u>1% Decrease</u> | <u>Current<br/>Discount<br/>Rate</u> | <u>1% Increase</u> |
|--------------------|--------------------------------------|--------------------|
| \$ 5,501,811       | \$ 4,235,943                         | \$ 3,157,655       |

***Sensitivity of the Division's Proportionate Share of the Net OPEB Liability to Changes in the Health Care Cost Trend Rates***

BGMU's proportionate share of the net OPEB liability has been calculated using an initial pre-65 health care trend rate of 7.00%, gradually decreasing to an ultimate trend rate of 4.05% over a period of 12 years. The post-65 health care trend rate starts at 5.00%, gradually decreasing to an ultimate trend rate of 4.05% over a period of 10 years. The following presents the Division's proportionate share of the allocated net OPEB liability calculated using health care cost trend rates 1% higher and 1% lower than the current rates.

| <u>1% Decrease</u> | <u>Current<br/>Health<br/>Care Cost<br/>Trend Rates</u> | <u>1% Increase</u> |
|--------------------|---|--------------------|
| \$ 3,153,701       | \$ 4,235,943  | \$ 5,511,594       |

***OPEB Plan Fiduciary Net Position***

Detailed information about the OPEB plan's fiduciary net position is available in the separately issued Plan financial report.

***Payable to the OPEB Plan***

At June 30, 2019 and 2018, the Division reported a payable of \$19,896 and \$25,268 for the outstanding amount of contributions to the OPEB plan required for the years ended June 30, 2019 and 2018.

**Water/Sewer Division  
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**Note 10: Disclosures About Fair Value of Assets and Liabilities**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities.
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3** Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities.

Money market mutual funds are carried at cost, and thus are not included within the fair value hierarchy.

**Recurring Measurements**

The following table presents the fair value measurements of assets and liabilities recognized in the accompanying financial statements measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2019 and 2018:

|                                    | Fair Value          | Fair Value Measurements Using                                  |   |   |
|------------------------------------|---------------------|--|---|---|
|                                    |                     | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| June 30, 2019                      |                     |  |   |   |
| U.S. Treasury obligations          | \$ 995,027          | \$ -   | \$ 995,027                                    | \$ -                                      |
| Fixed income funds                 | 399,585             | 399,585  | -   | -   |
| Negotiable certificates of deposit | 989,714             | -  | 989,714                                       | -   |
|                                    | <u>\$ 2,384,326</u> | <u>\$ 399,585</u>  | <u>\$ 1,984,741</u>                           | <u>\$ -</u>                               |
| June 30, 2018                      |                     |  |   |   |
| U.S. Treasury obligations          | \$ 589,492          | \$ -   | \$ 589,492                                    | \$ -                                      |

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***Investments***

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

**Note 11: Significant Estimates and Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

***General Litigation***

The Division is subject to claims and lawsuits that arise primarily in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position, results of operations and cash flows of the Division.

**Note 12: Risk Management**

The Division is exposed to various risks of loss related to torts, theft of, damage to and destruction of assets, business interruption, errors and omissions, employee injuries and illnesses, natural disasters and employee health and accident benefits.

BGMU self-insures certain costs related to employee health and accident benefit programs, including the Division's employees. Medical claims are administered by UMR, Inc. and pharmacy claims are administered by PDMI.

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**Note 13: Segment Information**

Available segment information for the Division for the years ended June 30, 2019 and 2018, follows:

|   | <b>2019</b>   |               |               |
|---|---------------|---------------|---------------|
|   | <b>Water</b>  | <b>Sewer</b>  | <b>Total</b>  |
| Operating revenues                                    | \$ 13,613,614 | \$ 14,207,887 | \$ 27,821,501 |
| Operating expenses                                    | \$ 12,362,809 | \$ 11,484,199 | \$ 23,847,008 |
| Operating income                                      | \$ 1,250,805  | \$ 2,723,688  | \$ 3,974,493  |
| Increase in net position before capital contributions | \$ 975,696    | \$ 2,590,639  | \$ 3,566,335  |
|   | <b>2018</b>   |               |               |
|   | <b>Water</b>  | <b>Sewer</b>  | <b>Total</b>  |
| Operating revenues                                    | \$ 13,197,593 | \$ 13,578,651 | \$ 26,776,244 |
| Operating expenses                                    | \$ 11,784,621 | \$ 11,597,170 | \$ 23,381,791 |
| Operating income                                      | \$ 1,412,972  | \$ 1,981,481  | \$ 3,394,453  |
| Increase in net position before capital contributions | \$ 888,320    | \$ (850,412)  | \$ 37,908     |

The Division does not separately account for the assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position of the two segments.

**Note 14: Future Changes in Accounting Principle**

Governmental Accounting Standards Board Statement No. 87, *Leases*, was issued in June 2017. The provisions of the statement are effective for fiscal years beginning after December 15, 2019 (fiscal year 2021). This statement requires certain lease assets and liabilities for leases that were previously classified as operating leases to be recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. The statement establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. The Division has yet to determine the impact Governmental Accounting Standards Board Statement No. 87 will have on its financial statements.

**Note 15: Subsequent Events**

Subsequent events have been evaluated through September 30, 2019, which is the date the financial statements were available to be issued.

## **Required Supplementary Information**

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
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Schedule of the Division's Proportionate Share of the Net Pension Liability  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|  | 2019                 | 2018                 | 2017                 | 2016                 | 2015                |
|--|----------------------|----------------------|----------------------|----------------------|---------------------|
| Division's proportion of the net pension liability   | 0.2397%              | 0.2425%              | 0.2323%              | 0.2355%              | 0.2337%             |
| Division's proportionate share of the net pension liability  | <u>\$ 14,350,163</u> | <u>\$ 14,004,524</u> | <u>\$ 11,314,915</u> | <u>\$ 10,081,994</u> | <u>\$ 7,581,385</u> |
| Division's covered payroll   | <u>\$ 5,917,157</u>  | <u>\$ 5,868,871</u>  | <u>\$ 5,449,971</u>  | <u>\$ 5,463,226</u>  | <u>\$ 5,731,214</u> |
| Division's proportionate share of the net pension liability as a percentage of its covered payroll | 242.52%              | 238.62%              | 207.61%              | 184.54%              | 132.28%             |
| Plan fiduciary net position as a percentage of the total pension liability                         | 53.54%               | 53.30%               | 55.50%               | 59.97%               | 66.80%              |

**Note to Schedule:** *Changes in assumptions* - In the fiscal year 2018, the CERS Non-Hazardous investment rate and discount rate both decreased from 7.50% to 6.25%, the inflation rate decreased from 3.25% to 2.30%, and the estimated salary increases decreased from 4.00% to 3.05%. In the fiscal year 2019, these assumptions remained unchanged. In the fiscal year 2016, the CERS Non-Hazardous investment rate and discount rate both decreased from 7.75% to 7.50%, the inflation rate decreased from 3.50% to 3.25%, and the estimated salary increased decreased from 4.50% to 4.00%. Additionally, the mortality tables changed from the 1983 and 1994 Group Annuity Mortality Tables to the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (adjusted for males and females).

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** This schedule is based on the measurement date (June 30 of the previous year) of the collective net pension liability.



**Water/Sewer Division  
of Bowling Green Municipal Utilities  
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Schedule of the Division's Pension Contributions  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|   | <u>2019</u>         | <u>2018</u>         | <u>2017</u>         | <u>2016</u>         | <u>2015</u>         |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| Contractually required contribution                                 | \$ 991,643          | \$ 856,804          | \$ 818,708          | \$ 676,886          | \$ 696,561          |
| Contribution in relation to the contractually required contribution | <u>991,643</u>      | <u>856,804</u>      | <u>818,708</u>      | <u>676,886</u>      | <u>696,561</u>      |
| Contribution deficiency (excess)                                    | <u>\$ -</u>         | <u>\$ -</u>         | <u>\$ -</u>         | <u>\$ -</u>         | <u>\$ -</u>         |
| Division's covered payroll  | <u>\$ 6,113,707</u> | <u>\$ 5,917,157</u> | <u>\$ 5,868,871</u> | <u>\$ 5,449,971</u> | <u>\$ 5,463,226</u> |
| Contributions as a percentage of covered payroll                    | 16.22%              | 14.48%              | 13.95%              | 12.42%              | 12.75%              |

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** Amounts presented for the fiscal year were determined as of June 30.

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
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Schedule of the Division's Proportionate Share of the Net OPEB Liability  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|  | <u>2019</u>         | <u>2018</u>         |
|--|---------------------|---------------------|
| Division's proportion of the net OPEB liability  | 0.2397%             | 0.2425%             |
| Division's proportionate share of the net OPEB liability   | <u>\$ 4,235,943</u> | <u>\$ 4,875,406</u> |
| Division's covered payroll   | <u>\$ 5,917,157</u> | <u>\$ 5,868,871</u> |
| Division's proportionate share of the net OPEB liability<br>as a percentage of its covered payroll | 71.59%              | 83.07%              |
| Plan fiduciary net position as a percentage of the total<br>OPEB liability                         | 57.62%              | 52.40%              |

**Note to Schedule:** *Changes in assumptions* - In the fiscal year 2018, the CERS Non-Hazardous investment rate decreased from 7.50% to 6.25%, the discount rate decreased from 6.89% to 5.84%, the inflation rate decreased from 3.25% to 2.30%, and the estimated salary increases decreased from 4.00% to 3.05%. In fiscal year 2019, these assumptions remained unchanged.

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** This schedule is based on the measurement date (June 30 of the previous year) of the collective net OPEB liability.

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's OPEB Contributions  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|   | <u>2019</u>         | <u>2018</u>         |
|---|---------------------|---------------------|
| Contractually required contribution                                 | \$ 321,581          | \$ 278,106          |
| Contribution in relation to the contractually required contribution | <u>321,581</u>      | <u>278,106</u>      |
| Contribution deficiency (excess)                                    | <u>\$ -</u>         | <u>\$ -</u>         |
| Division's covered payroll  | <u>\$ 6,113,707</u> | <u>\$ 5,917,157</u> |
| Contributions as a percentage of covered payroll                    | 5.26%               | 4.70%               |

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** Amounts presented for the fiscal year were determined as of June 30.

## **Supplementary Information**

**Water/Sewer Division  
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Schedule of Investments and Restricted Funds  
June 30, 2019 and 2018**

|  | <u>2019</u>          | <u>2018</u>         |
|--|----------------------|---------------------|
| <b>Water/Sewer Debt Service Fund</b>       |                      |                     |
| Investments/cash                           | <u>\$ 4,439,558</u>  | <u>\$ 1,410,512</u> |
| <b>Invested Sinking Fund</b>               |                      |                     |
| Investments/cash                           | <u>2,461,189</u>     | <u>1,203,145</u>    |
| <b>Investment - US Bank</b>                |                      |                     |
| Investments/cash                           | <u>1,789,970</u>     | <u>-</u>            |
| <b>Water/Sewer Construction Fund</b>       |                      |                     |
| Investments/cash                           | <u>56,107,266</u>    | <u>-</u>            |
| <b>Water/Sewer Depreciation Fund</b>       |                      |                     |
| Investments/cash                           | <u>1,512,261</u>     | <u>1,501,838</u>    |
| <b>Maintenance and Replacement Reserve</b> |                      |                     |
| Investments/cash                           | <u>1,301,437</u>     | <u>1,106,768</u>    |
|  | <u>\$ 67,611,681</u> | <u>\$ 5,222,263</u> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
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Schedule of Revenues and Expenses – Water Segment  
Years Ended June 30, 2019 and 2018**

**Water Segment**

|   | <u>2019</u>              | <u>2018</u>              |
|---|--------------------------|--------------------------|
| <b>Operating Revenues</b>                                     |                          |                          |
| Metered and unmetered sales                                   | \$ 12,927,443            | \$ 12,509,796            |
| Miscellaneous service revenues                                | 182,580                  | 183,510                  |
| Penalties – delinquent accounts                               | 61,382                   | 55,041                   |
| Nonutility revenues   | <u>442,209</u>           | <u>449,246</u>           |
| Total operating revenues                                      | <u>13,613,614</u>        | <u>13,197,593</u>        |
| <b>Operating Expenses</b>                                     |                          |                          |
| Purification  | 2,954,671                | 2,748,245                |
| Distribution  | 1,812,923                | 1,509,162                |
| Engineering   | 614,877                  | 612,698                  |
| Customers accounting and collection                           | 582,595                  | 573,554                  |
| Administrative and general                                    | 3,831,468                | 3,879,851                |
| Uncollectible accounts  | 18,623                   | 26,591                   |
| Depreciation, excluding vehicles                              | <u>2,547,652</u>         | <u>2,434,520</u>         |
| Total operating expenses                                      | <u>12,362,809</u>        | <u>11,784,621</u>        |
| Operating income  | <u>1,250,805</u>         | <u>1,412,972</u>         |
| <b>Other Income (Expenses)</b>                                |                          |                          |
| Interest income   | 390,149                  | 46,651                   |
| Interest expense  | <u>(665,258)</u>         | <u>(571,303)</u>         |
| Net other expenses  | <u>(275,109)</u>         | <u>(524,652)</u>         |
| <b>Increase in Net Position, Before Capital Contributions</b> | <u><u>\$ 975,696</u></u> | <u><u>\$ 888,320</u></u> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
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Schedule of Revenues and Expenses – Sewer Segment  
Years Ended June 30, 2019 and 2018**

**Sewer Segment**

|  | <u>2019</u>         | <u>2018</u>         |
|--|---------------------|---------------------|
| <b>Operating Revenues</b>  |                     |                     |
| Metered and unmetered sales  | \$ 13,109,899       | \$ 12,605,810       |
| Industrial sewer surcharges  | 784,141             | 665,392             |
| Penalties – delinquent accounts  | 80,734              | 72,513              |
| Nonutility revenues  | <u>233,113</u>      | <u>234,936</u>      |
| Total operating revenues   | <u>14,207,887</u>   | <u>13,578,651</u>   |
| <b>Operating Expenses</b>  |                     |                     |
| Customers accounting and collection  | 575,019             | 566,061.00          |
| Engineering  | 464,463             | 470,845             |
| Sewer plant and disposal   | 3,976,136           | 4,221,543           |
| Administrative and general   | 3,298,007           | 3,231,508           |
| Uncollectible accounts   | 26,531              | 28,408              |
| Depreciation   | <u>3,144,043</u>    | <u>3,078,805</u>    |
| Total operating expenses   | <u>11,484,199</u>   | <u>11,597,170</u>   |
| Operating income   | <u>2,723,688</u>    | <u>1,981,481</u>    |
| <b>Other Income (Expenses)</b>   |                     |                     |
| Interest income  | 343,439             | 21,042              |
| Loss on disposition of utility plant   | 27,178              | (2,315,305)         |
| Interest expense   | <u>(503,666)</u>    | <u>(537,630.00)</u> |
| Net other expenses   | <u>(133,049)</u>    | <u>(2,831,893)</u>  |
| <b>Increase (Decrease) in Net Position, Before Capital<br/>Capital Contributions</b> | <u>\$ 2,590,639</u> | <u>\$ (850,412)</u> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
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Schedule of Selected Expense Categories  
Years Ended June 30, 2019 and 2018**

|   | <u>2019</u>         | <u>2018</u>         |
|---|---------------------|---------------------|
| <b>Purification Expenses</b>                |                     |                     |
| Supervision and labor                       | \$ 1,142,616        | \$ 1,094,632        |
| Supplies and expense                        | 67,232              | 63,363              |
| Chemicals                                   | 1,012,261           | 819,337             |
| Repairs to structure                        | 157,300             | 142,820             |
| Repairs to equipment                        | 24,213              | 26,899              |
| Electric power purchased                    | 707,823             | 617,597             |
| Miscellaneous expense                       | 28,347              | 27,769              |
|   | <u>\$ 3,139,792</u> | <u>\$ 2,792,417</u> |
| <b>Distribution Expenses</b>                |                     |                     |
| Supervision and labor                       | \$ 1,691,298        | \$ 1,357,576        |
| Repairs to distribution lines               | 13,849              | 9,131               |
| Repairs to and changing mains               | 32,585              | 44,343              |
| Repairs to service lines                    | 58,393              | 65,211              |
| Repairs to customer meters                  | 10,359              | 11,167              |
| Electric power purchased                    | 62,865              | 60,229              |
| Miscellaneous expense                       | 37,982              | 33,131              |
|   | <u>\$ 1,907,331</u> | <u>\$ 1,580,788</u> |
| <b>Engineering Expenses</b>                 |                     |                     |
| Supervision and labor                       | \$ 871,834          | \$ 853,950          |
| Supplies and expense                        | 10,516              | 12,398              |
| Transportation                              | 78,421              | 71,837              |
| Software systems                            | 72,918              | 97,123              |
| Outside services                            | 45,651              | 48,235              |
|   | <u>\$ 1,079,340</u> | <u>\$ 1,083,543</u> |
| <b>Customers Accounting and Collections</b> |                     |                     |
| Supervision and labor                       | \$ 749,195          | \$ 738,262          |
| Supplies and expense                        | 186,621             | 186,569             |
| Equipment rent and maintenance              | 221,798             | 214,784             |
|   | <u>\$ 1,157,614</u> | <u>\$ 1,139,615</u> |



**Water/Sewer Division  
of Bowling Green Municipal Utilities  
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Schedule of Selected Expense Categories (Continued)  
Years Ended June 30, 2019 and 2018**

|  | <u>2019</u>         | <u>2018</u>         |
|--|---------------------|---------------------|
| <b>Sewer Plant and Disposal Expenses</b>       |                     |                     |
| Supervision and labor                          | \$ 1,783,867        | \$ 1,848,293        |
| Supplies and expense                           | 30,501              | 40,278              |
| Sludge hauling                                 | 641,885             | 650,601             |
| Chemicals                                      | 359,814             | 431,444             |
| Power purchased                                | 811,808             | 834,011             |
| Repairs to structure                           | 6,150               | 8,524               |
| Repairs to equipment                           | 188,067             | 195,143             |
| Repairs to service lines                       | 47,699              | 75,779              |
| Repairs to mains                               | 31,022              | 43,397              |
| Repairs to interceptor lines                   | 53,483              | 72,887              |
| Miscellaneous expenses                         | 21,840              | 21,186              |
|  | <u>\$ 3,976,136</u> | <u>\$ 4,221,543</u> |
| <b>Administrative and General Expenses</b>     |                     |                     |
| Management and administrative salaries – Water | \$ 419,550          | \$ 416,024          |
| Management and administrative salaries – Sewer | 421,163             | 419,155             |
| Insurance – Water                              | 223,809             | 215,762             |
| Insurance – Sewer                              | 174,208             | 162,785             |
| Transportation – Water                         | 5,963               | 3,680               |
| Transportation – Sewer                         | 4,789               | 3,680               |
| Other general expense – Water                  | 161,331             | 169,125             |
| Other general expense – Sewer                  | 161,371             | 168,136             |
| Payroll taxes – Water                          | 251,600             | 229,623             |
| Payroll taxes – Sewer                          | 194,424             | 203,751             |
| Sales Taxes – Water                            | 1,000               | -                   |
| Sales Taxes – Sewer                            | 1,778               | -                   |
| Professional services                          | 86,259              | 155,481             |
| Office rent – ED                               | -                   | 62                  |
| Equipment rent and maintenance                 | 373,709             | 372,079             |
| Employee benefits – Water                      | 2,289,065           | 2,311,562           |
| Employee benefits – Sewer                      | 1,828,957           | 1,926,521           |
| Paying agent fees – Water                      | 159                 | 78                  |
| Paying agent fees – Sewer                      | 159                 | 78                  |
| Gross receipts tax                             | 250,652             | 237,979             |
|  | <u>\$ 6,849,946</u> | <u>\$ 6,995,561</u> |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of Interest Income  
Years Ended June 30, 2019 and 2018**

|  | <b>2019</b> | <b>2018</b> |
|--|-------------|-------------|
| 2011/2012 Debt Service Fund                          | \$ 2,835    | \$ 2,766    |
| 2019 Debt Service Fund                               | 11,608      | -           |
| Interest Income from Note- General Services Division | 552,310     | -           |
| Invested Sinking Fund – Bonds                        | 26,563      | 15,292      |
| KIA Waste Water Project Reserve Fund/2004            |             |             |
| Bond Construction Fund                               | 62,569      | 46,828      |
| Water/Sewer Operating Fund                           | 67,280      | 2,308       |
| Water/Sewer Depreciation Fund                        | 10,423      | 499         |
|  | \$ 733,588  | \$ 67,693   |

**Water/Sewer Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of Interest Expense  
Years Ended June 30, 2019 and 2018**

|                            | <u>2019</u>         | <u>2018</u>         |
|----------------------------|---------------------|---------------------|
| Interest on long-term debt | <u>\$ 1,168,924</u> | <u>\$ 1,108,933</u> |

**Report on Internal Control over Financial Reporting and on Compliance and  
Other Matters Based on an Audit of Financial Statements Performed  
in Accordance with *Government Auditing Standards***

**Independent Auditor's Report**

Board of Directors  
Bowling Green Municipal Utilities  
Bowling Green, Kentucky

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Water/Sewer Division (Division), a division of Bowling Green Municipal Utilities, which is a component unit of the City of Bowling Green, Kentucky, which comprise the balance sheet as of June 30, 2019, and the related statements of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated September 30, 2019, which contained an emphasis of matter paragraph regarding divisional reporting.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Division's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Division's internal control. Accordingly, we do not express an opinion on the effectiveness of the Division's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Division's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Division's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to the Division's management in a separate letter dated September 30, 2019.

### **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

**BKD, LLP**

Bowling Green, Kentucky  
September 30, 2019

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky**  
Independent Auditor's Reports and Financial Statements  
June 30, 2019 and 2018



**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
June 30, 2019 and 2018**

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## Independent Auditor's Report

Board of Directors  
Bowling Green Municipal Utilities  
Bowling Green, Kentucky

### Report on the Financial Statements

We have audited the accompanying financial statements of the General Services Division (Division), a Division of Bowling Green Municipal Utilities (BGMU), a component unit of the City of Bowling Green, Kentucky, as of and for the years ended June 30, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the Division's basic financial statements, as listed in the table of contents.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Division's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Division's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Division as of June 30, 2019 and 2018, and the changes in financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Emphasis of Matter***

As discussed in Note 1, the financial statements of the Division are intended to present the financial position, the changes in financial position and cash flows of only that portion of the business-type activities that is attributable to the transactions of the Division. They do not purport to, and do not, present fairly the financial position of BGMU as of June 30, 2019 and 2018, the changes in its financial position or its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, pension and postemployment benefits other than pension information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated September 30, 2019, on our consideration of the Division's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Division's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Division's internal control over financial reporting and compliance.

**BKD, LLP**

Bowling Green, Kentucky  
September 30, 2019

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

Our discussion and analysis of the General Services Division (Division) of Bowling Green Municipal Utilities' (BGMU) financial performance provides an overview of the Division's financial activities for the fiscal years ended June 30, 2019 and 2018. Please read it in conjunction with the Independent Auditor's Report and the Division's financial statements, which are included. The adoption of Governmental Accounting Standards Board Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions has not been reflected in the 2017 information included in this management's discussion and analysis.

***Financial Highlights***

- The Division's total current assets increased by \$350,703 or 31.49%.
- The Division's net utility plant increased by \$243,426, or 5.45%.
- The Division's total assets and deferred outflows of resources increased \$435,216 or 6.70%.
- The Division's net position increased by \$328,868.
- The Division's operating revenue increased by \$306,228, or 7.66%.
- The Division's net cash provided by operations increased by \$267,625.

***Overview of Annual Financial Report***

The financial statements report information about the Division using accounting methods similar to those used by private sector companies. These statements offer short- and long-term financial information about its activities.

The balance sheet presents information on all of the Division's assets, deferred outflows of resources, liabilities and deferred inflows of resources with the difference reported as net position (capital structure). Over time, increases and decreases in net position are one indicator of whether the financial position of the Division is improving or deteriorating.

While the balance sheet provides information about the nature and amount of resources and obligations at year-end, the statement of revenues, expenses and changes in net position presents the results of the business activities over the course of the fiscal year and information as to how the assets changed during the year. This statement measures the success of the Division's operations over the past year and can be used to determine whether the Division has successfully recovered all its costs through its user fees (rates) and other charges. This statement also measures the Division's profitability and creditworthiness.

The statement of cash flows provides information about changes in the Division's cash during the reporting period. This statement reports cash receipts, cash payments and net changes in cash resulting from operations, investing and financing activities and provides answers to such questions as, "where did cash come from; what was cash used for and what was the change in cash balance

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

during the reporting period?" The notes to the financial statements provide required disclosures and other information that are essential to a full understanding of material data provided in the statements. The notes present information about the Division's accounting practices, significant balances and activities, material risks, obligations, commitments, contingencies and subsequent events, if any.

***Summary of Organization and Business***

BGMU is a municipal corporation governed by a five member board of directors (Board). The Board members for the fiscal year ended June 30, 2019, are Sarah Glenn Grise, Todd Davis (chairman), Steve Snodgrass (secretary), Donna Harmon and Bruce Wilkerson. The members of the Board are appointed by the mayor subject to the approval of the City Commission. Mayor Bruce Wilkerson is the City's representative to the Board.

BGMU's management staff members for the fiscal year are Mark Iverson (general manager), Gary Bridges (chief financial officer), Jeff White (Electric Division manager), Michael Gardner (Water/Sewer Division manager), Teresa Newman (General Services Division manager), Christy Twyman (customer relations and communications manager) and Jill Hartley (human resources manager). BGMU's controller is Holly Vaughn.

BGMU operates three divisions: Electric, Water/Sewer and General Services (hereinafter collectively referred to as the Utilities) providing electricity, water, wastewater service and fiber optic services to the residents and businesses of Bowling Green (City). While no operating division is responsible for the debt of others, the divisions do share certain costs, such as computer hardware, which are allocated by cost allocation analysis and other calculations as appropriate. Related-party transactions are disclosed in the notes to the financial statements.

In July 2001, the City Commission granted BGMU permission to form the Division to provide ancillary services to the citizens of Bowling Green. Fiber Planners from Greenville, South Carolina was contracted to design a fiber optic network in the city of Bowling Green. Fiber optic cable and hardware for 24 miles of fiber was purchased and installed, creating two fiber loops within the city of Bowling Green. Since that time, over 210 miles of additional fiber taps have been added to the system.

AT&T, Century Link and Level 3 provide internet connectivity via Gigabit Ethernet connections.

Retail rates for broadband services and dark fiber were established in June 2002. Those rates have changed accordingly with market fluctuations as management deemed necessary. With node and network construction complete, as well as the primary and secondary internet routes complete, the Division's fiber network went live in October 2002, with both dark fiber customers and lighted fiber customers. In December 2004, BGMU added co-location services. Customers co-locating with the Division pay monthly rental fees and monthly recurring fees for dark fiber access, virtual local area network (VLAN) access or internet access. In September 2011, the Division entered a

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

joint venture agreement with a third party to establish the Lost River Data Center (LRDC), a co-location center offering businesses a secure site to house servers and critical data. There has been some shift of customers from BGMU facilities to the LRDC. In April 2007, the Division started offering a small business internet solution and began offering telephone services to small- and medium-sized commercial and institutional customers in 2009.

At June 30, 2019, the Division has 618 unique customers. Services provided to those customers includes 210 dark fiber connections, 980 lighted fiber connections (including BGMU's other two Divisions), 30 co-location services, 604 small business internet connections and 5,476 phone lines.

The Division has no taxing power. Operational and maintenance costs are funded from customer fees and charges. The acquisition and construction of capital assets are funded by capital (cash and systems) contributions from customers, including grants, loans and customer revenues. The Division is the focal point for this management discussion and analysis.

**Financial Analysis of the Division as a Whole**

The following comparative condensed financial statements and other selected information serve as the key financial data and indicators for management, monitoring and planning. Comments regarding year-to-year variances are included after the financial statement presentation.

**Condensed Balance Sheets  
(Dollars in Thousands)**

|   | June 30         |                 |                 | Increase (Decrease)<br>2018 to 2019 |           |
|---|-----------------|-----------------|-----------------|-------------------------------------|-----------|
|   | 2019            | 2018            | 2017            | \$                                  | %         |
| Current and other assets  | \$ 1,656        | \$ 1,305        | \$ 922          | \$ 351                              | 27%       |
| Utility plant   | 4,714           | 4,470           | 4,469           | 244                                 | 5%        |
| Total assets  | 6,370           | 5,775           | 5,391           | 595                                 | 10%       |
| Deferred outflows of resources                                    | 565             | 725             | 333             | (160)                               | 22%       |
| Total assets and deferred outflows of resources                   | <u>\$ 6,935</u> | <u>\$ 6,500</u> | <u>\$ 5,724</u> | <u>\$ 435</u>                       | <u>7%</u> |
| Long-term debt  | \$ 1,797        | \$ 2,250        | \$ 2,850        | \$ (453)                            | 20%       |
| Long-term liabilities   | 2,654           | 2,692           | 1,565           | (38)                                | 1%        |
| Current liabilities   | 1,237           | 758             | 798             | 479                                 | 63%       |
| Total liabilities   | 5,688           | 5,700           | 5,213           | (12)                                | 0%        |
| Deferred inflows of resources                                     | 218             | 100             | 19              | 118                                 | 118%      |
| Net position (deficit)  |                 |                 |                 |                                     |           |
| Net investment in capital assets                                  | 2,311           | 1,620           | 1,019           | 691                                 | 43%       |
| Unrestricted  | (1,282)         | (920)           | (527)           | (362)                               | 39%       |
| Total net position  | 1,029           | 700             | 492             | 329                                 | 47%       |
| Total liabilities, deferred inflows of resources and net position | <u>\$ 6,935</u> | <u>\$ 6,500</u> | <u>\$ 5,724</u> | <u>\$ 435</u>                       | <u>7%</u> |

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

**Condensed Statements of Revenues, Expenses and Changes in Net Position  
(Dollars in Thousands)**

|  | June 30  |          |          | Increase (Decrease)<br>2018 to 2019 |        |
|--|----------|----------|----------|-------------------------------------|--------|
|  | 2019     | 2018     | 2017     | \$                                  | %      |
| Operating revenues                                       |          |          |          |                                     |        |
| Fiber optic sales  | \$ 1,820 | \$ 1,752 | \$ 1,647 | \$ 68                               | 4%     |
| Small business   | 2,298    | 2,054    | 1,898    | 244                                 | 12%    |
| Co-location  | 99       | 98       | 106      | 1                                   | 1%     |
| Installation income                                      | 69       | 79       | 93       | (10)                                | 13%    |
| Forfeited discounts                                      | 18       | 14       | 21       | 4                                   | 29%    |
| Total operating revenues                                 | 4,304    | 3,997    | 3,765    | 307                                 | 8%     |
| Other revenues   | 17       | 25       | 15       | (8)                                 | 32%    |
| Total revenues   | 4,321    | 4,022    | 3,780    | 299                                 | 7%     |
| Operating expenses                                       | 3,436    | 3,301    | 2,987    | 135                                 | 4%     |
| Other expenses   | 556      | 3        | 10       | 553                                 | 18433% |
| Total expenses   | 3,992    | 3,304    | 2,997    | 688                                 | 21%    |
| Increase in net position                                 | 329      | 718      | 783      | (389)                               | 54%    |
| Beginning net position (deficit), as previously reported | 700      | 492      | (291)    | 208                                 | 42%    |
| Cumulative effect of change in accounting principle      | -        | (510)    | -        | 510                                 | 100%   |
| Beginning net deficit, as restated                       | 700      | (18)     | (291)    | 718                                 | 3989%  |
| Ending net position                                      | \$ 1,029 | \$ 700   | \$ 492   | \$ 329                              | 47%    |

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

**Condensed Statements of Cash Flows  
(Dollars in Thousands)**

|   | June 30         |                |                | Increase (Decrease)<br>2018 to 2019 |            |
|---|-----------------|----------------|----------------|-------------------------------------|------------|
|   | 2019            | 2018           | 2017           | \$                                  | %          |
| Operating activities                                      |                 |                |                |                                     |            |
| Cash received from customers                              | \$ 4,332        | \$ 3,989       | \$ 3,766       | \$ 343                              | 9%         |
| Cash paid to employees                                    | (1,168)         | (1,075)        | (1,037)        | (93)                                | 9%         |
| Cash paid to other suppliers                              | (1,343)         | (1,357)        | (1,257)        | 14                                  | 1%         |
| Other receipts, net                                       | (19)            | (23)           | 12             | 4                                   | 17%        |
| Net cash provided by operating activities                 | <u>1,802</u>    | <u>1,534</u>   | <u>1,484</u>   | <u>268</u>                          | <u>17%</u> |
| Noncapital financing activities                           |                 |                |                |                                     |            |
| merchandising revenue, net                                | <u>17</u>       | <u>12</u>      | <u>14</u>      | <u>5</u>                            | <u>42%</u> |
| Net cash provided by noncapital financing activities      | <u>17</u>       | <u>12</u>      | <u>14</u>      | <u>5</u>                            | <u>42%</u> |
| Capital and related financing activities                  |                 |                |                |                                     |            |
| Payments on long-term debt and capital leases             | (447)           | (600)          | (641)          | 153                                 | 26%        |
| Purchase of capital assets                                | (834)           | (600)          | (566)          | (234)                               | 39%        |
| Interest paid   | (153)           | -              | (3)            | (153)                               | 0%         |
| Proceeds from disposal of assets                          | -               | 16             | 78             | (16)                                | 100%       |
| Net cash used in capital and related financing activities | <u>(1,434)</u>  | <u>(1,184)</u> | <u>(1,132)</u> | <u>(250)</u>                        | <u>21%</u> |
| Investing activities                                      |                 |                |                |                                     |            |
| Cash paid to joint venture                                | <u>-</u>        | <u>-</u>       | <u>(20)</u>    | <u>-</u>                            | <u>0%</u>  |
| Net cash used in investing activities                     | <u>-</u>        | <u>-</u>       | <u>(20)</u>    | <u>-</u>                            | <u>0%</u>  |
| Increase in cash  | 385             | 362            | 346            | 23                                  | 6%         |
| Cash, beginning of year                                   | <u>926</u>      | <u>564</u>     | <u>218</u>     | <u>362</u>                          | <u>64%</u> |
| Cash, end of year   | <u>\$ 1,311</u> | <u>\$ 926</u>  | <u>\$ 564</u>  | <u>\$ 385</u>                       | <u>42%</u> |

**Comments Regarding Variances**

**Balance Sheets**

Current assets are \$350,703, or 31.49%, greater in 2019 than in 2018 primarily related to an increase in cash.

Long-term liabilities decreased \$491,375 or 9.94%, in 2019. The decrease is primarily made up of the decrease in long-term debt due to normal debt payments. Additionally, there was a decrease in net other postemployment benefits liability.

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

***Statements of Revenues, Expenses and Changes in Net Position***

The Division's revenues are from fiber optic sales, dark and lighted, small business internet and voice over internet phone, co-location rental and installation services. Fiber optic sales increased by \$67,629, or 3.86%. Small business internet and phone revenue increased by \$243,704, or 11.86%. Installation revenue decreased by \$9,635, or 12.22%.

Operating expenses for the Division totaled \$3,436,103 for the year. This reflects an increase from the prior year of \$134,967 or 4.09%. Included are three major categories, distribution; which increased by \$129,032, or 8.15%, administrative and general, which decreased by \$16,212, or 1.44%, and depreciation, which increased by \$22,147, or 3.72%. The increase in distribution is primarily driven by payroll classification changes.

The increase in net position for the year was \$328,868.

***Statements of Cash Flows***

Cash flows from operating activities for the current year totaled \$1,801,787. This is an increase of \$267,625 or 17.44%.

***Capital Assets and Debt Administration***

***Capital Assets***

At the end of the fiscal year, the Division's investment in capital amounted to approximately \$4,714,000, which is stated net of approximately \$6,597,000 of accumulated depreciation. This investment in capital includes:

- Fiber optic cable
- Synchronous Optical Network (SONET) hardware
- Operating systems and buildings

During 2019, the total net increase in the Division's investment in capital assets was approximately \$243,426. Major capital asset events during 2019 include the following:

- Increase to fiber optic system of \$189,684 for expansion as needed to accommodate new customers
- A \$179,968 increase to miscellaneous network equipment

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

**Utility Plant, Net of Accumulated Depreciation  
(Dollars in Thousands)**

|                                      | June 30         |                 |                 |
|--------------------------------------|-----------------|-----------------|-----------------|
|                                      | 2019            | 2018            | 2017            |
| Fiber optic system, including design | \$ 6,165        | \$ 5,975        | \$ 5,729        |
| SONET hardware                       | 773             | 773             | 773             |
| Operating systems and buildings      | 314             | 312             | 312             |
| Vehicles                             | 309             | 284             | 189             |
| Miscellaneous network equipment      | 3,183           | 3,003           | 2,854           |
|                                      | <u>10,744</u>   | <u>10,347</u>   | <u>9,857</u>    |
| Total plant in service               |                 |                 |                 |
| Accumulated depreciation             | 6,597           | 5,997           | 5,451           |
|                                      | <u>4,147</u>    | <u>4,350</u>    | <u>4,406</u>    |
| Construction in progress             | 567             | 121             | 63              |
|                                      | <u>567</u>      | <u>121</u>      | <u>63</u>       |
| Net utility plant                    | <u>\$ 4,714</u> | <u>\$ 4,471</u> | <u>\$ 4,469</u> |

***Long-Term Debt and Debt Administration***

At the end of the fiscal year, the Division had \$2,402,642 in debt outstanding to BGMU's Water/Sewer Division, issued during the 2002–2003, 2003–2004 and 2004–2005 fiscal years. The debt was restructured in June 2005 to be interest only at a 4.50% interest rate due annually over the following five years. The debt was re-evaluated in fiscal year 2011 and determined that interest would be suspended and become principal-only debt. The debt was re-evaluated once again in fiscal year 2019 and interest was reinstated. A rate calculation was done that would pay the Water/Sewer Division an amount of interest that would attempt to cover the interest during the suspended period and the remaining life of the note. The new rate was set at 22.70%. Payments made toward principal during the fiscal year totaled \$447,358. Interest expense during the fiscal year totaled \$552,310. Management continues to review and monitor current bond market conditions for evaluating the feasibility of restructuring any and all outstanding debt obligations if, and when, the opportunity presents itself and only after it is conclusively determined that it makes significant financial sense to pursue.



**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

***Economic Factors and Rates***

Many economic factors are considered each year by BGMU in its efforts to operate the Division. Some of these factors and information regarding rates include:

- The Division's fiber rates were originally set in 2001. A number of factors were considered when setting the rates including cost of the system, operating costs and competition in the market. After about six months of operation, rates were adjusted to allow the Division to be more competitive in the changing Bowling Green market. Management continues to adjust rates as deemed necessary as the market fluctuates.
- Employment costs: health costs continue to rise for BGMU as they do for other employers. In an attempt to find a balance of cost efficiency and employee benefit BGMU moved to a self-insured health insurance plan beginning January 1, 2019.

Trustees of the Kentucky Retirement Systems, which manages, among others, the pension and post-employment insurance plans of the County Employee Retirement System (CERS) which BGMU participates in, adopted new long-term investment return assumptions in 2017. The assumptions were decreased from an average annual expected investment return of 7.50% on plan assets, to 6.25%. The effect of the change in investment return assumptions is to increase the rate of employer contributions by approximately 10%, or approximately 50% over employer CERS non-hazardous rates at that time of 19.18%. To phase-in the impact of the increases in CERS employer contribution rates, House Bill 362 capped the annual increase in rates to 12% annually. Accordingly, BGMU's employer contribution rate will be 24.06% beginning July 1, 2019. The employee contribution remains 5.00%.

- The Division began offering telephone services to small- and medium-sized commercial customers in FY 2009. The telephone service is a Voice-Over-Internet-Protocol (VOIP) based service offered through a competitive local exchange carrier (CLEC) certified wholesale VOIP provider.
- Significant capital projects anticipated in the next fiscal year include:
 

|  |            |
|--|------------|
| Fiber optic cable and design of system | \$ 113,606 |
| Network equipment – small and large    | \$ 289,695 |
| Buildings – nodes                      | \$ 201,620 |

With the newness of the system, it is difficult to estimate all capital projects. Other capital projects may be undertaken during the next fiscal year if management deems them necessary or essential to the operation of the Division and/or service to new or existing customers (with Board approval where required).

- The Division has entered into a joint venture with the WKU Research Foundation, Inc. The purpose is to provide Tier II data center co-location space to customers. At June 30, 2019, the investment in the Lost River Data Center totaled \$191,505.

**General Services Division  
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A Component Unit of the City of Bowling Green, Kentucky  
Management's Discussion and Analysis  
Years Ended June 30, 2019 and 2018**

***Contacting the Division's Financial Management***

This financial report is designed to provide our ratepayers, creditors, City officials and other persons with an interest in BGMU with a general overview of the Division's finances and to show the Division's accountability for the money it receives from ratepayers. If you have questions about this report or need financial information, contact the Division's chief financial officer at Bowling Green Municipal Utilities, 801 Center Street, P.O. Box 10300 Bowling Green, KY 42102-7300.

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Balance Sheets  
June 30, 2019 and 2018**

**Assets and Deferred Outflows of Resources**

|   | <b>2019</b>  | <b>2018</b>  |
|---|--------------|--------------|
| <b>Current Assets</b>   |              |              |
| Cash  | \$ 1,311,066 | \$ 925,948   |
| Accounts receivable – customers, net of allowance;<br>2019 - \$3,674 and 2018 - \$3,674 | 16,834       | 45,339       |
| Account receivable – Electric Division  | 41,887       | 22,860       |
| Inventories   | 84,573       | 96,421       |
| Prepaid expenses  | 10,208       | 23,297       |
| Total current assets  | 1,464,568    | 1,113,865    |
| <b>Utility Plant</b>  |              |              |
| Utility plant in service, at cost   | 10,743,436   | 10,346,762   |
| Construction in progress  | 567,396      | 120,621      |
|   | 11,310,832   | 10,467,383   |
| Accumulated depreciation  | (6,596,861)  | (5,996,838)  |
| Total utility plant, net  | 4,713,971    | 4,470,545    |
| <b>Other Assets</b>   | 191,505      | 190,930      |
| Total assets  | 6,370,044    | 5,775,340    |
| <b>Deferred Outflows of Resources</b>   | 565,274      | 724,762      |
| Total assets and deferred outflows of resources   | \$ 6,935,318 | \$ 6,500,102 |

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Balance Sheets  
June 30, 2019 and 2018**

**Liabilities, Deferred Inflows of Resources and Net Position**

|  | <u>2019</u>         | <u>2018</u>         |
|--|---------------------|---------------------|
| <b>Current Liabilities</b>   |                     |                     |
| Current maturities of long-term debt                                 | \$ 605,598          | \$ 600,000          |
| Accounts payable   | 142,443             | 100,583             |
| Accounts payable — Electric Division                                 | -                   | 700                 |
| Accounts payable — Water/Sewer Division                              | 6,798               | 4,450               |
| Accrued interest payable — Water/Sewer Division                      | 399,668             | -                   |
| Accrued expenses   | 83,557              | 52,002              |
|  | <u>1,238,064</u>    | <u>757,735</u>      |
| <b>Noncurrent Liabilities</b>  |                     |                     |
| Net pension liability  | 2,008,815           | 1,956,404           |
| Net other postemployment benefits liability                          | 611,610             | 708,575             |
| Long-term debt   | 1,797,044           | 2,250,000           |
| Other  | 33,258              | 27,123              |
|  | <u>4,450,727</u>    | <u>4,942,102</u>    |
| Total current liabilities  | <u>1,238,064</u>    | <u>757,735</u>      |
| Total noncurrent liabilities   | <u>4,450,727</u>    | <u>4,942,102</u>    |
| Total liabilities  | <u>5,688,791</u>    | <u>5,699,837</u>    |
| <b>Deferred Inflows of Resources</b>                                 | <u>217,564</u>      | <u>100,170</u>      |
| <b>Net Position (Deficit)</b>  |                     |                     |
| Net investment in capital assets                                     | 2,311,329           | 1,620,545           |
| Unrestricted   | (1,282,366)         | (920,450)           |
|  | <u>1,028,963</u>    | <u>700,095</u>      |
| Total net position   | <u>1,028,963</u>    | <u>700,095</u>      |
| Total liabilities, deferred inflows of resources<br>and net position | <u>\$ 6,935,318</u> | <u>\$ 6,500,102</u> |

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Revenues, Expenses and Changes in Net Position  
Years Ended June 30, 2019 and 2018**

|   | <u>2019</u>         | <u>2018</u>       |
|---|---------------------|-------------------|
| <b>Operating Revenues</b>               |                     |                   |
| Fiber optic sales, net of discounts     | \$ 1,820,005        | \$ 1,752,376      |
| Small business – internet and VOIP      | 2,298,048           | 2,054,344         |
| Co-location                             | 98,714              | 97,718            |
| Installation income                     | 69,200              | 78,835            |
| Forfeited discounts                     | <u>17,602</u>       | <u>14,068</u>     |
| Total operating revenues                | <u>4,303,569</u>    | <u>3,997,341</u>  |
| <b>Operating Expenses</b>               |                     |                   |
| Distribution                            | 1,712,116           | 1,583,084         |
| Administrative and general              | 1,107,192           | 1,123,404         |
| Depreciation                            | <u>616,795</u>      | <u>594,648</u>    |
| Total operating expenses                | <u>3,436,103</u>    | <u>3,301,136</u>  |
| <b>Operating Income</b>                 | <u>867,466</u>      | <u>696,205</u>    |
| <b>Nonoperating Revenue (Expenses)</b>  |                     |                   |
| Merchandising revenue                   | 17,050              | 12,039            |
| Interest expense                        | (552,310)           | -                 |
| Gain (loss) on disposition of assets    | (4,433)             | 12,590            |
| Gain (loss) from joint venture          | 575                 | (2,781)           |
| Other income (loss)                     | <u>520</u>          | <u>318</u>        |
| Net nonoperating revenue (expense)      | <u>(538,598)</u>    | <u>22,166</u>     |
| <b>Increase in Net Position</b>         | 328,868             | 718,371           |
| <b>Net Position , Beginning of Year</b> | <u>700,095</u>      | <u>(18,276)</u>   |
| <b>Net Position, End of Year</b>        | <u>\$ 1,028,963</u> | <u>\$ 700,095</u> |

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Cash Flows  
Years Ended June 30, 2019 and 2018**

|   | <u>2019</u>         | <u>2018</u>        |
|---|---------------------|--------------------|
| <b>Operating Activities</b>                               |                     |                    |
| Cash received from customers                              | \$ 4,332,074        | \$ 3,988,546       |
| Cash paid to employees                                    | (1,168,412)         | (1,074,866)        |
| Cash paid to other suppliers                              | (1,342,854)         | (1,356,658)        |
| Other payments, net                                       | (19,021)            | (22,860)           |
|   | <u>1,801,787</u>    | <u>1,534,162</u>   |
| Net cash provided by operating activities                 |                     |                    |
| <b>Noncapital Financing Activities</b>                    |                     |                    |
| Merchandising revenue, net                                | <u>17,050</u>       | <u>12,039</u>      |
| <b>Capital and Related Financing Activities</b>           |                     |                    |
| Principal paid on long-term debt                          | (447,358)           | (600,000)          |
| Interest paid on long-term debt                           | (152,642)           | -                  |
| Purchase of utility plant                                 | (834,233)           | (600,337)          |
| Proceeds from the sale of utility plant                   | -                   | 15,625             |
|   | <u>(1,434,233)</u>  | <u>(1,184,712)</u> |
| Net cash used in capital and related financing activities |                     |                    |
| <b>Investing Activities</b>                               |                     |                    |
| Interest income   | <u>514</u>          | <u>318</u>         |
| <b>Increase in Cash</b>                                   | 385,118             | 361,807            |
| <b>Cash, Beginning of Year</b>                            | <u>925,948</u>      | <u>564,141</u>     |
| <b>Cash, End of Year</b>                                  | <u>\$ 1,311,066</u> | <u>\$ 925,948</u>  |

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Statements of Cash Flows (Continued)  
Years Ended June 30, 2019 and 2018**

|  | <b>2019</b>  | <b>2018</b>  |
|--|--------------|--------------|
| <b>Reconciliation of Operating Income to Net Cash</b>                                  |              |              |
| <b>Provided by Operating Activities</b>  |              |              |
| Operating income   | \$ 867,466   | \$ 696,205   |
| Adjustments to reconcile operating income to net cash provided by operating activities |              |              |
| Depreciation   | 616,795      | 594,648      |
| Accounts receivable – customers  | 28,505       | (8,795)      |
| Inventories  | 11,848       | 8,301        |
| Prepaid expenses   | 13,089       | (891)        |
| Deferred outflows of resources – pension   | 133,277      | (197,120)    |
| Deferred outflows of resources – other postemployment benefits                         | 26,211       | (40,419)     |
| Accounts payable and accrued expenses  | 50,783       | (10,729)     |
| Due from related parties   | (19,027)     | (22,860)     |
| Net pension liability  | 52,411       | 390,899      |
| Net other postemployment benefits liability  | (96,965)     | 80,745       |
| Deferred inflows of resources – pension  | 23,112       | 44,178       |
| Deferred inflows of resources – other postemployment benefits                          | 94,282       | -            |
| Net cash provided by operating activities  | \$ 1,801,787 | \$ 1,534,162 |
| <b>Supplemental Cash Flows Information</b>   |              |              |
| Utility plant and construction in progress in accounts payable                         | \$ 32,369    | \$ 1,948     |

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies**

***Nature of Operations***

The General Services Division (Division) of the Bowling Green Municipal Utilities (BGMU) owns and operates the fiber optic network system in the City of Bowling Green, Kentucky (City).

***Financial Reporting Division***

BGMU is a municipal corporation governed by a five member board (Board). The members of the Board are appointed by the mayor subject to the approval of the City Commission. BGMU operates three distinct divisions: the Division, Electric Division (ED) and Water/Sewer Division (WSD) (hereinafter collectively referred to as the Utilities). The Utilities provide electric, water/sewer and fiber optic services to the residents and businesses of the City. The Board has exclusive jurisdiction and control over the construction, equipment, management and operation of BGMU. None of the operating Divisions are responsible for the debts of the other Divisions.

These financial statements represent only the Division and are not intended to present the financial position, results of operations and cash flows of the Utilities in conformity with accounting principles generally accepted in the United States of America.

BGMU is a component unit of the City. Accordingly, BGMU's financial statements are included in the City's general purpose financial statements because of BGMU's financial relationship with the City. Those relationships include:

- Four of the five Board members are appointed by the mayor and approved by the City Commission. The fifth member is one of the members of the City Commission, designated by the mayor, with the approval of the board of commissioners.

***Basis of Accounting and Presentation***

The financial statements of the Division have been prepared on the accrual basis of accounting. All activities of the Division are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are: (a) financed and operated in a manner similar to private enterprises where the intent of the governing body is that the cost (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability or other purposes.



**General Services Division  
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Notes to Financial Statements  
June 30, 2019 and 2018**

The accounting and financial reporting treatment applied to the Division is determined by its measurement focus. The transactions of the Division are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets, deferred outflows of resources, liabilities and deferred inflows of resources associated with the operations are included on the balance sheet.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses and other changes in net position during the reporting period. Actual results could differ from those estimates.

***Accounts Receivable***

Accounts receivable are reported net of an allowance for uncollectible amounts, which has been provided based on management's analysis of historical trends. The Division's operating revenues are recognized on the basis of monthly billings. If payment has not been received on or before the eighth day following the due date of the bill, all services are subject to disconnection. After all internal attempts have been made to collect, accounts are turned over to a collection agency within three months unless a payment agreement is signed. New service is denied until all outstanding balances have been settled.

***Inventories***

Inventories primarily consists of plant materials and are stated at the lower of cost or market, on an average cost method.

***Compensated Absences***

The Division policies permit most employees to accumulate vacation and sick leave benefits that may be realized as paid time off or, in limited circumstances, as a cash payment. Expense and the related liability are recognized as benefits are earned whether the employee is expected to realize the benefit as time off or in cash. Compensated absence liabilities are computed using the regular

**General Services Division  
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A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

pay and termination pay rates in effect at the balance sheet date, plus an additional amount for compensation-related payments, such as social security and Medicare taxes computed using rates in effect at that date. The estimated compensated absences liability expected to be paid more than one year after the balance sheet date is included in noncurrent liabilities.

***Utility Plant***

Utility plant is stated at original cost when first constructed or purchased. The cost of the current repairs and maintenance is charged to expense as incurred while the cost of replacements and betterments is capitalized.

***Depreciation***

Provision for depreciation of the utility plant is computed on the straight-line method, using rates based on estimated useful lives as follows:

|                                |            |
|--------------------------------|------------|
| Structures and improvements    | 20 years   |
| Fiber optic system             | 20 years   |
| Equipment                      | 5–10 years |
| Vehicles                       | 5 years    |
| Office furniture and equipment | 7 years    |

***Capital Asset Impairment***

The Division evaluates capital assets for impairment whenever events or circumstances indicate a significant, unexpected decline in the service utility of a capital asset has occurred. If a capital asset is tested for impairment and the magnitude of the decline in service utility is significant and unexpected, the capital asset historical cost and related accumulated depreciation are decreased proportionately such that the net decrease equals the impairment loss.

No asset impairment was recognized during the years ended June 30, 2019 and 2018.

***Cost-Sharing Defined Benefit Pension Plan***

The Division participates in the County Employees Retirement System (CERS), a cost-sharing multiple-employer defined benefit pension plan (Plan). CERS is administered by the Kentucky Retirement System, a component of the Commonwealth of Kentucky. For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions and pension expense, information about the fiduciary net position of the Plan and additions to/deductions from the Plan’s fiduciary net position have been determined on the same basis as they are reported by the Plan. Investments are reported at fair value.

**General Services Division  
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Notes to Financial Statements  
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***Cost-Sharing Defined Benefit Other Postemployment Benefit Plan***

The Division participates in CERS, a cost-sharing multiple-employer defined benefit other postemployment benefit plan (OPEB Plan). CERS is administered by the Kentucky Retirement System, a component of the Commonwealth of Kentucky. For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the OPEB Plan and additions to/deductions from the OPEB Plan's fiduciary net position have been determined on the same basis as they are reported by the OPEB Plan. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

***Deferred Outflows of Resources***

The Division reports the consumption of net position that is applicable to a future reporting period as deferred outflows of resources in a separate section of its balance sheet. Deferred outflows of resources are comprised of pension and OPEB items.

***Deferred Inflows of Resources***

The Division reports an acquisition of net position that is applicable to a future reporting period as deferred inflows of resources in a separate section of its balance sheet. Deferred outflows of resources are comprised of pension and OPEB items.

***Net Position***

Net position of the Division is classified in two components. Net investment in capital assets consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of borrowings used to finance the purchase or construction of those assets. Unrestricted net position (deficit) is the remaining net position that does not meet the definition of net investment in capital assets.

***Operating Revenues***

The Division recognizes sales revenue based on monthly billings.

***Income Taxes***

As an instrumentality of the Commonwealth of Kentucky, BGMU is exempt from federal and state income taxes. Accordingly, the financial statements of the Division include no provision for such taxes.

**General Services Division  
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Notes to Financial Statements  
June 30, 2019 and 2018**

***Revisions***

Certain immaterial revisions have been made to the 2018 financial statements to conform to the 2019 financial statement presentation. Accrued compensated balances of \$27,123 were properly revised to noncurrent liabilities from current liabilities. These revisions and reclassifications had no effect on total assets or net position.

**Note 2: Deposits, Investments and Investment Return**

***Deposits***

Custodial credit risk is the risk that in the event of a bank failure, a government's deposits may not be returned to it. The Division's deposit policy for custodial credit risk requires compliance with the provisions of state law.

State law requires collateralization of all deposits with federal depository insurance, bonds and other obligations of the U.S. Treasury, U.S. agencies or instrumentalities or the state of Kentucky, bonds of any city, county, school district or special road district of the state of Kentucky or a surety bond having an aggregate value at least equal to the amount of the deposits. State law also allows uncollateralized deposits issued by any bank rated in one of the three highest categories by a nationally recognized rating agency.

At June 30, 2019 and 2018, the carrying amounts of the Division's deposits were \$1,311,066 and \$925,948, respectively, and the bank balances were \$1,311,707 and \$939,877, respectively, which was covered by federal deposit insurance or by collateral held by the bank's agent in the Division's name.

***Investments***

The Division may legally invest in direct obligations and other obligations guaranteed as to principal by the U.S. Treasury and U.S. agencies and instrumentalities and in Kentucky bonds and certificates of indebtedness, highly-rated securities issued by a state or local government in the United States and certain other investments more fully described in Kentucky Revised Statutes (KRS). The Division had no investments at June 30, 2019 and 2018.

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

**Summary of Carrying Values**

The carrying values of deposits and investments shown above are included in the balance sheets as follows:

|                | <b>2019</b>  | <b>2018</b> |
|----------------|--------------|-------------|
| Carrying value |              |             |
| Cash           | \$ 1,311,066 | \$ 925,948  |

**Note 3: Investment in Joint Venture**

On September 1, 2011, the Division entered a joint venture agreement with a third party to establish the Lost River Data Center (LRDC), a co-location center offering businesses a secure site to house servers and critical data. The agreement established the initial equity positions based on the parties' contributions with all future profits and losses divided equally. Using the equity method of accounting, the Division's investment in LRDC at June 30, 2019 and 2018, was \$191,505 and \$190,930, respectively. The Division recognized a gain of \$575 during the year ended June 30, 2019 and a loss of \$2,781 during the year ended June 30, 2018, for its share of LRDC's gain and loss in the respective years. The Division did not make any contributions during the year ended June 30, 2019 and 2018, respectively.

**General Services Division  
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A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

**Note 4: Utility Plant**

Utility plant activity for the years ended June 30, 2019 and 2018, were:

|                                    | <b>2019</b>                  |                   |                   |                  |                           |
|------------------------------------|------------------------------|-------------------|-------------------|------------------|---------------------------|
|                                    | <b>Beginning<br/>Balance</b> | <b>Additions</b>  | <b>Disposals</b>  | <b>Transfers</b> | <b>Ending<br/>Balance</b> |
| Overhead conductors and devices    | \$ 5,975,197                 | \$ 7,869          | \$ (6,917)        | \$ 188,732       | \$ 6,164,881              |
| Equipment – SONET hardware         | 772,856                      | -                 | -                 | -                | 772,856                   |
| Structures and improvements, nodes | 312,219                      | 1,879             | -                 | -                | 314,098                   |
| Office furniture and equipment     | 18,405                       | 1,829             | -                 | -                | 20,234                    |
| Transportation equipment           | 283,405                      | 25,144            | -                 | -                | 308,549                   |
| Testing equipment                  | 84,213                       | 6,196             | -                 | -                | 90,409                    |
| Computer equipment                 | 174,915                      | 2,144             | -                 | -                | 177,059                   |
| Miscellaneous equipment            | 2,725,552                    | 30,885            | (14,288)          | 153,201          | 2,895,350                 |
| Utility plant in service           | 10,346,762                   | 75,946            | (21,205)          | 341,933          | 10,743,436                |
| Construction in progress           | 120,621                      | 788,708           | -                 | (341,933)        | 567,396                   |
| Total utility plant                | 10,467,383                   | 864,654           | (21,205)          | -                | 11,310,832                |
| Accumulated depreciation           | (5,996,838)                  | (618,342)         | 18,319            | -                | (6,596,861)               |
| Utility plant, net                 | <u>\$ 4,470,545</u>          | <u>\$ 246,312</u> | <u>\$ (2,886)</u> | <u>\$ -</u>      | <u>\$ 4,713,971</u>       |
|                                    | <b>2018</b>                  |                   |                   |                  |                           |
|                                    | <b>Beginning<br/>Balance</b> | <b>Additions</b>  | <b>Disposals</b>  | <b>Transfers</b> | <b>Ending<br/>Balance</b> |
| Overhead conductors and devices    | \$ 5,728,980                 | \$ -              | \$ -              | \$ 246,217       | \$ 5,975,197              |
| Equipment – SONET hardware         | 772,856                      | -                 | -                 | -                | 772,856                   |
| Structures and improvements, nodes | 312,219                      | -                 | -                 | -                | 312,219                   |
| Office furniture and equipment     | 14,497                       | 3,908             | -                 | -                | 18,405                    |
| Transportation equipment           | 188,952                      | 128,745           | (34,292)          | -                | 283,405                   |
| Testing equipment                  | 78,978                       | 5,235             | -                 | -                | 84,213                    |
| Computer equipment                 | 174,915                      | -                 | -                 | -                | 174,915                   |
| Miscellaneous equipment            | 2,585,999                    | 40,060            | (20,680)          | 120,173          | 2,725,552                 |
| Utility plant in service           | 9,857,396                    | 177,948           | (54,972)          | 366,390          | 10,346,762                |
| Construction in progress           | 63,304                       | 423,707           | -                 | (366,390)        | 120,621                   |
| Total utility plant                | 9,920,700                    | 601,655           | (54,972)          | -                | 10,467,383                |
| Accumulated depreciation           | (5,450,861)                  | (594,648)         | 48,671            | -                | (5,996,838)               |
| Utility plant, net                 | <u>\$ 4,469,839</u>          | <u>\$ 7,007</u>   | <u>\$ (6,301)</u> | <u>\$ -</u>      | <u>\$ 4,470,545</u>       |

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**Note 5: Deferred Outflows of Resources**

As of June 30, 2019 and 2018, the deferred outflows of resources consisted of \$396,884 and \$530,161, respectively, related to pensions (see Note 9), and \$168,390 and \$194,601, respectively, related to other postemployment benefits liability (see Note 10).

**Note 6: Deferred Inflows of Resources**

As of June 30, 2019 and 2018, the deferred inflows of resources consisted of \$86,183 and \$63,071, respectively, related to pensions (see Note 9), and \$131,381 and \$37,099, respectively, related to other postemployment benefits liability (see Note 10).

**Note 7: Long-Term Liabilities**

The following is a summary of long-term obligation transactions for the Division for the years ended June 30, 2019 and 2018:

|                     | <b>2019</b>                  |                  |                   |                           |                            |
|---------------------|------------------------------|------------------|-------------------|---------------------------|----------------------------|
|                     | <b>Beginning<br/>Balance</b> | <b>Additions</b> | <b>Deductions</b> | <b>Ending<br/>Balance</b> | <b>Current<br/>Portion</b> |
| Long-term debt      |                              |                  |                   |                           |                            |
| Note payable to WSD | \$ 2,850,000                 | \$ -             | \$ 447,358        | \$ 2,402,642              | \$ 605,598                 |
|                     |                              |                  |                   |                           |                            |
|                     | <b>2018</b>                  |                  |                   |                           |                            |
|                     | <b>Beginning<br/>Balance</b> | <b>Additions</b> | <b>Deductions</b> | <b>Ending<br/>Balance</b> | <b>Current<br/>Portion</b> |
| Long-term debt      |                              |                  |                   |                           |                            |
| Note payable to WSD | \$ 3,450,000                 | \$ -             | \$ 600,000        | \$ 2,850,000              | \$ 600,000                 |

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***Payable to Water/Sewer Division***

The unsecured note payable to the WSD for the original amount of \$5,000,000 has a formal repayment plan as of June 30, 2019. In June of 2019, the Board elected to adopt a plan for a complete repayment of interest to Water/Sewer division and implemented an interest rate of 22.70% retroactive to July 1, 2018. Principal payments on the note payable for the remaining life will be as follows:

|      |                     |
|------|---------------------|
| 2020 | \$ 605,598          |
| 2021 | 758,313             |
| 2022 | <u>1,038,731</u>    |
|      | <u>\$ 2,402,642</u> |

**Note 8: Related-Party Transactions**

BGMU is composed of three Utilities. Shared office facilities were owned by either ED or WSD and charged monthly to the Division. Joint purchases and other routine services are performed by or for the Division. Receivables from and payables to the WSD and ED and other related-party transactions are as follows for the years ended June 30, 2019 and 2018:

|                                       | <u>2019</u>  | <u>2018</u>  |
|---------------------------------------|--------------|--------------|
| <b>Balances</b>                       |              |              |
| Receivable from ED                    | \$ 41,887    | \$ 22,860    |
| Payable to ED                         | \$ -         | \$ (700)     |
| Payable to WSD                        | \$ (6,798)   | \$ (4,450)   |
| Interest payable to WSD               | \$ (399,668) | \$ -         |
| Current payable to WSD                | \$ 605,598   | \$ 600,000   |
| Long-term payable to WSD              | \$ 1,797,044 | \$ 2,250,000 |
| <b>Transactions</b>                   |              |              |
| Office rent expense to ED             | \$ 27,564    | \$ 27,564    |
| Office rent expense to WSD            | \$ 19,200    | \$ 19,200    |
| Utility sales to ED                   | \$ 107,452   | \$ 106,363   |
| Utility sales to WSD                  | \$ 59,133    | \$ 58,409    |
| Utility purchases from ED             | \$ 27,496    | \$ 26,164    |
| Utility purchases from WSD            | \$ 1,229     | \$ 844       |
| Utility pole rental from ED           | \$ 64,447    | \$ 60,580    |
| Rent expense to WSD (computer rental) | \$ 960       | \$ 960       |



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**Note 9: Pension Plan**

***Plan Description***

The Division contributes to the nonhazardous CERS, a cost-sharing multiple-employer defined benefit pension plan covering substantially all employees. CERS is administered by the Kentucky Retirement System (KRS), a component of the Commonwealth of Kentucky. The plan is administered by a board of trustees appointed by the Governor and KRS. Benefit provisions are contained in the plan document and were established and can be amended by state law. The pension plan issues a publicly available financial report that can be obtained at [www.kyret.ky.gov](http://www.kyret.ky.gov)

***Benefits Provided***

| Nonhazardous                            | Tier 1<br>Participation Prior to<br>September 1, 2008   | Tier 2<br>Participation September 1, 2008,<br>Through December 31, 2013   | Tier 3<br>Participation on or After<br>January 1, 2014   |
|---|---|---|--|
| <b>Benefit Formula</b>                  | Final Compensation X Benefit Factor X Years of Service.   |   | Cash balance plan.   |
| <b>Final Compensation</b>               | Average of the highest five fiscal years (must contain at least 48 months). Includes lump-sum compensation payments (before and at retirement).             | Five complete fiscal years immediately preceding retirement; each year must contain 12 months. Lump-sum compensation payments (before and at retirement) are not to be included in creditable compensation.   | No final compensation.   |
| <b>Benefit Factor</b>                   | 2.2% if the participation date was before August 1, 2004, or 2.0% if participation date was after August 1, 2004 but before September 1, 2008.              | 10 years or less = 1.10%. Greater than 10 years, but no more than 20 years = 1.30%. Greater than 20 years, but not more than 26 years = 1.50%. Greater than 26 years, but no more than 30 years = 1.75%. Additional years above 30 = 2.00% (2.00% benefit factor only applies to service earned in excess of 30 years). | No benefit factor. A life annuity can be calculated in accordance with actuarial assumptions and methods adopted by the board based on member's accumulated account balance. |
| <b>Cost of Living Adjustment (COLA)</b> | No COLA unless authorized by the Legislature. If authorized, COLA is limited to 1.5%. This impacts all retirees regardless of Tier.                         |   |  |
| <b>Unreduced Retirement Benefit</b>     | Any age with 27 years of service. Age 65 with 48 months of service. Money purchase for age 65 with less than 48 months based on contributions and interest. | Rule of 87: Member must be at least age 57 and age plus earned service must equal 87 years at retirement to retire under this provision. Age 65 with 5 years of earned service. No money purchase calculations.   |  |
| <b>Reduced Retirement Benefit</b>       | Any age with 25 years of service. Age 55 with 5 years of service.   | Age 60 with 10 years of service. Excludes purchased service (exception: refunds, omitted, free military).   | No reduced retirement benefit.   |

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***Contributions***

The KRS board of trustees determines CERS employer contribution rates necessary for the actuarial soundness of KRS as required by KRS 61.565 and 61.702. Those rates can be altered by legislation enacted by the Kentucky General Assembly. Employees are required to contribute 5% of their annual pay. Employees with a participation date after September 1, 2008, are required to contribute an additional 1% of their annual pay for retiree health care benefits. The Division's contractually required contribution rate applied to pension (16.22% and 14.48%) and healthcare benefits (5.26% and 4.70%) for the years ended June 30, 2019 and 2018, was 21.48% and 19.18%, respectively, of annual payroll, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the years ended June 30, 2019 and 2018, contributions to the pension plan from the Division were \$150,368 and \$124,525, respectively.

***Pension Liabilities, Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions***

At June 30, 2019 and 2018, the Division reported a liability of \$2,008,815 and \$1,956,404, respectively, for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2018 and 2017, respectively, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of those dates. BGMU's proportion of the net pension liability was based on BGMU's actual total employer contributions compared to actual total employer contributions for all employers for the same period. At June 30, 2019 and 2018, BGMU's proportion was 0.499230% and 0.507144%, respectively. The Division's proportion of BGMU's net pension liability was based on the Division's share of contributions relative to the contributions of all three divisions of BGMU. The Division's proportion was 7.28% at June 30, 2019, and 6.95% at June 30, 2018.

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For the years ended June 30, 2019 and 2018, the Division recognized pension expense of \$354,713 and \$359,974, respectively. At June 30, 2019 and 2018, the Division reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|  | <b>2019</b>                                   |  |
|--|---|--|
|  | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings<br>on pension plan investments                              | \$ -  | \$ 34,538                                    |
| Difference between expected and actual experience  | 71,760  | 29,914                                       |
| Change of assumptions  | 194,420                                       | -  |
| Changes in proportion and differences between employer<br>contributions and proportionate share of contributions | 23,092  | 21,731                                       |
| Division's contributions subsequent to the measurement<br>date   | <u>107,612</u>                                | <u>-</u>                                     |
| Total  | <u><u>\$ 396,884</u></u>                      | <u><u>\$ 86,183</u></u>                      |
|  | <b>2018</b>                                   |  |
|  | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings<br>on pension plan investments                              | \$ 18,732                                     | \$ -   |
| Difference between expected and actual experience  | 2,244   | 52,370                                       |
| Change of assumptions  | 376,872                                       | -  |
| Changes in proportion and differences between employer<br>contributions and proportionate share of contributions | 40,177  | 10,701                                       |
| Division's contributions subsequent to the measurement<br>date   | <u>92,136</u>                                 | <u>-</u>                                     |
| Total  | <u><u>\$ 530,161</u></u>                      | <u><u>\$ 63,071</u></u>                      |

At June 30, 2019 and 2018, the Division reported \$107,612 and \$92,136, respectively, as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date that will be recognized as a reduction of the net pension liability in the following year. Other amounts reported as deferred outflows of resources and deferred inflows of resources at June 30, 2019 and 2018, related to pensions will be recognized in pension expense as follows:

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|      |  |            |
|------|--|------------|
| 2020 |  | \$ 183,528 |
| 2021 |  | 89,210     |
| 2022 |  | (29,363)   |
| 2023 |  | (40,286)   |
|      |  | \$ 203,089 |
|      |  | \$ 203,089 |

***Actuarial Assumptions***

The total pension liability in the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                           |  |  |
|---------------------------|--|--|
| Inflation                 |  | 2.30%  |
| Salary increases          |  | 3.05%, average, including inflation                                |
| Investment rate of return |  | 6.25%, net of pension plan investment expense, including inflation |

The mortality table used for active members is RP-2000 Combined Mortality Table projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females). For healthy retired members and beneficiaries, the mortality table used is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (setback one year for females). For disabled members, the RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 (setback 4 years for males) is used for the period after disability retirement. There is some margin in the current mortality table for possible future improvement in mortality rates and that margin will be reviewed again when the next experience investigation is conducted.

The long-term expected return on plan assets is reviewed as part of the regular experience studies prepared every five years for the System. The most recent actuarial experience study was for the period July 1, 2008, through June 30, 2013. The long-term expected rate of return was determined by using a building-block method in which best estimate ranges of expected future real rate of returns are developed for each asset class. The ranges are combined by weighting the expected future real rate of return by the target asset allocation percentage. The target allocation and best estimates of arithmetic real rate of return for each major asset class are summarized in the tables below. The KRS board of trustees plans to have the next experience study conducted using the plan's experience for the five-year period ended June 30, 2018. The actuarial assumptions that result from that experience study will be first used to prepare the June 30, 2019, valuation.

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The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| <b>Asset Class</b>   | <b>Target<br/>Allocation</b> | <b>Long-Term<br/>Expected Real<br/>Rate of Return<sup>†</sup></b> |
|----------------------|------------------------------|---|
| U.S. equity          | 17.50%                       | 5.97%   |
| International equity | 17.50%                       | 7.85%   |
| Global bonds         | 4.00%                        | 2.63%   |
| Global credit        | 2.00%                        | 3.63%   |
| High yield           | 7.00%                        | 5.75%   |
| Emerging market debt | 5.00%                        | 5.50%   |
| Private credit       | 10.00%                       | 8.75%   |
| Real estate          | 5.00%                        | 7.63%   |
| Absolute return      | 10.00%                       | 5.63%   |
| Real return          | 10.00%                       | 6.13%   |
| Private equity       | 10.00%                       | 8.25%   |
| Cash equivalent      | 2.00%                        | 1.88%   |
| Total                | <u>100.00%</u>               |   |

\*Long-term expected real rates of return may vary by plans depending on the risk tolerance of the plan.

***Discount Rate***

The discount rate used to measure the total pension liability was 6.25% for the year ended June 30, 2018. The projection of cash flows used to determine the discount rate assumed that participating employers would contribute the actuarially determined contribution rate of projected compensation over the remaining 25 years (closed) amortization period of the unfunded actuarial accrued liability. The discount rate determination does not use a municipal bond rate.

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***Sensitivity of the Division's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate***

The Division's proportionate share of the net pension liability has been calculated using a discount rate of 6.25%. The following presents the Division's proportionate share of the net pension liability calculated using a discount rate 1% higher and 1% lower than the current rate.

| <u>1% Decrease</u> | <u>Current<br/>Discount<br/>Rate</u> | <u>1% Increase</u> |
|--------------------|--------------------------------------|--------------------|
| \$ 2,528,890       | \$ 2,008,815                         | \$ 1,573,083       |

***Pension Plan Fiduciary Net Position***

Detailed information about the pension plan's fiduciary net position is available in the separately issued Plan financial report.

***Payable to the Pension Plan***

At June 30, 2019 and 2018, the Division reported a payable of \$10,811 and \$13,799, respectively, for the outstanding amount of contributions to the pension plan required for the years ended June 30, 2019 and 2018.

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**Note 10: Other Postemployment Benefit Plan**

***Plan Description***

The Division contributes to the non-hazardous CERS, a cost-sharing multiple-employer defined benefit other postemployment benefit (OPEB) plan covering substantially all employees. CERS is administered by the Kentucky Retirement System (KRS), a component of the Commonwealth of Kentucky. The OPEB plan is administered by a board of trustees appointed by the Governor and KRS. Benefit provisions are contained in the plan document and were established and can be amended by state law. The OPEB plan issues a publicly available financial report that can be obtained at [www.kyret.ky.gov](http://www.kyret.ky.gov).

***Benefits Provided***

|   | Tier 1<br>Participation Prior to<br>September 1, 2008   | Tier 2<br>Participation September 1, 2008,<br>Through December 31, 2013                   | Tier 3<br>Participation on or After<br>January 1, 2014  |
|---|---|---|---|
| <b>Nonhazardous</b>                     |   |   |   |
| <b>Eligibility</b>                      | Participation before July 2003: Based on years of service.<br>Participation after July 2003: 10 years of earned service at retirement to be eligible for insurance benefits.  |   | 15 years for eligibility.                               |
| <b>Benefit Factor</b>                   | Participation before July 2003: KRS pays a percentage of the monthly contribution rate.<br>Participation after July 2003: \$10 per month for each year of earned service without regard to a maximum dollar amount. | \$10 per month for each year of earned service without regard to a maximum dollar amount. |   |
| <b>Cost of Living Adjustment (COLA)</b> | Adjusted annually   |   | Monthly contributions is increased by 1.5% each July 1. |

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**Contributions**

The KRS board of trustees determines CERS employer contribution rates necessary for the actuarial soundness of KRS as required by KRS 61.565 and 61.702. Those rates can be altered by legislation enacted by the Kentucky General Assembly. Employees are required to contribute 5% of their annual pay. Employees with a participation date after September 1, 2008, are required to contribute an additional 1% of their annual pay for retiree health care benefits. The Division's contractually required contribution rate applied to pension (16.22% and 14.48%) and healthcare benefits (5.26% and 4.70%) for the years ended June 30, 2019 and 2018, respectively, was 21.48% and 19.18% of annual payroll, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. For the years ended June 30, 2019 and 2018, contributions to the OPEB plan from the Division were \$46,843 and \$40,419.

***OPEB Liabilities, OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB***

At June 30, 2019 and 2018, the Division reported a liability of \$611,610 and \$708,575, respectively, for its proportionate share of the net OPEB liability. The net OPEB liability was measured as of June 30, 2018 and 2017, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of those dates. BGMU's proportion of the net OPEB liability was based on BGMU's actual total employer contributions compared to actual total employer contributions for all employers for the same period. At June 30, 2019 and 2018, BGMU's proportion was 0.499230% and 0.507144%, respectively. The Division's proportion of BGMU's net OPEB liability was based on the Division's share of contributions relative to the contributions of all three divisions of BGMU. The Division's proportion was 7.28% at June 30, 2019, and 6.95% at June 30, 2018.



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For the years ended June 30, 2019 and 2018, the Division recognized OPEB expense of \$79,991 and \$80,745, respectively. At June 30, 2019 and 2018, the Division reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

|  | <b>2019</b>                                   |  |
|--|---|--|
|  | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings<br>on OPEB plan investments                                 | \$ -  | \$ 42,855                                    |
| Difference between expected and actual experience  | -   | 75,102                                       |
| Change of assumptions  | 121,547                                       | 1,491  |
| Changes in proportion and differences between employer<br>contributions and proportionate share of contributions | -   | 11,933                                       |
| Division's contributions subsequent to the measurement<br>date   | 46,843  | -  |
|  | <u>\$ 168,390</u>                             | <u>\$ 131,381</u>                            |
| Total  |   |  |
|  | <b>2018</b>                                   |  |
|  | <b>Deferred<br/>Outflows of<br/>Resources</b> | <b>Deferred<br/>Inflows of<br/>Resources</b> |
| Net difference between projected and actual earnings<br>on OPEB plan investments                                 | \$ -  | \$ 33,487                                    |
| Difference between expected and actual experience  | -   | 1,968  |
| Change of assumptions  | 154,182                                       | -  |
| Changes in proportion and differences between employer<br>contributions and proportionate share of contributions | -   | 1,644  |
| Division's contributions subsequent to the measurement<br>date   | 40,419  | -  |
|  | <u>\$ 194,601</u>                             | <u>\$ 37,099</u>                             |
| Total  |   |  |

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At June 30, 2019 and 2018, the Division reported \$46,843 and \$40,419, respectively, as deferred outflows of resources related to OPEB resulting from contributions subsequent to the measurement date that will be recognized as a reduction of the net OPEB liability in the following year. Other amounts reported as deferred outflows of resources and deferred inflows of resources at June 30, 2019, related to OPEB will be recognized in OPEB expense as follows:

|            |                   |
|------------|-------------------|
| 2020       | \$ (32)           |
| 2021       | (32)              |
| 2022       | (32)              |
| 2023       | 8,600             |
| 2024       | (7,930)           |
| Thereafter | <u>(10,408)</u>   |
|            | <u>\$ (9,834)</u> |

**Actuarial Assumptions**

The total OPEB liability in the June 30, 2018, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

|                              |  |
|------------------------------|--|
| Inflation                    | 2.30%  |
| Salary Increases             | 3.05%, average, including inflation  |
| Health care cost trend rates |  |
| Pre-65                       | Initial trend starting at 7.00% at January 1, 2020, and gradually decreasing to an ultimate trend rate of 4.05% over a period of 12 years. |
| Post-65                      | Initial trend starting at 5.00% at January 1, 2020, and gradually decreasing to an ultimate trend rate of 4.05% over a period of 10 years. |
| Investment Rate of Return    | 6.25%  |
| Mortality                    | RP-2000 Combined Mortality Table, projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females)                        |

The mortality table used for active members is RP-2000 Combined Mortality Table projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females). For healthy retired members and beneficiaries, the mortality table used is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (set back 1 year for females). For disabled members, the RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 (set back 4 years for males) is used for the period after disability retirement. There is some margin in the current mortality table for possible future improvement in mortality rates and that margin will be reviewed again when the next experience investigation is conducted.

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The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best estimate ranges of expected future real rates of return (expected returns, net of OPEB plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| <b>Asset Class</b>   | <b>Target<br/>Allocation</b> | <b>Long-Term<br/>Expected Real<br/>Rate of Return*</b> |
|----------------------|------------------------------|--|
| U.S. equity          | 17.50%                       | 5.97%  |
| International equity | 17.50%                       | 7.85%  |
| Global bonds         | 4.00%                        | 2.63%  |
| Global credit        | 2.00%                        | 3.63%  |
| High yield           | 7.00%                        | 5.75%  |
| Emerging market debt | 5.00%                        | 5.50%  |
| Private credit       | 10.00%                       | 8.75%  |
| Real estate          | 5.00%                        | 7.63%  |
| Absolute return      | 10.00%                       | 5.63%  |
| Real return          | 10.00%                       | 6.13%  |
| Private equity       | 10.00%                       | 8.25%  |
| Cash equivalent      | 2.00%                        | 1.88%  |
| Total                | <u>100.00%</u>               |  |

\*Long-term expected real rates of return may vary by plans depending on the risk tolerance of the plan.

**Discount Rate**

The discount rate used to measure the total OPEB liability was 5.85% for the year ended June 30, 2018. The projection of cash flows used to determine the discount rate assumed that participating employer contributions will be made at the actuarially determined contribution rate of projected compensation over the remaining 25 years (closed) amortization period of the unfunded actual accrued liability. The discount rate determination used an expected rate of return of 6.25%, and a municipal bond rate of 3.62%, as reported in Fidelity Index's "20-Year Municipal GO AA Index" as of June 30, 2018. However, the cost associated with the implicit employer subsidy was not included in the calculation of the system's actuarial determined contributions, and any cost associated with the implicit subsidy will not be paid out of the system's trusts.

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Therefore, the municipal bond rate was applied to future expected benefit payments associated with the implicit subsidy.

***Sensitivity of the Division's Proportionate Share of the Net OPEB Liability to Changes in the Discount Rate***

BGMU's proportionate share of the net OPEB liability has been calculated using a discount rate of 5.85%. The following presents the Division's proportionate share of the allocated net OPEB liability calculated using a discount rate 1% higher and 1% lower than the current rate.

| 1% Decrease | Current<br>Discount<br>Rate | 1% Increase |
|-------------|-----------------------------|-------------|
| \$ 794,383  | \$ 611,610                  | \$ 455,921  |

***Sensitivity of the Division's Proportionate Share of the Net OPEB Liability to Changes in the Health Care Cost Trend Rates***

BGMU's proportionate share of the net OPEB liability has been calculated using an initial pre-65 health care trend rate of 7.00%, gradually decreasing to an ultimate trend rate of 4.05% over a period of 12 years. The post-65 health care trend rate starts at 5.00%, gradually decreasing to an ultimate trend rate of 4.05% over a period of 10 years. The following presents the Division's proportionate share of the allocated net OPEB liability calculated using health care cost trend rates 1% higher and 1% lower than the current rates.

| 1% Decrease | Current Health<br>Care Cost<br>Trend Rates | 1% Increase |
|-------------|--|-------------|
| \$ 455,350  | \$ 611,610                                 | \$ 795,796  |

***OPEB Plan Fiduciary Net Position***

Detailed information about the OPEB plan's fiduciary net position is available in the separately issued Plan financial report.

***Payable to the OPEB Plan***

At June 30, 2019 and 2018, the Division reported a payable of \$3,506 and \$4,479, respectively, for the outstanding amount of contributions to the OPEB plan required for the years ended June 30, 2019 and 2018.

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Notes to Financial Statements  
June 30, 2019 and 2018**

**Note 11: Significant Estimates and Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

***General Litigation***

The Division is subject to claims and lawsuits that arise primarily in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position, results of operations and cash flows of the Division.

**Note 12: Risk Management**

The Division is exposed to various risks of loss related to torts, theft of, damage to and destruction of assets, business interruption, errors and omissions, employee injuries and illnesses, natural disasters and employee health and accident benefits.

BGMU self-insures certain costs related to employee health and accident benefit programs, including the Division's employees. Medical claims are administered by UMR, Inc. and pharmacy claims are administered by PDMI.

**Note 13: Future Change in Accounting Principle**

Governmental Accounting Standards Board (GASB) Statement No. 87, *Leases*, was issued in June 2017. The provisions of the statement are effective for fiscal years beginning after December 15, 2019 (fiscal year 2021). This statement requires certain lease assets and liabilities for leases that were previously classified as operating leases to be recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. The statement establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. The Division has yet to determine the impact GASB Statement No. 87 will have on its financial statements.

**Note 14: Subsequent Events**

Subsequent events have been evaluated through September 30, 2019, which is the date the financial statements were available to be issued.

## **Required Supplementary Information**

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's Proportionate Share of the Net Pension Liability  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|  | <u>2019</u>         | <u>2018</u>         | <u>2017</u>         | <u>2016</u>         | <u>2015</u>         |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| Division's proportion of the net pension liability   | 0.0363%             | 0.0352%             | 0.0325%             | 0.0333%             | 0.0320%             |
| Division's proportionate share of the net pension liability  | <u>\$ 2,008,815</u> | <u>\$ 1,956,404</u> | <u>\$ 1,565,505</u> | <u>\$ 1,393,005</u> | <u>\$ 1,039,410</u> |
| Division's covered payroll   | <u>\$ 859,980</u>   | <u>\$ 821,123</u>   | <u>\$ 770,645</u>   | <u>\$ 749,009</u>   | <u>\$ 785,750</u>   |
| Division's proportionate share of the net pension liability as a percentage of its covered payroll | 233.59%             | 238.26%             | 203.14%             | 185.98%             | 132.28%             |
| Plan fiduciary net position as a percentage of the total pension liability                         | 53.54%              | 53.30%              | 55.50%              | 59.97%              | 66.80%              |

**Note to Schedule:** *Changes in assumptions* - In the fiscal year 2018, the CERS Non-Hazardous investment rate and discount rate both decreased from 7.50% to 6.25%, the inflation rate decreased from 3.25% to 2.30%, and the estimated salary increases decreased from 4.00% to 3.05%. In the fiscal year 2019, these assumptions remained unchanged. In the fiscal year 2016, the CERS Non-Hazardous investment rate and discount rate both decreased from 7.75% to 7.50%, the inflation rate decreased from 3.50% to 3.25%, and the estimated salary increased decreased from 4.50% to 4.00%. Additionally, the mortality tables changed from the 1983 and 1994 Group Annuity Mortality Tables to the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (adjusted for males and females).

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** This schedule is based on the measurement date (June 30 of the previous year) of the collective net pension liability.

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's Pension Contributions  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|   | <u>2019</u>       | <u>2018</u>       | <u>2017</u>       | <u>2016</u>       | <u>2015</u>       |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| Contractually required contribution                                 | \$ 150,368        | \$ 124,525        | \$ 114,547        | \$ 95,714         | \$ 95,499         |
| Contribution in relation to the contractually required contribution | <u>150,368</u>    | <u>124,525</u>    | <u>114,547</u>    | <u>95,714</u>     | <u>95,499</u>     |
| Contribution deficiency   | <u>\$ -</u>       | <u>\$ -</u>       | <u>\$ -</u>       | <u>\$ -</u>       | <u>\$ -</u>       |
| Division's covered payroll  | <u>\$ 927,052</u> | <u>\$ 859,980</u> | <u>\$ 821,123</u> | <u>\$ 770,645</u> | <u>\$ 749,009</u> |
| Contributions as a percentage of covered payroll                    | 16.22%            | 14.48%            | 13.95%            | 12.42%            | 12.75%            |

**Note to Schedule:** This schedule is intended to show a 10-year trend.  
Additional years will be reported as they become available.

**Note to Schedule:** Amounts presented for the fiscal year were determined as of June 30.



**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's Proportionate Share of the Net OPEB Liability  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|  | 2019       | 2018       |
|--|------------|------------|
| Division's proportion of the net OPEB liability  | 0.0363%    | 0.0352%    |
| Division's proportionate share of the net OPEB liability   | \$ 611,610 | \$ 708,575 |
| Division's covered payroll   | \$ 859,980 | \$ 821,123 |
| Division's proportionate share of the net OPEB liability<br>as a percentage of its covered payroll | 71.12%     | 86.29%     |
| Plan fiduciary net OPEB as a percentage of the total<br>OPEB liability                             | 57.62%     | 52.40%     |

**Note to Schedule:** *Changes in assumptions* - In the fiscal year 2018, the CERS Non-Hazardous investment rate decreased from 7.50% to 6.25%, the discount rate decreased from 6.89% to 5.84%, the inflation rate decreased from 3.25% to 2.30%, and the estimated salary increases decreased from 4.00% to 3.05%. In fiscal year 2019, these assumptions remained unchanged.

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** This schedule is based on the measurement date (June 30 of the previous year) of the collective net OPEB liability.

**General Services Division  
of Bowling Green Municipal Utilities  
A Component Unit of the City of Bowling Green, Kentucky  
Schedule of the Division's OPEB Contributions  
County Employees Retirement System of the State of Kentucky  
Last 10 Fiscal Years**

|   | <u>2019</u>       | <u>2018</u>       |
|---|-------------------|-------------------|
| Contractually required contribution                                 | \$ 46,843         | \$ 40,419         |
| Contribution in relation to the contractually required contribution | <u>46,843</u>     | <u>40,419</u>     |
| Contribution deficiency   | <u>\$ -</u>       | <u>\$ -</u>       |
| Division's covered payroll  | <u>\$ 927,052</u> | <u>\$ 859,980</u> |
| Contributions as a percentage of covered payroll                    | 5.05%             | 4.70%             |

**Note to Schedule:** This schedule is intended to show a 10-year trend. Additional years will be reported as they become available.

**Note to Schedule:** Amounts presented for the fiscal year were determined as of June 30.

**Report on Internal Control over Financial Reporting and on Compliance and  
Other Matters Based on an Audit of Financial Statements Performed  
in Accordance with *Government Auditing Standards***

**Independent Auditor's Report**

Board of Directors  
Bowling Green Municipal Utilities  
Bowling Green, Kentucky

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the General Services Division (Division), a division of Bowling Green Municipal Utilities, which is a component unit of the City of Bowling Green, Kentucky, which comprise the balance sheet as of June 30, 2019, and the related statements of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated September 30, 2019, which contained an emphasis of matter paragraph regarding divisional reporting.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Division's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Division's internal control. Accordingly, we do not express an opinion on the effectiveness of the Division's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Division's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Division's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to the Division's management in a separate letter dated September 30, 2019.

### **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*BKD, LLP*

Bowling Green, Kentucky  
September 30, 2019